The Path to Excellence

Select the project considering:

Core Leadership Capacity Development

- Core Leadership Capacity
- Collaborate Across Boundaries
- Creating Desired Futures
- Seeing Systems

Enacted Systems act on three levels:
- Host organization
- Host team
- MIT team

The host team needs support to overcome the Enacted Systems of the organization. Your Enacted Systems shape your judgments and behaviors, which, in turn, affect your relationships.

These efforts enable you to:
- Clarify the unstated host expectations
- Build consensus around the project
- Create the trust needed for process consulting

Process Consulting
- Identify Problems
- Systems Thinking
- Involve Client
- Inquire Heavily

Expert Consulting
- Solution Mode
- Focus on Specific Issues
- Limited Interaction
- Fact, Decision, Support

Engage all stakeholders in forward looking conversation.

To get most out of the project:
- Identify your and your client’s assumptions
- Suspend your assumptions and be open with the host

Develop constructive team dynamics

- Mover
- Bystander
- Opposer
- Follower

Vision and Opportunity to make an Impact

Important factors:
- Vision sharing
- Sponsorship
- Commitment
- Resources allocation

Facilitate the conversation between host team and organization by:
- Connecting with relevant people
- Establishing a continuous stream of communication

Keep an outsider perspective.