#### John Van Reenen

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This version: January 2<sup>nd</sup> 2019

Nationality: British Languages: English, French

Date of Birth: 26<sup>th</sup> December 1965 Personal: Married

My research can also be found on http://ideas.repec.org/e/pva45.html

Management work: WMS and MOPS

US Healthcare: http://www.healthcarepricingproject.org/

#### **Awards and Prizes**

2017 HBR-McKinsey Prize for best management article of the year <a href="https://hbr.org/2017/09/why-do-we-undervalue-competent-">https://hbr.org/2017/09/why-do-we-undervalue-competent-</a>

management?utm campaign=hbr&utm source=twitter&utm medium=social

2016 OBE (Officer of the Order of the British Empire) for "For services to Economics and Public Policy Making"

 $\underline{https://www.gov.uk/government/uploads/system/uploads/attachment\ data/file/581000/new-years-honours-2017-full-list-csv.csv/preview}$ 

2014 European Investment Bank Prize for Excellence in Economic and Social Research <a href="http://europa.eu/rapid/press-release\_BEI-14-169\_en.htm">http://europa.eu/rapid/press-release\_BEI-14-169\_en.htm</a>

2011 Arrow Prize (IHEA) for world's best paper in health economics in 2010

2009 Yrjö Jahnsson Award. This is awarded to best economist under the age of 45 "who has made a contribution that is significant to economics in Europe". The prize is the most prestigious award in European economics: it is the European equivalent to the US Bates Clark Medal. <a href="http://en.wikipedia.org/wiki/Yrj%C3%B6">http://en.wikipedia.org/wiki/Yrj%C3%B6</a> Jahnsson Award

Excellence in Refereeing Award, American Economic Review, 2010-2013

Thomson-Reuters World's most highly cited researchers in Economics and Business <a href="http://highlycited.com/?utm\_term=jan&utm\_content=hcr-congrats&utm\_campaign=12772-HCR\_WMISM-27815&utm\_medium=email&utm\_source=Eloqua">http://highlycited.com/?utm\_term=jan&utm\_content=hcr-congrats&utm\_campaign=12772-HCR\_WMISM-27815&utm\_medium=email&utm\_source=Eloqua</a>

#### **Current Positions**

Gordon Y. Billard Professor of Management and Economics Joint appointment in MIT Department of Economics and Applied Economics Group, Sloan School of Management (since 2016)

Associate Editor, American Economic Review, (since 2016)

Fellow of the Econometric Society (since 2012) http://www.econometricsociety.org/

Fellow of the British Academy (since 2010) <a href="http://www.britac.ac.uk/">http://www.britac.ac.uk/</a> and member of the S2 Committee

Fellow of the Society for Labor Economists (since 2013) http://www.sole-jole.org/

Research Fellow (since 2010) Institute for the Study of Labour (IZA), http://www.iza.org/

Research Associate (since 2006) National Bureau of Economic Research, www.nber.org

Senior Research Associate Harvard Labor and Work-life Program (since 2006),

http://www.law.harvard.edu/programs/lwp/LWPstaff.html

Research Fellow, CES-IFO (since 2014)

Research Affiliate Study of Poverty and Inequality Center at Stanford University (since 2006)

Research Fellow (since 1994) Center for Economic Policy Research (<a href="www.cepr.org">www.cepr.org</a>), IO and Labour Council Member, Royal Economic Society (Since 2013)

Executive Committee Member, European Association of Industrial Economics (since 2010)

Executive Committee Member, European Economic Association (Since 2011)

International Journal of Industrial Organization Scientific Advisory Board (since 2013)

Academic Associate, Charles River Associates (since 2000)

Governor, National Institute of Economic and Social Research since 2014

#### **Previous Positions**

- (i) Director of the Centre for Economic Performance (2003-16). http://cep.lse.ac.uk/
- (ii) *Professor* of Economics, London School of Economics (2003-16), http://www.lse.ac.uk/
- (iii) President of the Economics Section of the British Science Association, 2014
- (iv) Visiting Professor, Economics Department, Harvard University (2013-14)
- (v) Distinguished Visiting Professor, Princeton University (February, 2009)
- (vi) Denning Visiting Professor of Global Business and Economics (2008-09), Economics Group, Stanford Business School
- (vii) *Professor*, Department of Economics, University College London (1994-2003)
- (viii) Visiting Professor, Department of Economics UC Berkeley (1998- 1999)
- (ix) Commissioner, City Growth Commission Inquiry (chaired by Jim O'Neill) 2014-15, http://www.citygrowthcommission.com/publication/final-report-unleashing-metro-growth/
- (x) *Commissioner*, Inclusive Prosperity Commission (chaired by Ed Balls and Larry Summers) 2013-15 <a href="https://cdn.americanprogress.org/wp-content/uploads/2015/01/IPC-PDF-full.pdf">https://cdn.americanprogress.org/wp-content/uploads/2015/01/IPC-PDF-full.pdf</a>
- (xi) Executive Committee Member of the Fabian Society (2006-2008)
- (xii) Senior Policy Analyst in the Strategy Unit at the Department of Health (2000-2001).
- (xiii) Partner, Lexecon Ltd. (2001-2002). In 2005 Lexecon were taken over by CRA.
- (xiv) Chief Technology Officer, Polygnostics (1999-2002), a software start-up I helped found
- (xv) *Policy advisor* to No.10 Downing Street (1999-2000), education, enterprise and tax.
- (xvi) Research Fellow, Institute for Fiscal Studies (September 1992-February 1999).
- (xvii) Strategy Board on Productivity (academic member) Office of National Statistics (2003-2009)
- (xviii) Editorial Boards Co-Editor, Quantitative Economics (2013-16); Economic Policy (2000-2003), European Economic Review (1999-2003), The Review of Economic Studies (1997-2003), Journal of Industrial Economics (1996-2008), Journal of Economic Literature (2007-2011), Associate Editor of the Journal of the European Economic Association (2006-2011); Editorial Board, Economica (2015-16)
- (xix) Academic Associate, HM Treasury (2003-2010)

#### **Education**

1990-93 University College London PhD in Economics

1988-89 *London School of Economics* **MSc** in Industrial Relations (with Distinction and prize) 1985-1988 *Queens College, University of Cambridge* **BA** Part I Economics, Part II Social and Political Sciences (First Class with Joshua King, College and Subject prizes for highest grade in 10 years) 1978-84 *Kelsey Park Comprehensive School*, 11 'O' levels, 4 'A' levels, 1 'S' level (Further Maths)

#### **Invited Keynote Speeches**

Bank of Portugal, November 19<sup>th</sup> 2018, <a href="https://www.jornaldenegocios.pt/economia/detalhe/john-van-reenen-ma-gestao-explica-metade-da-baixa-produtividade">https://www.jornaldenegocios.pt/economia/detalhe/john-van-reenen-ma-gestao-explica-metade-da-baixa-produtividade</a>

Bank of Italy 16th, November 2018

OECD/BEIS, November 8th 2018

"Increasing Differences Between Firms: Market Power and the Macro-Economy" Jackson Hole August 2018 http://cep.lse.ac.uk/pubs/download/dp1576.pdf

Banque de France/College de France Conference on Productivity, June 18<sup>th</sup> <a href="https://www.banque-france.fr/sites/default/files/superstarfirmsandthedclineoflaborsshare.pdf">https://www.banque-france.fr/sites/default/files/superstarfirmsandthedclineoflaborsshare.pdf</a>

Lost Einsteins, IGL Annual Conference, Cambridge MA, June 13th

https://www.innovationgrowthlab.org/igl2018-global-conference/igl2018-programme

Management, Technology and the Wealth of Nations, Lipsey Lectures, University of Essex May 22-23<sup>rd</sup> 2018 <a href="https://www.essex.ac.uk/events/2018/05/22/lipsey-lecture-2018">https://www.essex.ac.uk/events/2018/05/22/lipsey-lecture-2018</a>

Management and the Wealth of Nations, Empirical Management Conference, World Bank, December  $8^{\text{th}}$  2017

Globalization and the Economic Impact of Brexit, Jackson Hole August 25th 2017

https://www.kansascityfed.org/~/media/files/publicat/sympos/2017/vanreenen-paper.pdf?la=en

Schumpeter Lecture, European Economic Association, Lisbon August 21<sup>st</sup> 2017 https://editorialexpress.com/cgi-

bin/conference/download.cgi?db name=EEAESEM2017&paper id=3201

ADIA Global Investors Annual Conference Keynote, Abu Dubai, November 18<sup>th</sup> 2016 Plenary Panel on Brexit, Royal Economic Society Annual Conference, March 2016

CE2/Polish Economic Association Annual Conference, July 1st 2015

CES-Ifo Economics of Education Keynote address, Munich September 13th 2014

http://cep.lse.ac.uk/textonly/\_new/staff/vanreenen/pdf/MunichIFO3.pdf

Richard Stone Lecture, Cambridge University, February 28th 2014

Spanish Economic Association, Santander, keynote address, December 13th 2013

Marcus Wallenberg Foundation Conference, Stockholm, September 9th 2013

http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/2013 09 09 MMWF.pdf

Australasian Econometric Society Annual Meetings, Sydney. 10<sup>th</sup> July 1013

Organizational Economics Workshop, 9th July 1013

FBBVA Annual Lecture, Madrid, 30th May 2013

"UK Productivity Puzzles" Bank of England Chief Economist's Workshop 23rd May 2013

http://cep.lse.ac.uk/textonly/\_new/staff/vanreenen/pdf/2013\_05\_23\_boe.pdf

Royal Economic Society Conference Plenary on Growth Commission, April 5th 2013

http://www.fsmevents.com/res/2013/session5/onDemand.html

EEA/FBBVA Annual Lecture at American Economic Association, San Diego, January 4th 2013

Family Business Network Annual Global conference, 5<sup>th</sup> October 2012

European Society for Population Economics Keynote, Berne, Switzerland, 21st June 2012 Wage

Inequality, Skill Demand and Skill Supply: Recent evidence

Irish Economic Association, Dublin, April 26th 2012,

http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/Irish EconAssoc.pdf

Esmee Fairburn Lecture, Lancaster, 22<sup>nd</sup> November 2011,

http://www.lums.lancs.ac.uk/departments/economics/

Fondazione Rodolfo Debenedetti Lecture, Milan, October 10<sup>th</sup> 2011,

http://www.youtube.com/watch?v=LQeH1FNP-Dc

## **Blogs**

You can follow my blog pots (with examples) on

**Brexit:** <a href="http://blogs.lse.ac.uk/brexit/2018/12/07/resist-rebel-and-remain-the-nation-deserves-and-demands-a-second-chance/">http://blogs.lse.ac.uk/politicsandpolicy/the-nation-deserves-and-demands-a-second-chance/</a> <a href="http://blogs.lse.ac.uk/politicsandpolicy/the-aftermath-of-the-brexit-vote-a-verdict-from-those-of-those-experts-were-not-supposed-to-listen-to/">http://blogs.lse.ac.uk/politicsandpolicy/the-aftermath-of-the-brexit-vote-a-verdict-from-those-of-those-experts-were-not-supposed-to-listen-to/</a>

**Vox EU:** <u>http://voxdev.org/topic/firms-trade/management-and-wealth-nations</u>

http://voxdev.org/topic/firms-trade/backlash-against-globalisation

#### **British Politics and Policy at LSE:**

 $\underline{http://blogs.lse.ac.uk/politics and policy/the-after math-of-the-brexit-vote-a-verdict-from-those-of-those-experts-were-not-supposed-to-listen-to/$ 

 $\underline{http://blogs.lse.ac.uk/politics and policy/brexit-or-fixit-the-economic-consequences-of-leaving-the-european-union/}$ 

http://blogs.lse.ac.uk/politicsandpolicy/archives/32568

http://blogs.lse.ac.uk/politicsandpolicy/archives/31967

http://blogs.lse.ac.uk/politicsandpolicy/archives/31735 Post US Elections Analysis: "Put Your faith in the numbers"; Fiscal Consolidation during a Depression...

http://blogs.lse.ac.uk/lsereviewofbooks/2012/11/04/the-books-that-inspired-john-van-reenen/

The Harvard Business Review: Does Management Really Work?

http://blogs.hbr.org/cs/2011/06/why american management rules.html

http://blogs.hbr.org/cs/2011/03/family firms need professional.html

#### **Books**

Investing for Prosperity: A Manifesto for Growth (with Tim Besley) 2013,

 $\underline{http://www.lse.ac.uk/researchAndExpertise/units/growthCommission/documents/home.aspx}$ 

# **Journal Publications**

### 2019

"The Price Ain't Right? Hospital prices and health spending on the privately insured" (with Zack Cooper, Stuart Craig and Marty Gaynor), CEP Discussion Paper 1395, Forthcoming, *Quarterly Journal of Economics* New York Times New Yorker MarketPlace <a href="http://cep.lse.ac.uk/pubs/download/dp1395.pdf">http://cep.lse.ac.uk/pubs/download/dp1395.pdf</a> <a href="https://ceonomics.harvard.edu/files/economics/files/ms25288.pdf">https://ceonomics.harvard.edu/files/economics/files/ms25288.pdf</a>

"Who Becomes an Inventor in America? The Importance of Exposure to Innovation" (with Alex Bell, Raj Chetty, Xavier Jaravel and Neviana Petkova), CEP Discussion Paper 1519 <a href="http://cep.lse.ac.uk/pubs/download/dp1519.pdf">http://cep.lse.ac.uk/pubs/download/dp1519.pdf</a> Data, Forthcoming, *Quarterly Journal of Economics* New York Times Vox Atlantic Fortune Conversation VoxUS Economist VC

"What drives differences in management?" (with Nick Bloom, Erik Brynjolfsson, Lucia Foster, Ron Jarmin, Megha Patnaik and Itay Saporta-Eksten), CEP Discussion Paper 1470 Forthcoming, *American Economic Review* http://cep.lse.ac.uk/pubs/download/dp1470.pdf Vox

"Can helping the sick hurt the able?" (with Felix Koenig, Barbara Petrongolo and Nitika Bagaria), CEP Discussion Paper 1347 <a href="http://cep.lse.ac.uk/pubs/download/dp1347.pdf">http://cep.lse.ac.uk/pubs/download/dp1347.pdf</a>, Forthcoming, *Economic Journal* 

"Some causal effects of an industrial policy" (with Chiara Criscuolo, Ralf Martin and Henry Overman), CEP Discussion Paper 1113, <a href="http://cep.lse.ac.uk/pubs/download/dp1113.pdf">http://cep.lse.ac.uk/pubs/download/dp1113.pdf</a>, <a href="http://cep.lse.ac.uk/pubs/download/dp1113.pdf">http://cep.lse.ac.uk/pubs/download/dp1113.pdf</a>, <a href="https://cep.lse.ac.uk/pubs/download/dp1113.pdf">American Economic Review 109(1) 48-85 Vox</a>

# 2018

"The Economic Impact of Universities: Evidence from Across the Globe" (with Anna Valero) NBER Discussion Paper 22501 <a href="http://www.nber.org/papers/w22501">http://www.nber.org/papers/w22501</a> <a href="http://www.nber.org/papers/w22501">Vox</a> forthcoming *Economics of Education* 

"The Incentives of a monopolist to degrade interoperability" (with Christos Genakos and Kai Uwe Kuhn) http://cep.lse.ac.uk/pubs/download/dp1060.pdf, *Economica* 85, 873–902 Centrepiece

"Management Practices, Workforce Selection and Productivity" (with Stefan Bender, Nick Bloom, David Card and Stefanie Wolter) *Journal of Labor Economics*, 36(S1) 371–409 http://cep.lse.ac.uk/pubs/download/dp1416.pdf

#### 2017

"The Costs and Benefits of Brexit" (with Swati Dhingra, Hanwei Huang, Gianmarco Ottaviani, Joao Pessoa, and Tom Sampson) <a href="http://cep.lse.ac.uk/pubs/download/brexit02\_technical\_paper.pdf">http://cep.lse.ac.uk/pubs/download/brexit02\_technical\_paper.pdf</a>
<a href="mailto:Economic Policy">Economic Policy</a>, 32(92) 651–705 <a href="mailto:Vox">Vox</a>

"Brexit's long-run effects on the UK economy" *Brooking Papers on Economic Activity*, Fall, 367-383 <a href="https://www.brookings.edu/wp-content/uploads/2017/02/brexits-long-run-effects-john-van-reenen.pdf">https://www.brookings.edu/wp-content/uploads/2017/02/brexits-long-run-effects-john-van-reenen.pdf</a>

"The impact of the diffusion of a financial innovation on company performance: an analysis of SWIFT" (with Susan Scott and Markos Zachariadis), <a href="http://cep.lse.ac.uk/pubs/download/dp0992.pdf">http://cep.lse.ac.uk/pubs/download/dp0992.pdf</a>, <a href="https://cep.lse.ac.uk/pubs/download/dp0992.pdf">Research Policy</a>, 46, 984-1004

"Concentrating on the decline in Labor's Share" (with David Autor, David Dorn, Larry Katz and Christina Patterson, *American Economic Review Papers and Proceedings* 107(5): 180–185 <a href="http://www.nber.org/papers/w23108">http://www.nber.org/papers/w23108</a>

"Why Do We Undervalue Competent Management" (with Raffaella Sadun and Nick Bloom) *Harvard Business Review*, September-October, <a href="https://hbr.org/2017/09/why-do-we-undervalue-competent-management?utm">https://hbr.org/2017/09/why-do-we-undervalue-competent-management?utm</a> campaign=hbr&utm source=twitter&utm medium=social winner of HBR-McKinsey Prize for best article of the year <a href="interview">interview</a> reprinted in *HBR's 10 Must Reads 2019* 

## 2016

"Firm Size Distortions and the Productivity Distribution: Evidence from France" (with Luis Garicano and Claire Lelarge, *American Economic Review* 106(11) 3439-79 New York Times Economist Micro-Insights http://cep.lse.ac.uk/pubs/download/dp1128.pdf

"Carbon Taxes, Path Dependency and Directed Technical Change: Evidence from the Auto Industry" (with Philippe Aghion, Antoine Dechezlepetre, David Hemous and Ralf Martin), lead article <a href="http://cep.lse.ac.uk/pubs/download/dp1178.pdf">http://cep.lse.ac.uk/pubs/download/dp1178.pdf</a>, Journal of Political Economy, 124(1) 1-51

"Trade induced technical change? The impact of Chinese imports on Innovation, IT and Productivity" (with Nick Bloom and Mirko Draca), *Review of Economic Studies* (2016) 83(1): 87-117 http://mitsloan.mit.edu/shared/ods/documents/?DocumentID=2731 Vox

"Spillovers in Space: Does Geography Matter?" with Sergey Lychagin, Joris Pinkse and Margaret Slade, *Journal of Industrial Economics* 64(2) 295-335 <a href="http://cep.lse.ac.uk/pubs/download/dp0991.pdf">http://cep.lse.ac.uk/pubs/download/dp0991.pdf</a> <a href="http://cep.lse.ac.uk/pubs/download/dp0991.pdf">http://cep.lse.ac.uk/pubs/download/dp0991.pdf</a>

Bloom, Nicholas, Renata Lemos, Raffaella Sadun, Daniela Scur and John Van Reenen (2016) "International Data on Measuring Management Practices" *American Economic Review Papers ad Proceedings*, forthcoming <a href="http://cep.lse.ac.uk/pubs/download/occasional/op046.pdf">http://cep.lse.ac.uk/pubs/download/occasional/op046.pdf</a>

#### 2015

"The Impact of Competition on Management Quality: Evidence from Public hospitals" (with Nick Bloom, Carol Propper and Stephan Seiler), *Review of Economic Studies* (2015) 82: 457-489 <a href="http://cep.lse.ac.uk/pubs/download/dp0983.pdf">http://cep.lse.ac.uk/pubs/download/dp0983.pdf</a> <a href="https://academic.oup.com/restud/article/82/2/457/1585860">https://academic.oup.com/restud/article/82/2/457/1585860</a>

"Does Management Matter in Schools?" (with Nick Bloom, Renata Lemos and Raffaella Sadun), *Economic Journal* (2015) 125 (584) 647 - 674 <a href="http://cep.lse.ac.uk/pubs/download/dp1312.pdf">http://cep.lse.ac.uk/pubs/download/dp1312.pdf</a> <a href="http://onlinelibrary.wiley.com/doi/10.1111/ecoj.12267/suppinfo">http://onlinelibrary.wiley.com/doi/10.1111/ecoj.12267/suppinfo</a> <a href="Vox">Vox</a>

"Do Private Equity Owned Firms have better management practices?" (with Nick Bloom and Raffaella Sadun), *American Economic Review Papers and Proceedings* (2015) 105(5): 442–446 <a href="http://cep.lse.ac.uk/textonly/\_new/research/productivity/Management/PDF/PrivateEquity\_2009.pdf">http://cep.lse.ac.uk/textonly/\_new/research/productivity/Management/PDF/PrivateEquity\_2009.pdf</a> <a href="http://pubs.aeaweb.org/doi/pdfplus/10.1257/aer.p20151000">http://pubs.aeaweb.org/doi/pdfplus/10.1257/aer.p20151000</a>

#### 2014

"The new empirical economics of management" with (Nick Bloom, Renata Lemos, Raffaella Sadun and Daniella Scur), *Journal of the European Economic Association* (2014) 12: 835–76, http://cep.lse.ac.uk/pubs/download/occasional/op041.pdf

"The distinct effects of Information Technology and Communication Technology on firm organization" (with Nick Bloom, Luis Garicano and Raffaella Sadun), Lead article, *Management Science* (2014) 60(12) 2259-2885 <a href="http://cep.lse.ac.uk/pubs/download/dp0927.pdf">http://cep.lse.ac.uk/pubs/download/dp0927.pdf</a> Vox

"Has ICT Polarized Skill Demand? Evidence from Eleven Countries over 25 Years" (with Guy Michaels and Ashwini Natraj), *Review of Economics and Statistics* (2014) 96(1) 60–77 <a href="http://cep.lse.ac.uk/pubs/download/dp0987.pdf">http://cep.lse.ac.uk/pubs/download/dp0987.pdf</a>

"Incomplete contracts and the internal organization of firms" (with Philippe Aghion and Nick Bloom), *Journal of Law, Economics and Organization* (2014) 30(1), 37-64 http://cep.lse.ac.uk/pubs/download/occasional/op036.pdf

"The UK Productivity and Jobs Puzzle: Does the Answer Lie in Wage Flexibility?" (with Joao Pessoa), *Economic Journal* (2014), 124, 433-452 http://cep.lse.ac.uk/pubs/download/special/cepsp31.pdf Vox

"Bankers' pay and extreme wage inequality in the UK" (with Brian Bell) Lead article, *Economic Journal* (2014) 124 (574) F1–F387 http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/2014 02 25 EJ Bbonus.pdf

"What are the Channels for Technology Sourcing? Panel Data Evidence from German Companies" (with Dietmar Harhoff and Elisabeth Mueller), *Journal of Economics, Management and Strategy* (2014) 23(1), 204-224 http://onlinelibrary.wiley.com/doi/10.1111/jems.12043/pdf

"Why management matters for productivity" (with John Dowdy) *McKinsey Quarterly* (2014) 3: 147-150 <a href="http://cep.lse.ac.uk/textonly/">http://cep.lse.ac.uk/textonly/</a> new/staff/vanreenen/pdf/2014 <a href="http://cep.lse.ac.uk/textonly/">McKinseyQ.pdf</a>

#### 2013

"Technology Spillovers and Product Market rivalry" (with Nick Bloom and Mark Schankerman), *Econometrica* (2013) 81 (4) 1347–1393 http://cep.lse.ac.uk/textonly/\_new/staff/vanreenen/pdf/ecta9466.pdf

"Innovation and Institutional Ownership" (with Philippe Aghion and Luigi Zingales) <a href="http://cep.lse.ac.uk/textonly/\_new/staff/vanreenen/pdf/aer%20103\_1\_277.pdf">http://cep.lse.ac.uk/textonly/\_new/staff/vanreenen/pdf/aer%20103\_1\_277.pdf</a>, American Economic Review (2013) 103(1): 277–304

"UK Productivity under Labour" Oxford Review of Economic Policy (2013) 29 (1): 113-141 http://cep.lse.ac.uk/conference\_papers/15b\_11\_2011/CEP\_Report\_UK\_Business\_15112011.pdf

"Investing for Prosperity: Skills, infrastructure and innovation" (with Tim Besley and Miguel Coelho) *National Institute Economic Review* (2013) May R1-R13 <u>Vox</u> <a href="http://www2.lse.ac.uk/researchAndExpertise/units/growthCommission/documents/pdf/GCReportSummary.pdf">http://www2.lse.ac.uk/researchAndExpertise/units/growthCommission/documents/pdf/GCReportSummary.pdf</a>

"Extreme wage inequality: Pay at the very top" (with Brian Bell) *American Economic Review Papers and Proceedings* (2013) 103(3): 153–157 <a href="http://cep.lse.ac.uk/pubs/download/occasional/op034.pdf">http://cep.lse.ac.uk/pubs/download/occasional/op034.pdf</a>

"A Trapped Factors Model of Innovation: short version" (with Nick Bloom, Paul Romer and Stephen Terry) <a href="http://cep.lse.ac.uk/pubs/download/dp1189.pdf">http://cep.lse.ac.uk/pubs/download/dp1189.pdf</a> American Economic Review Papers and Proceedings (2013) 103(3): 208-13

#### 2012

"The organization of firms across countries" (with Nick Bloom and Raffaella Sadun). *Quarterly Journal of Economics* (2012) 127(4): 1663-1705 http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/QJE-2012-Bloom-1663-705.pdf "Americans Do I.T Better: US multinationals and the productivity miracle" (with Nick Bloom and Raffaella Sadun), *American Economic Review* (2012) 102 (1), 167-201 http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/aer102(1).pdf Vox

"How three essential practices can address even the most complex global problems" (with Nick Bloom and Raffaella Sadun) *Harvard Business Review* (2012), November, 77-82, <a href="http://hbr.org/2012/11/does-management-really-work/ar/1">http://hbr.org/2012/11/does-management-really-work/ar/1</a> "Winning Ideas" Prize for CMI Management Articles of the Year (2015)

"The land that Lean manufacturing forgot? Management practices in transition countries" (with Nicholas Bloom and Helena Schweiger), *Economics of Transition* (2012), 20(4), 569-785 <a href="http://cep.lse.ac.uk/pubs/download/dp1065.pdf">http://cep.lse.ac.uk/pubs/download/dp1065.pdf</a>

"Fiscal Consolidation During a Depression" (with Nitika Bagaria and Dawn Holland) *National Institute Economic Review* (2012) 221 (July) 38-50 <a href="http://cep.lse.ac.uk/pubs/download/special/cepsp27.pdf">http://cep.lse.ac.uk/pubs/download/special/cepsp27.pdf</a>

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"The Impact of Knowledge Accumulation on Wages: Evidence from a Panel of European Corporations" (with Stephen Machin) in Alice Belcher, John Hassard and Stephen Proctor (eds) *R&D Decisions, Strategy and Policy* (1997) London: Routledge

"Promoting R&D through tax incentives: An assessment of the arguments" (with Rachel Griffith) *Science in Parliament* (1995) Vol 52 No.1

"The Effects of Fragmented Bargaining Structures on Economic Outcomes" (with Stephen Machin and Mark Stewart) in David Metcalf, and Simon Milner *New Perspectives on Industrial Disputes* (1993) 55-69

Review of "Incomparable Worth" by Rhoads, S. in The Economic Journal (1994), 104, 424,690-91

Review of "Productivity and Growth: A Study of British Industry 1954-1986" by N. Oulton and M.O'Mahony (1996), *Journal of Economic Literature*, Vol XXXIV

### **Case Studies**

"Gokaldas Exports (A): The Challenge of Change" (with Nick Bloom and Sheila Melvin) Stanford Business School Case Study (2013) Case SM-213(A) <a href="https://www.gsb.stanford.edu/faculty-research/case-studies/gokaldas-exports-challenge-change">https://www.gsb.stanford.edu/faculty-research/case-studies/gokaldas-exports-challenge-change</a>

"Gokaldas Exports (B): Update" (with Nick Bloom and Sheila Melvin) Stanford Business School Case Study (2013) Case SM-213(B)

## **Work in Progress**

"Superstar Firms and the Decline of Labor's Share" (with David Autor, David Dorn, Larry Katz and Christina Patterson), revise and resubmit *Quarterly Journal of Economics* <a href="http://cep.lse.ac.uk/pubs/download/dp1482.pdf">http://cep.lse.ac.uk/pubs/download/dp1482.pdf</a> <a href="http://cep.lse.ac.uk/pubs/download/dp1482.pdf">HBR Blog Video</a> <a href="http://cep.lse.ac.uk/pubs/download/dp1482.pdf">New York Times VoxTalks</a> <a href="http://cep.lse.ac.uk/pubs/download/dp1482.pdf">Economist</a>

"Are ideas becoming harder to find?" (with Nick Bloom, Chad Jones and Michael Webb), CEP Discussion Paper 1496 <a href="http://cep.lse.ac.uk/pubs/download/dp1496.pdf">http://cep.lse.ac.uk/pubs/download/dp1496.pdf</a> <a href="Vox The Economist Freakonomics Fortune Sloan Revise">Vox The Economist Freakonomics Fortune Sloan Revise and Resubmit, American Economic Review</a>

"A Trapped Factors Model of Innovation" (with Nick Bloom, Paul Romer and Stephen Terry) <a href="http://cep.lse.ac.uk/pubs/download/dp1261.pdf">http://cep.lse.ac.uk/pubs/download/dp1261.pdf</a>, 2nd round Revise and Resubmit *Economic Journal* 

"Healthy Business? Managerial Education and Management in Healthcare" (with Nick Bloom, Renata Lemos and Raffaella Sadun) Revise and Resubmit *Review of Economics and Statistics* <a href="http://cep.lse.ac.uk/pubs/download/dp1500.pdf">http://cep.lse.ac.uk/pubs/download/dp1500.pdf</a>

"Hospital Prices Grew Substantially Faster than physician prices from 2007 to 2014" (with Zack Cooper, Stuart Craig and Marty Gaynor) 2<sup>nd</sup> round Revise and Resubmit *Health Affairs* 

"Spending growth on the Privately Insured and Medicare Beneficiaries from 2007 to 2014" (with Zack Cooper, Stuart Craig and Marty Gaynor) Revise and Resubmit *Health Affairs* 

"Managing Trade: First Evidence from China" (with Nick Bloom, Kalina Manova and Zhihong Yu) <a href="http://cep.lse.ac.uk/pubs/download/dp1553.pdf">http://cep.lse.ac.uk/pubs/download/dp1553.pdf</a> Revise and Resubmit Review of Economics and Statistics

"CEO Pay and the Rise of Relative Performance: A question of governance?" (with Brian Bell and Simone Pedemonte) CEP Discussion Paper No. 1436, <a href="http://cep.lse.ac.uk/pubs/download/dp1439.pdf">http://cep.lse.ac.uk/pubs/download/dp1439.pdf</a> <a href="mailto:Guardian">Guardian</a>

"Come Together: Integration, Delegation and Management" (with Laura Alfaro, Nick Bloom, Paolo Conconi, Harald Fadinger, Patrick Legros, Andy Newman, Raffaella Sadun) CEP Discussion Paper 1547 Working Paper

"Management as a Technology" (with Nick Bloom and Raffaella Sadun), CEP Discussion Paper 1433 <a href="http://cep.lse.ac.uk/pubs/download/dp1433.pdf">http://cep.lse.ac.uk/pubs/download/dp1433.pdf</a>, VoxDev FT

"Turbulence, Firm Decentralization and Growth in Bad Times" (with Philippe Aghion, Nick Bloom, Brian Lucking and Raffaella Sadun), CEP Discussion Paper No. 1479 http://cep.lse.ac.uk/pubs/download/dp1479.pdf

"Do Fiscal Incentives increase innovation? An RD Design for R&D" (with Antoine Dechezlepretre, Elias Einio, Ralf Martin, Kieu-Trang Nguyen), CEP Discussion Paper 1413 <a href="Vox">Vox</a> <a href="http://cep.lse.ac.uk/pubs/download/dp1413.pdf">http://cep.lse.ac.uk/pubs/download/dp1413.pdf</a>

"The Intellectual Spoils of War: Defense R&D, Productivity and Spillovers" (with Enrico Moretti, Claudia Steinwender and Patrick Warren) http://eml.berkeley.edu/~moretti/military.pdf

"Have R&D spillovers changed?" (with Brian Lucking and Nick Bloom) CEP Discussion Paper 1548 <a href="http://cep.lse.ac.uk/pubs/download/dp1548.pdf">http://cep.lse.ac.uk/pubs/download/dp1548.pdf</a>

"The Aggregate Effects of Credit Market Frictions: Evidence from Firm-level Default Assessments" (with Tim Besley and Isabelle Roland) http://papers.nber.org/conf\_papers/f106059/f106059.pdf

## **Policy-oriented and Older Pieces**

"A firm-level perspective on micro- and macro-level uncertainty" (with Gaganan Awano, Nicholas Bloom, Ted Dolby, Paul Mizen, Rebecca Riley, Tatsuro Senga, Jenny Vyas and Philip Wales) ESCOE Discussion Paper 2018-10 <a href="https://www.escoe.ac.uk/wp-content/uploads/2018/07/ESCoE-DP-2018-10.pdf">https://www.escoe.ac.uk/wp-content/uploads/2018/07/ESCoE-DP-2018-10.pdf</a>

"Management in Pakistan: First evidence from the Punjab" (with Renata Lemos, Ali Choudhary and Nick Bloom) <a href="http://www.theigc.org/project/management-in-pakistan/">http://www.theigc.org/project/management-in-pakistan/</a> IGC Working Paper Website: <a href="http://dsqx.sbp.org.pk/mgmtinpak/index.html">http://dsqx.sbp.org.pk/mgmtinpak/index.html</a>

"Management in America" (with Nick Bloom, Erik Brynjolfsson, Lucia Foster, Ron Jarmin and Itay Saporta-Eksten), CEP Discussion Paper 1258 <a href="http://cep.lse.ac.uk/pubs/download/dp1258.pdf">http://cep.lse.ac.uk/pubs/download/dp1258.pdf</a>

"Helping Firms by Helping Employees: Work-life balance in America" (with Nick Bloom, Raffaella Sadun and Daniela Scur) Center for American Progress <a href="https://www.americanprogress.org/issues/economy/reports/2015/12/18/127792/helping-firms-by-helping-employees/">https://www.americanprogress.org/issues/economy/reports/2015/12/18/127792/helping-firms-by-helping-employees/</a>

"Decoupling of wage growth and productivity growth: myth and reality" (with Joao Pessoa), CEP Discussion Paper 1246 http://cep.lse.ac.uk/pubs/download/dp1246.pdf

"Why Has China Grown so Fast" (with Linda Yueh) CEP Discussion Paper No. 1121 http://cep.lse.ac.uk/pubs/download/dp1121.pdf

"Is There a Market for Work Group Servers? Evaluating Market Level Demand Elasticities Using Micro and Macro Models" CEP Discussion Paper No. 650, <a href="http://cep.lse.ac.uk/pubs/download/dp0650.pdf">http://cep.lse.ac.uk/pubs/download/dp0650.pdf</a>

"Management in Healthcare: Why Good Practice Really Matters" (with Nick Bloom, Stephen Dorgan, Rebecca Homkes, Dennis Layton and Raffaella Sadun)

<a href="http://cep.lse.ac.uk/textonly/\_new/research/productivity/management/PDF/Management\_in\_Healthcare\_Report.pdf">http://cep.lse.ac.uk/textonly/\_new/research/productivity/management/PDF/Management\_in\_Healthcare\_Report.pdf</a>

"Constraints on Developing UK Management Practices" BIS Research Paper No. 58 (with Nick Bloom, Renata Lemos, Mingxuan Qi and Raffaella Sadun) <a href="https://www.gov.uk/government/uploads/system/uploads/attachment\_data/file/32097/11-1377-constraints-on-developing-uk-management-practices.pdf">https://www.gov.uk/government/uploads/system/uploads/attachment\_data/file/32097/11-1377-constraints-on-developing-uk-management-practices.pdf</a>

"Assortative Mating and Inequality: evidence over 50 years from the US and UK" (with Steve Machin and Scott Murrani"

# **Selected Media and press**

Much of the reports in the media on my work and interviews can be found on <a href="http://cep.lse.ac.uk/\_new/news/year.asp?yyyy=2013">http://cep.lse.ac.uk/\_new/news/year.asp?yyyy=2013</a>

Profile of me in MIT News: http://news.mit.edu/2018/faculty-profile-john-van-reenen-0108

 $\frac{https://www.bloomberg.com/news/videos/2017-02-08/mit-s-van-reenen-warns-of-brexit-s-big-costs-for-u-k}{for-u-k}\ Bloomberg\ TV\ interview\ on\ Brexit$ 

 $\frac{http://www.cnbc.com/2017/02/08/brexit-will-leave-britons-more-than-4000-poorer-says-mit-professor.html?utm\_content=buffera28e6\&utm\_medium=social\&utm\_source=twitter.com\&utm\_camp$  aign=buffer CNBC

 $\frac{https://www.bloomberg.com/news/articles/2017-02-03/-superstar-companies-are-eating-into-workers-wealth-study-$ 

<u>finds?utm\_content=buffere91a7&utm\_medium=social&utm\_source=twitter.com&utm\_campaign=buffer\_end\_source\_twitter.</u>

#### The Economist

My Jackson Hole 2018 presentation on concentration

My interview on free trade 3.5.18

China and Trade 3.5.18

Schumpeter: Measuring Management, 17.1.14

http://www.economist.com/news/business/21594223-it-no-longer-just-plausible-theory-good-

management-boosts-productivity-measuring

"Holding on for tomorrow" (Investment and uncertainty) 16.11.13

http://www.economist.com/news/finance-and-economics/21589859-how-economic-uncertainty-dulls-investment-holding-tomorrow

"Arrested Development" 25.7.12

http://www.economist.com/node/21560863

"Silicon Sally" 2.6.12

 $\underline{https://www.ft.com/content/6b5c046c-0fc0-11e7-a88c-50ba212dce4d}$ 

http://www.economist.com/node/21548923

Industrial Policy Video in FT

http://video.ft.com/v/2307538725001/No-industrial-policy-we-re-British

Mrs. Thatcher's Legacy

http://www.reuters.com/article/2013/04/16/us-britain-thatcher-wharf-idUSBRE93F0RA20130416 http://www.ft.com/cms/s/0/00fa02fa-a1d2-11e2-ad0c-00144feabdc0.html#axzz2QAuSLIS6

http://www.bbc.co.uk/news/business-21757595 http://www.bbc.co.uk/news/business-21787613

"Moody's downgrades UK debt" BBC Newshour <a href="http://www.bbc.co.uk/podcasts/series/newshour">http://www.bbc.co.uk/podcasts/series/newshour</a>, 23.2.13

"Do Bankers deserve their bonuses?" CNBC Interview, 22.2.13 <a href="http://t.co/J0keqeWYis">http://t.co/J0keqeWYis</a> http://www.mirror.co.uk/news/uk-news/bankers-pay-up-14-workers-1725899 (Daily Mirror)

LSE Growth Commission (I co-chaired with Tim Besley) launched 31.1.13

"Britain needs a long-term prosperity plan" my Op-Ed in Financial Times, 31.1.13 <a href="http://www.ft.com/cms/s/0/386b29a6-6ae3-11e2-9670-00144feab49a.html#axzz2MwSVEB81">http://www.ft.com/cms/s/0/386b29a6-6ae3-11e2-9670-00144feab49a.html#axzz2MwSVEB81</a> (Financial Times),

http://www.ft.com/cms/s/0/93b718da-7117-11e2-9b5c-00144feab49a.html#axzz2KCXoXhph (Financial Times), http://www.bloomberg.com/news/2013-02-05/why-democracies-aren-t-good-at-bridge-building.html (Bloomberg),

http://www.thetimes.co.uk/tto/business/economics/article3676984.ece (Times),

http://www.thesundaytimes.co.uk/sto/business/Economy/article1206399.ece (Sunday Times),

http://www.mailonsunday.co.uk/money/news/article-2272063/RUTH-SUNDERLAND-Investment-failure-blighting-Britain.html (Daily Mail),

http://www.newstatesman.com/economics/2013/02/planning-long-term-growth-tells-us-what-we-should-do-short-term (New Statesman), <a href="http://www.economist.com/news/britain/21571210-new-research-challenges-britain-embrace-technocrats-growth-manifesto">http://www.economist.com/news/britain/21571210-new-research-challenges-britain-embrace-technocrats-growth-manifesto</a> (The Economist),

http://www.bbc.co.uk/news/business-21279105 (BBC News),

http://www.guardian.co.uk/business/2013/jan/31/household-income-gdp-growth-lse (Guardian)

http://www.thetimes.co.uk/tto/business/columnists/article3673517.ece (Times),

http://www.thetimes.co.uk/tto/business/economics/article3673458.ece (Times).

http://www.dailymail.co.uk/news/article-2271011/Failing-schools-hampering-economy-Britain-prosper-unless-education-overhauled-report-warns.html?ito=feeds-newsxml (Daily Mail),

http://www.dailymail.co.uk/news/article-2271011/Failing-schools-hampering-economy-Britain-

prosper-unless-education-overhauled-report-warns.html?ito=feeds-newsxml (Evening Standard),

http://www.telegraph.co.uk/finance/economics/9837242/UK-needs-industrial-strategy-LSE-

economists-say.html (Daily Telegraph),

 $\frac{http://www.ft.com/cms/s/0/be5c4d8e-6afb-11e2-9670-00144feab49a.html\#axzz2JXxD1wD3}{(Financial Times), \\ \frac{http://www.independent.co.uk/voices/editorials/editorial-aaa-loss-is-a-sign-of-financial Times)}{(Financial Times)}$ 

failure-8508230.html (Independent on Sunday)

 $\frac{http://www.ft.com/cms/s/0/e852e00e-8409-11e2-96f2-00144feabdc0.html\#axzz2MYzD6l9L}{Times} \ (Financial Times)$ 

http://www.independent.co.uk/voices/editorials/editorial-aaa-loss-is-a-sign-of-failure-8508230.html (Independent on Sunday)

Competition in NHS (Guardian) 24.2.12

 $\underline{http://www.guardian.co.uk/comment is free/2012/feb/24/lansley-nhs-bill-competition\#start-of-comments}$ 

"Bossonomics" NBER Reporter 2008(4)

http://www.nber.org/reporter/2008number4/bloom.html

"What drives Good management around the world" Centrepiece 12(2)

http://cep.lse.ac.uk/pubs/download/cp233.pdf

"How to Improve Schools", The Fabian Review, July 2007

"Microsoft's Market Power" CentrePiece (2007) 12(1),

http://cep.lse.ac.uk/centrepiece/v12i1/genakos kuhn vanreenen.pdf

"Productivity" The Today Program, BBC Radio 4 25.6.07

"Productivity and Education" US National Public Radio 25.6.07

http://cep.lse.ac.uk/interviews/default.asp

"Blair's Legacy", 10.5.07, Radio 5 Live

http://cep.lse.ac.uk/pubs/download/pa009.pdf

"La Bilan des dix ans de Tony Blair est-il positive? Oui" La Tribune 10.05.07

"Productivity Races" March, 2007, Britain Today

"Bloomberg on the Economy" 6.12.06 <a href="http://cep.lse.ac.uk/interviews/default.asp">http://cep.lse.ac.uk/interviews/default.asp</a>

"It Ain't what you do its the way that you do I.T." Centrepiece (2006) 10, 3 8-11

"Management Practices: the impact on company performance" Centrepiece (2005) 10, 2, 2-6

"Working Better" CentrePiece 9, no. 2 (2004), pp. 3-7.

"Workfare in Europe", Arte, 6/6/05

"International comparisons of productivity" BBC1 10pm News, 23/12/04

"A Nation of David Brents?" Channel 4 Lunchtime News; 30/9/04

"Are the British just Lazy?" in the UK" Business Breakfast, BBC1, BBC World; 30/9/04

"Productivity in the UK" Today Program, BBC4, 30/9/04

"Interest Rates and the Labour Market" BBC1 10pm News, 11/8/04

"Retail Productivity and regulation" Newsnight BBC1; 17/3/04

"A Penny for Your thoughts" Analysis, Radio 4 7/01

"Small is not always beautiful" the Independent; 20/2/00

"Innovation and biotechnology" Newsnight BBC1; 17/2/99

"The Economics of state subsidies" CNBC 6pm News; 22/6/98

"Patients on Patents", Analysis, BBC Radio Four, 13/2/97

"Promoting R&D through Tax Incentives" Science in Parliament, January 1995

`Is a Tax Break for R&D Worth Having?' New Economy, Autumn 1995

`The Management of Global Knowledge' Crossborder Magazine, October 1993

`Dangers of a False Sense of Security' The Guardian, 27.9.93

`Patently Obviously Going Down the Brain Drain' *The Guardian* 12.6.93

# Referee for following journals

Science, Quarterly Journal of Economics, American Economic Review, Journal of Political Economy, Review of Economic Studies, Econometrica, Review of Economics and Statistics, RAND Journal of Economics, Journal of Labor Economics, Journal of the European Economic Association, Journal of Industrial Economics, Journal of International Economics, Journal of Public Economics, International Journal of Industrial Organisation, Research Policy, Economica, The Economic Journal, Economics of Innovation and New Technology, Fiscal Studies, Journal of Human Resources, European Economic Review, Journal of Public Economics, Financial Analysts Journal, Research in Economics, Journal of Business Economics and Statistics, Labour Economics, Annales d'Economie et de Statistique, Industrial and Labor Relations Review, BE Press

#### **PhD Students**

#### Former PhD students Supervised (current positions)

Nitika Bagaria, (CRA International), 2014 bagaria.nitika@gmail.com

Nick Bloom (Stanford), 1999, n.bloom@stanford.edu

Sharon Belenzon (Duke University) 2005, sharon.belenzon@duke.edu

Jonathan Colmer (Virginia), 2016, <u>imc4qg@eservices.virginia.edu</u>

Chiara Criscuolo (OECD), 2004, c.criscuolo@lse.ac.uk

Matt Eisenberg (Carnegie-Mellon), 2012

Andrew Feng (Singapore Civil Service), 2013, Andy FENG@mti.gov.sg

Rachel Griffith (Manchester University), 1996, rgriffith@ifs.org.uk

Inna Grinis (Goldman Sachs), 2017

Rupert Harrison (BlackRock), 2007, harrison.rupert@googlemail.com

Naercio Menezes-Filho (Univeristy of San Paolo and Insper, Brazil), 1998, Naercio AMF@isp.edu.br

Joao Pessoa (FGV) 2012, joao.pessoa@fgv.br

Ricardo Ribiero (Carlos III, Madrid), 2010

Isabelle Roland, (CEP) 2017, <a href="mailto:I.Roland@lse.ac.uk">I.Roland@lse.ac.uk</a>

Raffaella Sadun (Harvard Business School) 2008, rsadun@hbs.edu

Carlos Santos (Nova, Portugal), 2008 carlos.santos@novasbe.pt

Stephan Seiler (Stanford GSB), 2011, Seiler Stephan@GSB.Stanford.Edu

Anna Valero (Centre for Economic Performance), 2018, A.A.Sivropoulos-Valero@lse.ac.uk

#### **Currently supervised**

Luca Citino

Trang Nguyen

Torsten Walter

Sean Wang

Michael Wong

#### PhD Examiner

Reka Horkath, (2002) "Research Joint Ventures", Autonoma, Barcelona

Syed, Murtaza (2003) "Share Prices, expected future profits and investments", Oxford

Guadalupe, Maria (2003), Insead

Aguila, Emma (2006) "Retirement Incentives" University College London

Di Giorgio, Giacamo (2006), "Welfare and quasi-experiments" University College London

Patrick Aubert, (2007) "Ageing, saving and New Technology", Nanterre and PSE

Tanayama, Tanja (2007) "Allocation and effects of R&D subsidies". Selection, screening and strategic behaviour", Helskinki School of Economics, Oslo

Alex Grous (2009) "Management and ICT in the Aerospace Industry", LSE IS Department

Panu Pelkonen (2009) "Essays in skills and productivity", UCL

Sonia Araujo (2011) "Essays on Firm Level Investment", Essex

Reka Juhasz (2015), "Temporary Protection from the Age of Revolution in France" Columbia

Antonin Bergeaud (2017) "Innovation, wages and trade", PSE

# **Selected Research Grants**

- "Management in Kenya" PEDL, 2018, \$150,000
- "Centre for the Future of Work", Smith Richardson Foundation, 2017, \$250,000
- "MIT Centre for the Future of Work", 2017, IBM \$500,000
- "Restoring Growth in America" Sloan Foundation, 2017, \$500,000
- "Restoring Growth in Europe" European Research Council, 2016, Euro 1m
- "CEP Centre Competition" ESRC £5.5m, 2015-2020
- "The Role of Information Technology and Management in Shaping Productivity and Worker Income". April 15, 2015, NSF 28-3618-00-0-79-100, \$650,000
- "Management in Low Income Countries" PEDL/DfID £100,000
- "Management in Brazil" Banco Foundation £200,000
- "Management in Nicaragua" IADB £50,000
- "Management and Organizational Practices Survey" NSF 2010 \$650,000
- "Managerial Constraints Survey" Department of Business, Innovation and Skills, 2009, £100,000
- "ESRC Centre Competition: Centre for Economic Performance, 2009" ESRC £6.5m, 2010-2015
- "Measuring Management in Japan and India", September 2006, £100,000
- "Evaluation of Technology Policies" Department of Trade and Industry, 2006, £50,000

- "Manpower Human Resources Lab" 2006-2007, £200,000 Manpower Inc.
- "Creating Sustainable productivity growth in Europe" Anglo-German Foundation £670,000, 2006-2009
- "Additional ESRC Centre Funding for productivity Data" 2006 £300,000
- "EDS Centre on Innovation" £1m 2005-2010, EDS Inc.
- "CEP Centre Competition" ESRC £4.12m, 2005-2010
- "ICT and firm productivity" ESRC Small Grant 1.5.04-30.4.05 £45,000
- "Management practices and productivity" ESRC Grant 1.5.04-30.4.05, £100,000
- "Work-life balance and firm performance" Anglo-German Foundation, £42,000, 2004-2005
- "ICT and Plant performance" ONS/DTI £30,000, 2003-2004
- "The National Minimum Wage, prices and firm profits" Low Pay Unit £20,000, 2004

Adopt or Adapt? (£10,000). Funding: Citigroup. August 2000-July 2001

Evaluating the New Deal (£80,000) Funding Leverhulme. August 1999-July 2001

Evaluating the Education Maintenance Allowance (£1.5m). Funding DfEE. June 1999-June 2002

Training and Company Performance (£40,000). funding: ESRC. April 1998- March 1999

Innovation and investment in a changing business world (£287,000). Funding Leverhulme Trust. October 1998-October 2001

Company Investment, R&D and financing constraints in Britain and Germany (£40,000) Anglo-German Foundation. 7.97-6.98

Employment and Structural and Technical Changes (£800,000) Funding: Leverhulme. 1.96-1.2001. TSER Network on Innovation and Productivity 1.1.96-30.12.98 (£400,000) Funding: European Union. 3.96-3.99

R&D, Investment and Financial Constraints 3.95-3.97; Funding: ESRC £80,000.

The impact of accounting and tax rules on intangible investment in the EU (9.95-3.96) (joint project with Ernst and Young PLC) Funding: EU £15,000)

Fiscal Incentives for R&D (9.94-6.95) Funding: ESRC (£30,000).

New Technology and the Wage Structure (6.93-7.94); Funding: ESRC Grant Award (£ 30,000).

## Seminars in 2019

Ireland Higher Education Authority/MIT, Dublin, January 10<sup>th</sup> "Future of Work"

#### Seminars in 2018

SIP Week MIT "Economics and Politics of Populism" January 26th

MIT Health "The Price Ain't Right" February 8th

American Association for the Advancement of Science, Cambridge MA, "AI and Future of Work" February 20<sup>th</sup>

Washington University, Ohlin Business School Applied Seminar, "Superstar Firms", March 7th

Economics of AI Conference, "Superstar Firms", Washington DC, April 6th

UCLA Applied Micro seminar, "Superstar Firms", April 24th

Lipsey Lectures, University of Essex "Management, Technology and the Wealth of Nations" May 22-23<sup>rd</sup>

Innovation Workshop, University of Essex "Lost Einsteins" May 24th

Chicago Finance Seminar "RDD for R&D" May 30th

Richmond Federal Reserve "Superstar Firms" June 5th

IGL Annual Conference, Cambridge MA, "Lost Einsteins" June 13th

Banque de France/College de France, June 18th "Superstar Firms" https://www.banque-

 $\underline{france.fr/sites/default/files/superstarfirms and the deline of labors share.pdf}$ 

French Labor Ministry, DARES Conference, June 19th "Superstar Firms"

Minneapolis Fed Conference, September 28th "Superstar Firms"

National Bank of Belgium, October 15th "Superstar Firms"

NBER Conference on Mega-Firms, October 19th "Increasing differences between firms"

Nesta Conference on Diversity and Innovation, November 5th

OECD/BEIS, November 8th 2018

Dartmouth College, November 13th

Bank of Italy, November 16<sup>th</sup> 2018

Bank of Portugal, November 19th 2018

# Seminars in 2017

American Economic Association, Chicago, 4 papers presented January 6th-8th

Northwestern, Strategy Seminar, Jan 18th Management as a Technology

MIT IAP Seminar, Brexit, January 20th

https://www.dropbox.com/s/194i6oj62jukmov/IAP%20Economics%202017%20Brexit.mp4?dl=0

Harvard Law and Economics Seminar, February 6th CEO Pay

Toronto Applied Micro-Economics seminar, March 10<sup>th</sup>, Turbulence and Decentralisation

Stanford Labor Seminar, March 16th, Turbulence and Decentralisation

Columbia IO seminar, March 28th RD for R&D

MIT Applied Economics/IO, April 3rd, RD for R&D

MIT Day of Action, Brexit: Economics and Inequality, April 18th

MIT Institute for the Digital Economy: Superstar Firms, April 26<sup>th</sup>

MIT Applied Economics Internal Seminar: Superstar Firms, May 12th

MIT TIES Seminar May 15th

Blundell Nemmers Prize Conference, NorthWestern, May 18th

Chicago/BFI conference on Growth and Firm Dynamics, May 25th

Harvard Union of Clerical and Technical Workers, Teleworking workshop, June 6<sup>th</sup>

NBER Summer Institute CRIW/Productivity, July 17<sup>th</sup> Superstar Firms

Schumpeter Lecture, European Economic Association, Lisbon August 21st 2017

https://editorialexpress.com/cgi-

bin/conference/download.cgi?db name=EEAESEM2017&paper id=3201

Globalization and the Economic Impact of Brexit, Jackson Hole August 25th 2017

https://www.kansascityfed.org/~/media/files/publicat/sympos/2017/vanreenen-paper.pdf?la=en

National Association of Business Economists Annual Conference, Cleveland, September 26th

IWER Sloan seminar, October 17th

Brandeis University, October 20th

AI and the Future of Work, MIT Center for digital Economy Conference, November 1st

Sloan Global Macro group, "Brexit" November 6th

#### Seminars in 2016

American Economic Association, San Francisco, 3 papers January 4<sup>th</sup>-6th

Oxford Applied Economics, R&D Tax credits February 2nd

Hong Kong University, Public Lecture, March 3rd

Hong Kong University, Departmental Seminar, March 4th

House of Commons, Parliamentary Labour Party, April 7th

Plenary on Brexit, Royal Economic Society Annual Conference, March 3rd

Presentation on Productivity to Society of Business Economists 16th May

Keynote in Growth Week on Pakistan Management 31st May

LSE Entrepreneurship Conference 6<sup>th</sup> June

NBER Summer Institute, Innovation, July 20th

MIT Organizational Economics, September 13th

Brookings Panel on Economic Activity, Brexit, September 15th

http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/2016 09Brookings.pdf

HBS Strategy/Entrepreneurship seminar October 5th

Berkeley Economics Departmental Seminar/Haas October 20th

MIT Sloan North American Board: Presentation on Brexit, October 26th

National Academies Workshop, Universities, October 28th

ADIA Global Investors Annual Conference Keynote, Abu Dubai, November 18th

HBS MOC Faculty Workshop, Keynote, December 9th

### Seminars in 2015

American Economic Association, Econometric Society Invited Lecture Boston 4/1,

http://cep.lse.ac.uk/textonly/\_new/staff/vanreenen/pdf/2015\_01\_AEA.pdf

American Economic Association, Boston 5/1

Institute of International Economic and European Affairs, Dublin 19/1.

http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/2015 01 19 IIEA.pdf

Essex Departmental seminar, 27/1

The Power of Policy Conference, Marshall Society, Cambridge 31/1

Deloitte's CFO Roundtable 2/2

http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/2015 02 04 deloitte1.pdf

Birmingham Departmental Seminar 4/2

Warwick Economics Student Society 12/2,

http://cep.lse.ac.uk/textonly/\_new/staff/vanreenen/pdf/2015\_0211\_warwick.pdf

Brussels Simpatic Conference Keynote, 27/2

Bank of Italy, 2/3

University Pompeu Fabra, Barcelona, 16/3

Autonoma, Barcelona 17/3

LSE, Post-Budget Election Analysis 24/3

HEC Paris, 26/3

HM Treasury/Cabinet Office, 27/3,

http://cep.lse.ac.uk/textonly/\_new/staff/vanreenen/pdf/2015\_03\_27\_CO.pdf

Chicago Trade Conference, 3/4

NIESR SPINATEC conference, 23/4.

http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/2015 04 23niesr.pdf

PWC, 30/4 http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/2015 04 30pwc.pdf

CASE, 29/4, http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/2015 04 29case.pdf

HM Treasury 5/5, R&D tax credits

LSE Diplomacy Commission, 14/5

Austin-Bergen-London conference, 14/5

Yrjo Jansson Lectures "Management and the Wealth of Nations" http://www.yjs.fi/blog/yrjo-jahnsson-

lectures-nicholas-a-bloom-ja-john-van-reenen-luennoivat-27-28-5-2015-2/

COMPNET Final Conference, ECB Frankfurt June

http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/2015 06 25 ECB2.pptx.pdf

CE2/Polish Economic Association Conference Keynote, Warsaw 1/7

NBER Summer Institute Labor Studies, Boston, 22/7

Foreign and Commonwealth Office, Brexit, 10/9

http://cep.lse.ac.uk/textonly/\_new/staff/vanreenen/pdf/2015\_09\_10\_fco.pdf

Bank of England Productivity Conference, 23/9

http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/2015 09 23 boe.pdf

Cornell Conference on Size Dependent Regulations, 1/10,

http://cep.lse.ac.uk/textonly/\_new/staff/vanreenen/pdf/2015\_10\_02\_cornell.pdf

Barcelona Graduate School of Economics, Keynote, 6/10,

http://cep.lse.ac.uk/textonly/\_new/staff/vanreenen/pdf/2015\_10\_06\_barcelona.pdf

Italian Economic Association Keynote, Naples, 23/10,

http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/2015 10 23 Naples.pdf

Kiel Conference on Firm Management, 29/10,

http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/2015 10 29 Kiel.pdf

Stanford/NBER conference on Firms and Inequality, 14/11,

http://cep.lse.ac.uk/textonly/\_new/staff/vanreenen/pdf/2015\_11\_13\_stanford.pdf

Peterson Institute Conference on the Productivity Slowdown, 16/11,

http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/2015 11 16 peter.pdf

Mannheim IAB Conference on HRM, 23/11

# Seminars in 2014

AEA Philadelphia, 3/1-5/1, three presentations

Harvard Science and Engineering Seminar, 18/2

MIT Applied Micro seminar, 24/2

Cambridge University, Richard Stone Lecture, 28/2

Duke University Strategy seminar, 26/3

Boston University Applied Micro seminar, 1/4

MIT PhD class in Organizational Economics, 3/4

University of British Columbia, Strategy Seminar 4/4

Harvard PhD Class in Macro, 9/4

Minneapolis Fed, 14/4/

University of Minnesota, Applied Micro, 14/4

LSE Alumni in Boston 3/5

MIT Organisational Economics, 5/5

CEP Annual Conference, 21/5

Cowles Conference, Macro-Economics, 1/6

Yrjö Jahnsson 60<sup>th</sup> Anniversary Conference on Inequality and Health, 25/10 <a href="http://www.yjs.fi/en/2014-congresses/health-and-inequality-congress-2014/programme/">http://www.yjs.fi/en/2014-congresses/health-and-inequality-congress-2014/programme/</a>

NBER Summer Institute Discussion (Productivity and Macro) 14/7

NBER Summer Institute Discussion 15/7 Entrepreneurship, Development and Productivity Group

NBER Entrepreneurship Bootcamp 16/7

British Science Festival, "Economics of Inequality" 8/9

http://cep.lse.ac.uk/\_new/news/year.asp?yyyy=2014#4519

CES-Ifo Economics of Education Keynote address, Munich 13/9

http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/MunichIFO3.pdf

IGC Growth Week, London, 25/9

http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/2014 09 23growth week1.pdf

EIB, Berlin acceptance of EIB Prize, 26/9

http://cep.lse.ac.uk/textonly/\_new/staff/vanreenen/pdf/2014\_09\_26\_EIB.pdf

NBER Inequality conference, Boston, 17/10

Resolution Foundation 21/10

http://cep.lse.ac.uk/textonly/\_new/staff/vanreenen/pdf/2014\_10\_21\_res\_foundation2.pdf

UBC Finance 7/11 http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/2014 11 04 UBC.pdf

Brown University Applied Micro 20/11

LSE Layard festschrift, 11/12

NYU Stern, 16/12

### Seminars in 2013

AEA San Diego, 6 sessions, 3/1-5/1

Stanford Applied Micro Lunch 10/1

Presentation to Permanent Secretary in Department for Employment on Growth Commission, 22/1 Discussion of Garicano on Eurozone Crisis, LSE, 23/1,

Launch of LSE Growth Commission, LSE, 31/1, http://www.youtube.com/watch?v=VSb9bContNs

House of Commons, ESRC All-Party Social Science Group 5/2

MIT Organizational Economics Seminar 12/2

MIT/Harvard PhD Lectures in Organizational Economics, 12/2, 14/2

Jobs and the Internet, Google Big Tent Event, 20/2, http://www.youtube.com/watch?v=h1mSGnwrKYE

 $\underline{http://cep.lse.ac.uk/textonly/\ new/staff/vanreenen/pdf/DE\ google\ 200213.pdf}$ 

Tuesday Club, http://cep.lse.ac.uk/textonly/\_new/staff/vanreenen/pdf/ESRC\_hoc\_050213.pdf

LSE Business Breakfast (with Jim O'Neill discussant and Gus O'Donnell, Chair)

Centre for Study of Financial Innovation (CFSI) Roundtable on LSE Growth Commission 12/3

http://www.csfi.org/index.php?option=com\_content&view=category&id=36&Itemid=59

UC Berkeley Departmental Seminar, 25/3

Royal Economic Society Conference Plenary Session on LSE Growth Commission, 5/4,

http://www.fsmevents.com/res/2013/session5/onDemand.html

Royal Economic Society Conference Special Session on Productivity Puzzle, 5/4

http://www.res.org.uk/details/mediabrief/4571391/THE-UKS-PRODUCTIVITY-AND-

**EMPLOYMENT-MYSTERY.html** 

Presentation to OECD Secretary General and Directors, Paris, 16/4,

http://www2.lse.ac.uk/researchAndExpertise/units/growthCommission/documents/pdf/2013-04-16 oecd.pdf

Scottish Council for Development and Industry (SCDI) Annual Conference Keynote, Edinburgh 19/4 <a href="http://www2.lse.ac.uk/researchAndExpertise/units/growthCommission/documents/pdf/2013-04-19-scdi.pdf">http://www2.lse.ac.uk/researchAndExpertise/units/growthCommission/documents/pdf/2013-04-19-scdi.pdf</a>

European Commission conference on evaluating State Aid, Keynote, Brussels, 23/4,

http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/DG comp 23 04 13.pdf

Asian Development Bank Annual Conference, Jobs, Skills and technology Delhi, 2/5,

http://cep.lse.ac.uk/textonly/\_new/staff/vanreenen/pdf/adb\_02\_05\_13.pdf

Presentation to BskyB Economic Planning team on Growth Commission, London, 7/5

Cass/IZA Workshop on Leadership, London 9/5,

http://cep.lse.ac.uk/textonly/\_new/staff/vanreenen/pdf/2013 05 09 cass.pdf

Meeting with IMF Article IV team on Growth Commission and macro-economy, London, 15/5

HM Treasury presentation to Growth team on management practices and policy, 16/5,

http://cep.lse.ac.uk/textonly/\_new/staff/vanreenen/pdf/2013\_05\_16\_hmt.pdf

CEP Annual Conference 21/5

http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/2013 05 21 cep.pdf

"UK Productivity Puzzles" Keynote at Bank of England Chief Economist's Workshop 23/5,

http://cep.lse.ac.uk/textonly/\_new/staff/vanreenen/pdf/2013\_05\_23\_boe.pdf

FBBVA Annual Lecture, Madrid, 30<sup>th</sup> May 2013

http://cep.lse.ac.uk/textonly/\_new/staff/vanreenen/pdf/2013\_06\_01ffbva.pdf

Zurich Departmental Seminar 3/6,

http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/2013 06 2013 zurich.pdf

Bank of England Applied micro-economics seminar 11/6

http://cep.lse.ac.uk/textonly/\_new/staff/vanreenen/pdf/2013\_07\_10sydney.pdf

Leuven Workshop, Keynote, 14/6

Organizational Economics Workshop, Keynote address, Sydney, 9/7

http://cep.lse.ac.uk/textonly/\_new/staff/vanreenen/pdf/2013\_07\_10sydney.pdf

Australasian Econometric Society Annual Meetings, Sydney. Keynote address, 10/7

NBER Summer Institute, Productivity and Macro, 16/7

http://cep.lse.ac.uk/textonly/\_new/staff/vanreenen/pdf/2013\_07\_16lelarge\_nber.pdf

NBER Summer Institute, IP and Economy discussant, 17/7

NBER Summer Institute Entrepreneurship Boot Camp, 18/7

http://cep.lse.ac.uk/textonly/\_new/staff/vanreenen/nber/NBER\_Bootcamp1.pdf

 $Marianne\ and\ Marcus\ Wallenberg\ Foundation\ Jubilee\ Symposium,\ Stockholm,\ 9/11$ 

http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/2013 09 09 MMWF.pdf

World Bank "Making Growth Happen" Conference 16/10. Innovation and finance <a href="http://cep.lse.ac.uk/textonly/">http://cep.lse.ac.uk/textonly/</a> new/staff/vanreenen/pdf/2013 10 16world bank.pdf

Harvard Labor Workshop "Management as a technology" 23/10

Canadian Productivity Network Conference, Keynote Toronto 25/10

http://www.economics.mcmaster.ca/productivity/John%20Van%20Reenen.pdf

Harvard Business School "Management as a technology" 7/11

http://cep.lse.ac.uk/textonly/\_new/staff/vanreenen/pdf/2013\_11\_07hbs\_TOM.pdf

Commission on Inclusive Prosperity, "Inequality and Policy" 12/11

http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/2013 11 12ipc ny.pdf

Princeton Health and Wellbeing Seminar, 13/11

http://cep.lse.ac.uk/textonly/\_new/staff/vanreenen/pdf/2013\_11\_13princeton\_health.pdf

MIT/Harvard Applied Theory seminar 25/11

MIT/Harvard Development seminar 3/12

CRA Competition Policy Conference, 11/12

http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/2013 12 11 cra.pdf

Spanish Economic Association, keynote address, 13/12

# **Selection of Courses Taught**

Economics of Industrial Relations (Undergraduate Economics elective), UCL

European Economics (Economics MSc elective), UCL

Economics of Innovation (Economic MSc elective), UCL

Economic Policy Analysis (MPA Core course), LSE

Econometric Methods (Economics and Management MSc Core Course), LSE

Quantitative Economics (Mathematic Economics and Econometrics elective), LSE

Global Management Practices (MBA elective), Stanford Business School

Organizational Economics (PhD field course), MIT

Micro-Economics for MBAs, MIT MBA Core

## **Recent Public Service**

Commissioner in Inclusive Prosperity Commission (from 2013; Co-Chairs are Larry Summers and Ed Balls) <a href="http://www.americanprogress.org/press/release/2013/07/24/70574/release-center-for-american-progress-announces-commission-on-inclusive-prosperity/">https://www.americanprogress.org/press/release/2013/07/24/70574/release-center-for-american-progress-announces-commission-on-inclusive-prosperity/</a>
<a href="https://cdn.americanprogress.org/wp-content/uploads/2015/01/IPC-PDF-full.pdf">https://cdn.americanprogress.org/wp-content/uploads/2015/01/IPC-PDF-full.pdf</a>

Commissioner in City Growth Commission (2013-2014); Chaired by Jim O'Neill <a href="http://www.thersa.org/events/audio-and-past-events/2013/city-growth-commission">http://www.thersa.org/events/audio-and-past-events/2013/city-growth-commission</a>

Co-Chair of LSE Growth Commission (2012-2013) http://www.lse.ac.uk/researchAndExpertise/units/growthCommission/home.aspx

*Senior Advisor* to Chief Economist of DG Competition (2003-2013), European Commission. Helped draft vertical merger guidelines and State Aid rules.

*Board of Governors*, Pensions Policy Institute, since 2008-2011, <a href="http://www.pensionspolicyinstitute.org.uk/">http://www.pensionspolicyinstitute.org.uk/</a>

Miliband-Darling CEMMEP Report (2008) *Commission on the Environment and Economic Performance*, http://www.berr.gov.uk/whatwedo/sectors/lowcarbon/cemep/page50109.html

Warry Report (2006) *The Economic Impact of the Research Councils*, http://www.rcuk.ac.uk/innovation/impact/warry.htm

Policy advisor to No.10 Downing Street, 1999-2000, education, enterprise and tax.

Executive Committee Member of the Fabian Society (2006-2008)

Senior Policy Analyst in the Strategy Unit at the Department of Health (2000-2001). Reporting directly to the Secretary of State, I was involved with the writing and analysis underlying the NHS Plan. This document lays out government health policy for the next 10 years. The areas I specialised in were the NHS workforce, pharmaceutical industry, information technology and public-private partnerships

# **Selected Professional Service**

S2 Standing Committee member British Academy (2012-)

Board of Governors, Pro-Bono Economics (2013-)

LSE Departmental Research Committee since 2004

EARIE Administrator on the Executive Committee 2009-2010

EEA Scientific Committee, 2004, 2010, 2013

Econometric Society Scientific Committee, 2010

Co-Head of Scientific Committee for the Econometric Society European Meetings 2011

Chair of Senior Recruitment Committee for Econometrics, LSE, 2011-2012

Member of External Evaluation Committee reviewing Economics Department, NYU Stern, 2012.

Co-chair (with Tim Besley) of LSE Growth Commission, reported in January 2013

http://www2.lse.ac.uk/researchAndExpertise/units/growthCommission/home.aspx

Member of External Evaluation Committee reviewing Leuven Centre of Excellence, June 3013.