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Dec 2005

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Sloan Club of NY
New York, NY

MIT Sloan Club of New York

A letter from the Chairman *Steve Resnick, SM '73*

Dear fellow Club members and alumni. Once again the year has flown by. For the MIT Sloan Club of New York, it has been a year of progress. This is the first year since I became the first member of the new Sloan Club that we have had a co-president, **Karim Issa**, who helped with events.

During 2005 we had a welcome party for the new class - led by Board member **Jay Landauer** and helped by **Josh Grover** and **Angie Montgomery**. I organized the hedge fund dinner, which has been a successful series since 1998 and a summer intern party – **Waqir Ali**, a Sloan student, helped me on the intern party. We also had an HR seminar, brand new for us, led by Karim; a wine tasting dinner – also brand new for us and led by Board member **Harris Rabin**; plus a couple of cocktail parties, including one for **Victor Menezes**, retired vice chairman of Citicorp and a great contributor to Sloan, which was also attended by **Sean Brown**, alumni relations director and partly funded by his department.

In addition I was asked to moderate a hedge fund panel at Sloan at the first Financial services seminar, organized by the students, and attended by well over 100 people.

We are also grateful to Board member **Kishore Lall** for continuing to handle the Treasury function and to Board member **Bob Fitzpatrick** for handling the newsletter function, which we started several years ago. Thanks

to **Bing Wang** for help in coordinating events.

Board member **Robert Varkonyi**, a world poker champion and celebrity, is planning a poker event for 2006 – look for the it.

Your Executive Committee meets quarterly; the next dinner is scheduled for January, and we will organize a plan for the year at that time. Please give us your input for events that you would like to contribute to, and let me know if you're potentially interested in joining the Committee. Next year we would like to start an Emerging Markets seminar series.

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Focusing on Your Career Today and Tomorrow
Karim Issa, SM '03

This career event was held on June 9th and focused on the current trends that the speakers are observing and the shifts in employment that these trends are driving in the marketplace.

The distinguish speakers were: **Dave Opton, Chief Executive Officer, ExecuNet**. David started ExecuNet in 1988, and it is now the leading Internet-based center for executive career management
Marc Effron, Global Practice Leader, Hewitt Associates. Hewitt Associates work with the world's leading corporations to help them build the quality and depth of their leaders.
Phil Webber, VP of HR Systems and Technology, IBM. Phil is responsible for leading all human resource programs for the 40,000 people in IBM's Systems and Technology Group.

Wine Tasting

By Harris Rabin SM '04

The MIT Sloan Club of NY hosted its first wine tasting event on October 17, 2005. **The tasting was hosted by Dr. Sheldon Rabin** (father of Harris Rabin, MIT Sloan 2004 Alumnus and current Sloan Club of New York executive board member). Dr. Rabin began collecting wine as a hobby in the 1980s and is a productive member of many prestigious wine societies. He also has a passion for teaching about wines and decided to share some of his wines and expertise with MIT Sloan alumni.

The event, which was held at Bouterin, a French restaurant on the East side of Manhattan, was a great success. Nearly 30 people

attended the six course meal (both Sloanes and wine society members) and the attendees spanned MIT Sloan Alumni classes from 1975-2005. The environment was very conducive to networking and was diverse in nature, featuring people with varied backgrounds, careers, and interests.

Attendees marveled at both the food and wine with pairings such as Bass Filet with Black Olives Puree and Fresh Pasta / 1998 Chateau Quinault Grand Cru and Crispy Duck with Assorted Dry Fruit Poached in Fresh Mint Syrup / 2003 S2 Cabernet Sauvignon McLaren Vale. Many attendees were not only impressed with the food and wine, but were also pleasantly

surprised at just how much they learned about evaluating wines and the wine business itself. They expressed a strong interest in attending more events like this one.

The MIT Sloan Club of New York plans to host additional wine events and looks forward to growing interest among its Club members. Please forward any questions about this event or ideas for other wine-related events to Harris Rabin at mailto:harris_rabin@hotmail.com or any MIT Sloan Club of New York executive board member.

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Job Board**Fund of Funds**

Someone to join the Fund of Funds group within Equity Derivatives at BNP Paribas.

An MIT grad with solid statistical background (required) and some business/finance capabilities (e.g. graduate degree like the MBA or MOT or equivalent) would be quite appreciated in that position.

We are looking for someone graduating this year from one of the master's programs, or with a few years of experience.

BNP Paribas' Funds of Funds business is fairly large since we purchased this unit from Zurich Capital a few years ago. We are one of the largest players for lending and structuring for this activity.

My e-mail ebaror@bnpparibas.com (Emmanuel Baror) or phone number (212) 841 3126 to anybody interested.

Job Board continues on page 4

Sloan Club of New York Membership...

The club provides a professional and social network for MIT Sloan alumni.

[Sign up online \(click here\)](#)

(<http://mitsloan.mit.edu/alumni/clubs/newyork/join.php>)(online membership enrollment using your credit card) and help support our efforts to bring together and enrich the Sloan alumni community in New York area. It's a great investment! Membership for the calendar year 2006 is **FREE for pre-'61 grads, '05 & '06 graduates, current students, full retirees, and those "in between" jobs.**

Your 2006 membership fee is \$35 (early bird special: \$20 if paid by 1/15/2006). Contact Steve (info below) if you are not sure of your membership status.

Pay by Credit Card: Sign on to www.paypal.com, select "Send Money" tab and direct your payment to resnick@nav-capital.com. (Detailed instructions are on the [Sloan website](#) (new URL <http://mitsloan.mit.edu/alumni/clubs/newyork/index.php>.) If you don't have a PayPal account, you will need to create one.

Send a check and sign up (payable to the MIT Sloan Club of NY) to:

Steve Resnick
c/oBrightWater Asset Management
598 Madison Ave., 5th Floor
New York, NY 10022

Be sure to include the following information with your payment.
Prefix, First Name, Last Name, Email address, Year, Program, Biz Ph, Business Title, Business name & address, Home Ph, Home address

Chairman & Membership

Steve Resnick
212-452-6107

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 Event Coordination

Bulletin Board

If you have Bulletin Board items to submit, contact Rob Varkonyi at varkor@alum.mit.edu.

Reunion

Reunion! June 8-11, 2006
Classes of '56, '61, '66, '71, '76, '81, '86, '91, '96, 2001, and 2005
 Reunion 2006 will be here before you know it! Please mark your calendar for a chance to reconnect with classmates and MIT Sloan.

Activities will include Career Workshops, Consumption Function, Back to the Classroom with MIT Sloan Faculty, Class-Specific Dinners, and a Family BBQ.

If you would like to participate in Reunion planning, please contact Leanne Schnitzer at 617-253-6158 or leannes@mit.edu. If you would like to help with the Reunion Giving Campaign, please contact Loren Van Allen at 617-452-3474 or loren@mit.edu. In order to personalize your Reunion and have it be a success, it will take involvement from your class. We encourage you to volunteer! Update your e-mail and mailing addresses [online](#).

Events

We accept corporate sponsorship for our events. Contact Steve Resnick resnick@nav-capital.com

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Sloan Club of NY Events

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[MIT Club of NY Events](#)
 Click on the link above for the calendar.

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[Sloan Club of Boston Events](#)
 Click on the link above.

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[Sloan Alumni Website](#)
 Click on the link above.

The MIT Sloan Alumni Office is organized to help alumni build strong, productive alliances within the MIT Sloan community — alliances that are enriching throughout all stages of their careers.

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Convocation

Convocation was held Oct 6-8 with 600 alumni and guests attending. [Click here](#) for the Convocation website with photos, videos, and presentations. To view photos **username:** mitsloanalumni **password:** mitsom

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You're Hired

Randal Pinkett MBA '98 was the winner of NBC's The Apprentice. <http://mitsloan.mit.edu/apprentice>

Good luck to Randal as he begins his job with the Trump Organization.

Executive Education Planning Guide

MIT Sloan's new [Executive Education Planning Guide](#) is now available online. The Guide provides an overview of our 2006 programs and introduces our new Executive Certificate offering. Starting in 2006, MIT Sloan will award Executive Certificates to participants who have completed four or more open enrollment programs within a four-year period. Learn more about our new [Executive Certificates](#).

For more detailed information on any of our executive programs, please visit our [website](#). If you have any questions, don't hesitate to [email](#) or call us at 1-617-253-7166.

MIT Leadership Center: Book Club

Amazon.com lists at least 160,593 books on leadership. You'll find books on leadership that is enlightened, authentic, bad, exemplary, spiritual, heroic and even primal.

The MIT Leadership Center is asking MIT alumni around the world to recommend the book that has most influenced their leadership abilities.

What leadership book has most inspired you? How did your reading help you lead people and organizations? Change your life? Spur you on to make a difference in other people's lives?

The MIT Leadership Center would like to hear from you as it kicks off its worldwide Leadership Book Club.

Visit <http://www.surveymonkey.com/s.asp?u=803111271586> to post the book and why you would recommend it.

We will publish book titles and people's comments on the [MIT Leadership Center web site](#). For every 100 responses we get, we'll give away a \$25 gift certificate to Amazon.com. Tell us about your favorite today!

MIT Leadership Center
30 Wadsworth Street, E53-418
Cambridge, MA 02142
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Sloan New Grad Welcome Event

On Thursday, November 10th, the MIT Sloan Club of New York held a Welcome Event for the MBA Class of 2005 at Savannah, an upscale restaurant and bar in midtown. Approximately 70 Sloanies from various class years attended the event which was organized by **Jay Landauer ('04), Josh Grover ('05) and Angie Montgomery ('05)**.

CFO Leadership Forum Apr 3rd, 2006

The Harmonie Club
4 E 60th St
New York, New York 10022

7:00am - 5:00pm
\$75 (By Invitation Only)
Please RSVP by Jan 5, 2006 to Misha
msobolev@execforum.net

ExecForum has 35 passes for Sloan for its Fortune 1000 CFO Leadership Forum.

Keynotes include Bob Daleo, EVP & Chief Financial Officer, The Thomson Corporation; Keith S. Sherin, SVP & Chief Financial Officer, The General Electric Company; and Robert Wiesenthal, Chief Financial Officer, Sony Corporation of America.

Attendees will be comprised of CFOs, as well as other leaders from treasury / corporate finance. The reception is by invitation only.

Due to the support of sponsors, we could offer the event for free. However, we find if people pay, even a nominal amount, they take attending the event more seriously. Therefore, the event is \$75 to attend. The market rate for such a full day reception would be \$2000.

We expect the event to be oversubscribed. If you would like to use the passes, please have people RSVP to Misha (msobolev@execforum.net) by Jan 5, 2006 to reserve a spot as well as receive the invitation code.

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Job Board
Continues from page 2

Fund of Funds
Entry level – State agency
Call Steve Resnick at 212-452-6107

Victoria's Secret R&D Project Manager

I am part of the recruiting team at Limitedbrands. We're currently looking for an R&D Project Manager for Victoria's Secret. Please contact me at:

Lindley Haffenreffer
Recruiting Coordinator- Design
Phone: 212.424.0644
lhaffenreffer@Limitedbrands.com