# **MICHELLE HANLON**

Sloan School of Management, MIT E62-668, 100 Main Street Cambridge, MA 02142 <u>mhanlon@mit.edu</u> (617) 253-9849 (voice)

### Employment

2012-present	Massachusetts Institute of Technology, Howard W. Johnson Professor
Oct-Dec 2015	Visiting Professor, Oxford University, Said Business School
Summer 2015	Fellow, House Ways and Means Committee Tax Staff, U.S. Congress
2009-2012	Massachusetts Institute of Technology, Associate Professor (with tenure)
Fall 2008	Massachusetts Institute of Technology, Visiting Professor
2006-2009	University of Michigan, Associate Professor of Accounting (with tenure)
2002-2006	University of Michigan, Assistant Professor of Accounting
1998-2002	University of Washington, Teaching and Research Assistant
1993–1998	KPMG LLP - Tax Manager, St. Louis, Missouri and Phoenix, Arizona

# Education

2002	University of Washington, PhD-Accounting
1997	University of Missouri-St. Louis, M.Acc. (emphasis: Taxation)
1993	Eastern Illinois University, BBA (Summa Cum Laude)

# **Professional Certifications**

1993	Certified Public Accountant (inactive)
1993	Certified Management Accountant (inactive)

# **Government Testimonies**

- U.S. Senate Committee on Finance hearing "Made in America: Effect of the U.S. Tax Code on Domestic Manufacturing," March 16, 2021.
- U.S. House of Representatives Committee on Ways and Means hearing "Global Tax Environment in 2016 and Implications for International Tax Reform," February 24, 2016.
- U.S. Senate Committee on Finance hearing "Tax Reform Options: Capital Investment and Manufacturing," March 6, 2012.
- U.S. House of Representatives Committee on Ways and Means hearing "The Interaction of Tax and Financial Accounting on Tax Reform," February 8, 2012.

#### **Textbooks (most recent edition)**

- Financial Accounting (seventh edition). M. Hanlon, R. Magee, and G. Pfeiffer. Cambridge Business Publishers, Chicago, IL. 2022.(copyright @ 2023)
- Scholes & Wolfson's Taxes and Business Strategy (sixth edition). M. Erickson, M. Hanlon, E. Maydew, and T. Shevlin. Cambridge Business Publishers, Chicago, IL. 2019.
- Intermediate Accounting (third edition). M. Hanlon, L. Hodder, K. Nelson, D. Roulstone, and A. Dragoo. Cambridge Business Publishers, Chicago, IL. 2022 (copyright @ 2023).

### **Research Publications**

- "Behavioral Economics of Accounting: A Review of Archival Research on Individual Decision Makers," with Kelvin Yeung and Luo Zuo. Forthcoming, *Contemporary Accounting Research*.
- "The Possible Weakening of Financial Accounting from Tax Reforms." *The Accounting Review*, vol. 96(5), 2021, p. 389-401. Presidential Scholar Address from the 2020 AAA Annual Meeting.
- "Tax Avoidance and Multinational Firm Behavior," with Scott Dyreng. Chapter 10 in the book entitled <u>Global Goliaths: Multinational Corporations in the 21<sup>st</sup> Century Economy</u>. 2021, The Brookings Institution, Washington, D.C.
- "CEO Tax Effects on Acquisition Structure and Value," with Rodrigo Verdi and Benjamin Yost. *The Accounting Review*, vol. 96 (2), 2021, p. 333-363.
- "Tax Reform Made Me Do It!" with Jeff Hoopes and Joel Slemrod. NBER *Tax Policy and the Economy* vol 33, 2019, p. 33-80.
- "When Does Tax Avoidance Result in Tax Uncertainty?" with Scott Dyreng and Ed Maydew. *The Accounting Review*, vol. 94 (2), 2019, p. 179-203.
- "Country-by-Country Reporting and the International Allocation of Taxing Rights." *Bulletin for International Taxation*, vol. 72 (4/5), 2018. Invited paper.
- "Tax Rates and Corporate Decision Making," with John Graham, Terry Shevlin, and Nemit Shroff. *Review of Financial Studies*, vol. 30 (9), 2017, p. 3128-3175.
  - Financial Accounting and Reporting Section, Mid-Year Meeting Best Paper Award, 2015
- "The Taxman Cometh: Does Tax Uncertainty Affect Corporate Cash Holdings," with Ed Maydew and Daniel Saavedra. *Review of Accounting Studies*, vol. 22, 2017, p. 1198-1228.
- "Changes in Corporate Effective Tax Rates over the Past 25 Years," with Scott Dyreng, Ed Maydew, and Jake Thornock. *Journal of Financial Economics*, vol. 124, 2017, p. 441-463.
- "The Effect of Repatriation Tax Costs on U.S. Multinational Investment," with Rebecca Lester and Rodrigo Verdi. *Journal of Financial Economics*, vol. 116, 2015, p. 179-196.

#### **Research Publications, continued**

- "Taking the Long Way Home: U.S. Tax Evasion and Offshore Investments in U.S. Equity and Debt Markets," with Ed Maydew and Jacob Thornock. *Journal of Finance*, vol. 70 (1), 2015, p. 257-287.
- "The Effect of Tax Authority Monitoring and Enforcement on Financial Reporting Quality," with Jeff Hoopes and Nemit Shroff. *Journal of American Taxation Association*, vol. 36 (Fall), 2014, p. 137-170.
- "What do Firms do When Dividend Tax Rates Change? An Examination of Alternative Payout Responses," with Jeffrey Hoopes. *Journal of Financial Economics*, vol. 114 (1), 2014, p. 105-124.
- "Incentives for Tax Planning and Avoidance: Evidence from the Field," with John Graham, Terry Shevlin, and Nemit Shroff. *The Accounting Review*, vol. 89, 2014, p. 991-1024.
  - American Taxation Association Outstanding Manuscript Award, 2017
- "Where do Firms Manage Earnings?" with Scott Dyreng and Ed Maydew. *Review of Accounting Studies*, vol. 17, 2012, p. 649-687.
- "Dividend Policy at Firms Accused of Accounting Fraud," with Judson Caskey. *Contemporary* Accounting Research, vol. 30 (2), 2012, p. 818–850.
- "Audit Fees and Book-Tax Differences," with Gopal Krishnan and Lillian Mills. *Journal of American Taxation Association*, vol. 34 (Spring), 2012, p. 55-86.
- "Real Effects of Accounting Rules: Evidence from Multinational Firms' Investment Location and Repatriation Decisions," with John Graham and Terry Shevlin. *Journal of Accounting Research*, vol. 49 (March), 2011, p. 137-188.
- "A Review of Tax Research," with Shane Heitzman. *Journal of Accounting and Economics*, vol. 50 (December), 2010, p. 127-178.
  - American Taxation Association Outstanding Manuscript Award, 2012
- "Barriers to Mobility: The Lockout Effect of U.S. Taxation of Worldwide Corporate Profits," with John Graham and Terry Shevlin. *National Tax Journal*, vol. 63 (December), 2010, p. 1111-1144.
- "The Effects of Executives on Corporate Tax Avoidance," with Scott Dyreng and Ed Maydew. *The Accounting Review*, vol. 85 (July), 2010, p. 1163-1189.
  - American Taxation Association Outstanding Manuscript Award, 2013
- "Book-Tax Conformity: Implications for Multinational Firms," with Ed Maydew. *National Tax Journal*, vol. 62 (March), 2009, p. 127-153. Forum/invited paper.
- "What Does Tax Aggressiveness Signal? Evidence from Stock Price Reactions to News about Tax Shelter Involvement," with Joel Slemrod. *Journal of Public Economics*, vol. 93 (February), 2009, p. 126-141.

#### **Research Publications, continued**

- "An Unintended Consequence of Book-Tax Conformity: A Loss of Earnings Informativeness," with Ed Maydew and Terry Shevlin. *Journal of Accounting and Economics*, vol. 46 (December), 2008, p. 294-311.
- "Long Run Corporate Tax Avoidance," with Scott Dyreng and Ed Maydew. *The Accounting Review*, vol. 83 (January), 2008, p. 61-82.
  - American Accounting Association Distinguished Contribution to the Accounting Literature Award, 2020
- "An Empirical Examination of Corporate Tax Noncompliance," with Lillian Mills and Joel Slemrod. In *Taxing Corporate Income in the 21st Century*, A. Auerbach, J. R. Hines Jr., and J. Slemrod (eds.). Cambridge: Cambridge University Press, 2007. Invited paper.
- "Is There a Link Between Executive Equity Holdings and Accounting Fraud," with Merle Erickson and Ed Maydew. *Journal of Accounting Research*, vol. 44 (March), 2006, p. 113-143.
- "Evidence for the Possible Information Loss of Conforming Book Income and Taxable Income," with Stacie Kelley Laplante and Terry Shevlin. *The Journal of Law and Economics*, vol. 48 (October), 2005, p. 407-442.
- "The Persistence and Pricing of Earnings, Accruals, and Cash Flows When Firms Have Large Book-Tax Differences." *The Accounting Review*, vol. 80 (January), 2005, p. 137-166.
  - 2003 ATA/PriceWaterhouseCoopers Best Tax Dissertation Award
  - 2003 Financial Accounting and Reporting Section of the American Accounting Association Best Financial Accounting Dissertation Award
- "Book-Tax Conformity for Corporate Income: An Introduction to the Issues," with Terry Shevlin. *Tax Policy and the Economy*, No. 19, 2005, edited by James M. Poterba. National Bureau of Economic Research, Cambridge, MA. Invited paper.
- "How Much Will Firms Pay for Earnings That Do Not Exist? Evidence of Taxes Paid on Allegedly Fraudulent Earnings," with Merle Erickson and Ed Maydew. *The Accounting Review*, vol. 79 (April), 2004, p. 387-408.
- "What Can We Infer About a Firm's Taxable Income from its Financial Statements?" *National Tax Journal*, vol. 56 (December), 2003, p. 831-863. Invited paper, presented at the Brookings Institute.
- "Are Executive Stock Options Associated with Future Earnings?" with Shiva Rajgopal and Terry Shevlin. *Journal of Accounting and Economics* (December), 2003, p. 3-43.
  - Best Paper Award at the 2002 Journal of Accounting and Economics Conference
- "Dividend Taxes and Firm Valuation: A Re-Examination," with James Myers and Terry Shevlin. Journal of Accounting and Economics, vol. 35 (June), 2003, p. 119-153.
- "The Accounting for Tax Benefits of Employee Stock Options and Implications for Research," with Terry Shevlin. *Accounting Horizons*, vol. 16 (March), 2002, p. 1-16.

### **Working Papers**

"Insights into Auditor Public Oversight Boards: Whether, How, and Why they 'Work'," with Nemit Shroff.

"The Effect of Innovation Box Regimes on Income Shifting and Real Activity," with Shannon Chen, Lisa DeSimone, and Rebecca Lester.

"Corporate Debt and Taxes," with Shane Heitzman. Prepared for the *Annual Review of Financial Economics*, 2022.

"Taxes and Product Market Outcomes: Asymmetric Effects of Tax Cuts on Winners v. Losers," with Nemit Shroff and Rachel Yoon.

"TCJA and CARES Act Effects on Decision Making: A Survey," with John Graham and Nemit Shroff.

#### **Other Publications**

- "The Rise of the Minimum Tax," with C. Hanna, N. Richter, and M. Schler. Taxes: The Tax Magazine. March, 2022. vol. 100 (3), 55-84.
- "The Equipment Manufacturing Industry's Perspective on Tax Reform," with Ike Brannon. Tax Notes, September 25, 2017.
- "How a Patent Box Would Affect the U.S. Biopharmaceutical Sector," with Ike Brannon. Tax Notes, February 2, 2015, vol. 146 (5), p. 635-639.

#### **Non-Accounting/Tax Publications**

Good Morning, Run. 2020. Children's book, with Allie Johnson (Illustrator). Available at Amazon.com.

#### **Teaching Experience**

2008-2015,	Taxes and Business Strategy, MBA elective, MIT (rating: 4.9/5)
2017-2021	
2014	Exec. MBA Program, Corporate Financial Reporting (rating: 4.9/5)
2014	Executive Education, Managerial Accounting (joint rating: 4.9/5)
2011-2012	Financial Accounting, Master of Finance Program, MIT
2011-2013	Executive Education, Managerial Accounting MIT
2011-2014,	
2018	Tax PhD Seminar, MIT
2010-2014,	
2016-2021	Ethics Module; Sloan Innovation Period, MIT
2009	Intermediate Accounting, MBA elective, University of Michigan
2004-2008	Financial Accounting, MBA Core Course, University of Michigan
2003, 2008	Intermediate Financial Accounting (BBA), University of Michigan
1999-2001	Teaching Assistant, University of Washington. Executive MBA Program and
	Undergraduate Program, Financial and Managerial Accounting

# **Editing and Reviewing**

Editor, Journal of Accounting and Economics, 2009–present
Editorial Board Member of Contemporary Accounting Research, 2007–2009
Editorial Board Member of the Journal of Accounting and Economics, 2006–2009
Editorial Board Member of The Accounting Review, 2005–2009
Editorial Board Member of Accounting Horizons, 2009–2011
Editorial Board Member of The Journal of American Taxation Association, 2004
Ad-hoc reviewer: The Accounting Review; Journal of Accounting Research; The Journal of Finance; The Journal of Financial Economics; Review of Financial Studies; American Economic Review; American Economic Journal: Economic Policy; The Journal of Public Economics; The Journal of the American Taxation Association; The Journal of Management Accounting Research; The Journal of the American Taxation Association; The Journal of Management Accounting Research; The Journal of Accounting, Auditing, and Finance; The Australian Tax Review; Accounting and Business Research (UK); National Tax Journal; Accounting Horizons; and the MI Census RDC.

#### **Awards and Honors**

2021	Outstanding Teacher Award, MIT Sloan School
2020	Presidential Scholar, American Accounting Association
2020	Distinguished Contribution to Accounting Literature Award, American Accounting
	Association
2020	MIT Teaching with Digital Technology Award
2017	Outstanding Manuscript Award, American Taxation Association
2015	American Accounting Association, Financial Accounting and Reporting Section, Best
	Paper Award, Mid-Year Meeting
2014	Eastern Illinois University, 2014 Distinguished Alumna Award
2013	Jamieson Prize for Excellence in Teaching, MIT Sloan School
2013	Outstanding Manuscript Award, American Taxation Association
2012	Distinguished Alumna Award, Lumpkin College of Business, Eastern Illinois University
2012	Outstanding Manuscript Award, American Taxation Association
2010	Referee of the Year, National Tax Journal
2005	Bank One Corporation Assistant Professor of Business Administration, University of
	Michigan
2003	Best Paper Award at the 2002 JAE Conference
2003	AAA Financial Accounting and Reporting Section's Best Dissertation Award
2003	American Taxation Association/PwC Best Dissertation Award
	Ernst & Young Faculty Fellowship, University of Michigan
2001	Deloitte Doctoral Fellowship
2001	University of Washington PhD Teaching Award
	AICPA Doctoral Fellowship
	University of Washington Dean's Achievement Award
1998	Eastern Illinois University Outstanding Young Alumna Award
1993	State Farm Insurance Companies Fellowship (40 students nationwide)

# **Government Committee Appointments**

Tax Expenditure Commission, Commonwealth of Massachusetts, 2019-2023

# **Advisory Board Memberships and Fellow Positions**

International Tax Policy Forum, Academic Advisory Board, 2016 – present German Business Panel Scientific Advisory Board, 2020-present International Institute of Public Finance, Member, Board of Management, 2016-2019 Member, Scientific Advisory Board, MannheimTaxation (previously named ScienceCampus MaTax, Mannheim), 2014 – present University of North Carolina Tax Center, Academic Fellow

#### **Research Grants**

Research grant from the International Tax Policy Forum, 2006

#### **Other Teaching and Service**

2020, 2021 PhD Course, Xiamen University

#### MIT and MIT Sloan School of Management, Service, Committees, and Presentations

MIT Sloan, Area Head of Economics, Finance, and Accounting, 2019-MIT Sloan Faculty Load Committee, 2019-MIT Sloan DEI Faculty Matters Subcommittee, 2020-MIT Sloan Faculty Governance Task Force, 2020 MIT Sloan Executive Personnel Committee, 2019-Business Analytics Faculty Steering Committee, 2019-2020 MIT Sloan Latin America Office Faculty Steering Committee, 2019-2020 Sloan Gender Equity Committee, Sloan School, 2017-MIT Sloan Fellows MBA Program Committee, 2017-2019 Sloan Diversity and Community Steering Committee, 2018-2019 MIT Committee on Discipline, 2016-2019 Undergraduate Advisor (advise 4-7 undergraduate students each year), 2014 - present Chair, MIT Sloan Accounting Group, July 2011–June 2015 Chair, MIT Sloan Undergraduate Education Committee, 2013–June 2015 MIT Committee on Curricula, 2013–2015 MIT Sloan Online Learning Task Force, 2014-2015 MIT Ad Hoc Committee on Privacy of Student Records, 2013-2014 Presentations to: Sloan Executive Committee, Sloan Visiting Committee, MBA recruiting event, and Faculty Research Presentation at Sloan Faculty and Staff Meeting Masters of Finance, Program Committee, 2012–2013 Undergraduate Task Force, MIT Sloan, 2012–2013 Recruiting Chair, MIT Sloan Accounting Group, 2010-2012 MBA Program Committee, 2009–2011 MIT Sloan Faculty Task Force on Values, 2009–2010 Many Promotion and Tenure Sub-Committees

#### University of Michigan, Ross School of Business, Service and Committees

Conference chair–Kapnick Accounting Conference, 2008 Harry Jones Fund, Faculty Administrator, 2006–2009 Co-chair of recruiting, 2006–2008, Accounting Group

# **External Service and Committees**

FARS Mid-Year Best Paper Award Committee Member - 2016 Session Organizer, American Finance Association Meetings, Jan. 2016, San Francisco, CA Planning Committee, International Institute of Public Finance, 2015 Annual Conference, Dublin, Ireland National Tax Association Nominating Committee, 2014 American Accounting Association Senior Researcher Task Force, 2013-2014 2014 National Tax Association Annual Conference Planning Committee AAA Financial Accounting and Reporting Section, Best Manuscript Selection Committee, 2013 Planning committee, AAA Doctoral Consortium, Lake Tahoe, 2012 Trustee, American Tax Association, 2010–2012 Board member, National Tax Association, 2009–2012 Co-teacher of the Tax Doctoral Consortium, UNC, 2009-2012, 2014-2015, 2017, 2020 Selection committee for the Distinguished Contribution to the Literature Award, 2011 Deloitte Foundation Doctoral Fellowship Selection Committee, 2008–2010 Program Committee, National Tax Association Annual Meeting, 2005, 2009, 2010 Publications Committee of the American Taxation Association, 2007-present Journal of the American Taxation Association Conference Selection Committee-2007 2004 National Tax Association Spring Symposium Planning Committee Reviewer and Discussant for the AAA at various Annual and Mid-Year Meetings

# **Doctoral Committee Service**

# **Invited Research Presentations**

2021	University of Texas - Dallas
2020	National Tax Association Spring Symposium ASSA Annual Meetings, San Diego
2019	Notre Dame Fall Research Conference International Tax Policy Forum Carnegie Mellon University Brookings Institute, Multinational Corporations in a Changing Global Economy Conference
2018	The Brattle Group, Boston University of Paderborn, Paderborn, Germany NBER Tax Policy and the Economy Conference University of Southern California Emory University University University of Oregon International Tax Policy Forum
2017	Northwestern University, Kellogg School of Management University of Tennessee Max Planck Institute for Tax Law and Public Finance, Munich, Germany
2016	University of Toronto
2015	KOF Swiss Economic Institute, ETH-Zurich, Zurich, Switzerland WHU – Otto Beisheim School of Management, Vallendar, Germany Oxford University, Oxford, England Cambridge University, Cambridge, England Organization for Economic Cooperation and Development (OECD), France Cardiff University, Cardiff, Wales London School of Economics, London, England Bocconi University, Milan, Italy International Institute of Public Finance, Annual Conference, Dublin, Ireland International Tax Policy Forum, Washington D.C. (January and June meetings) Harvard Law School, Seminar on Tax Law, Policy and Practice
2014	U.S. Treasury Stanford Summer Camp MaTax Conference, ZEW, Mannheim, Germany Baruch College, The City University of New York Columbia Law School, 2014 Davis Polk & Wardwell Tax Policy Colloquium
2013	University of Houston–Bauer Conference Speaker University of Illinois Washington University–St. Louis Santa Clara University Boston University

# **Invited Research Presentations, continued**

<ul> <li>University of Miami NYU Law School Colloquium on Tax Policy and Public Finance Arizona State University</li> <li>2011 Staff briefing of the Permanent Subcommittee on Investigations for Homeland Security Internal Revenue Service Staff briefing for Senate Finance Committee staff Columbia University University of Chicago Northwestern University University of Texas, Austin University of Texas, Austin University of Wisconsin, Madison Rice University Penn State University Corporate Tax Reform Summit: Are Investment Incentives Necessary in Corporate Tax Reform? Russell Senate Office Bldg, Washington, D.C. Tax Economists Forum, Washington Turne A@MUltimenting</li> </ul>
<ul> <li>Arizona State University</li> <li>2011 Staff briefing of the Permanent Subcommittee on Investigations for Homeland Security Internal Revenue Service Staff briefing for Senate Finance Committee staff Columbia University University of Chicago Northwestern University University of Texas, Austin University of Texas, Austin University of Wisconsin, Madison Rice University Penn State University Corporate Tax Reform Summit: Are Investment Incentives Necessary in Corporate Tax Reform? Russell Senate Office Bldg, Washington, D.C. Tax Economists Forum, Washington, D.C.</li> <li>2010 University of Washington</li> </ul>
<ul> <li>2011 Staff briefing of the Permanent Subcommittee on Investigations for Homeland Security Internal Revenue Service Staff briefing for Senate Finance Committee staff Columbia University University of Chicago Northwestern University University of Texas, Austin University of Texas, Austin University of Wisconsin, Madison Rice University Penn State University Corporate Tax Reform Summit: Are Investment Incentives Necessary in Corporate Tax Reform? Russell Senate Office Bldg, Washington, D.C. Tax Economists Forum, Washington, D.C.</li> <li>2010 University of Washington</li> </ul>
Internal Revenue ServiceStaff briefing for Senate Finance Committee staffColumbia UniversityUniversity of ChicagoNorthwestern UniversityUniversity of Texas, AustinUniversity of Wisconsin, MadisonRice UniversityPenn State UniversityCorporate Tax Reform Summit: Are Investment Incentives Necessary in Corporate TaxReform? Russell Senate Office Bldg, Washington, D.C.2010University of Washington
<ul> <li>Staff briefing for Senate Finance Committee staff</li> <li>Columbia University</li> <li>University of Chicago</li> <li>Northwestern University</li> <li>University of Texas, Austin</li> <li>University of Wisconsin, Madison</li> <li>Rice University</li> <li>Penn State University</li> <li>Corporate Tax Reform Summit: Are Investment Incentives Necessary in Corporate Tax</li> <li>Reform? Russell Senate Office Bldg, Washington, D.C.</li> <li>Tax Economists Forum, Washington, D.C.</li> </ul>
<ul> <li>University of Chicago</li> <li>Northwestern University</li> <li>University of Texas, Austin</li> <li>University of Wisconsin, Madison</li> <li>Rice University</li> <li>Penn State University</li> <li>Corporate Tax Reform Summit: Are Investment Incentives Necessary in Corporate Tax</li> <li>Reform? Russell Senate Office Bldg, Washington, D.C.</li> <li>Tax Economists Forum, Washington, D.C.</li> <li>2010</li> <li>University of Washington</li> </ul>
<ul> <li>Northwestern University</li> <li>University of Texas, Austin</li> <li>University of Wisconsin, Madison</li> <li>Rice University</li> <li>Penn State University</li> <li>Corporate Tax Reform Summit: Are Investment Incentives Necessary in Corporate Tax</li> <li>Reform? Russell Senate Office Bldg, Washington, D.C.</li> <li>Tax Economists Forum, Washington, D.C.</li> <li>2010</li> <li>University of Washington</li> </ul>
<ul> <li>University of Texas, Austin</li> <li>University of Wisconsin, Madison</li> <li>Rice University</li> <li>Penn State University</li> <li>Corporate Tax Reform Summit: Are Investment Incentives Necessary in Corporate Tax</li> <li>Reform? Russell Senate Office Bldg, Washington, D.C.</li> <li>Tax Economists Forum, Washington, D.C.</li> <li>2010</li> <li>University of Washington</li> </ul>
<ul> <li>University of Wisconsin, Madison</li> <li>Rice University</li> <li>Penn State University</li> <li>Corporate Tax Reform Summit: Are Investment Incentives Necessary in Corporate Tax</li> <li>Reform? Russell Senate Office Bldg, Washington, D.C.</li> <li>Tax Economists Forum, Washington, D.C.</li> <li>2010 University of Washington</li> </ul>
<ul> <li>Rice University</li> <li>Penn State University</li> <li>Corporate Tax Reform Summit: Are Investment Incentives Necessary in Corporate Tax</li> <li>Reform? Russell Senate Office Bldg, Washington, D.C.</li> <li>Tax Economists Forum, Washington, D.C.</li> <li>2010 University of Washington</li> </ul>
<ul> <li>Penn State University</li> <li>Corporate Tax Reform Summit: Are Investment Incentives Necessary in Corporate Tax Reform? Russell Senate Office Bldg, Washington, D.C. Tax Economists Forum, Washington, D.C.</li> <li>2010 University of Washington</li> </ul>
<ul> <li>Corporate Tax Reform Summit: Are Investment Incentives Necessary in Corporate Tax Reform? Russell Senate Office Bldg, Washington, D.C. Tax Economists Forum, Washington, D.C.</li> <li>2010 University of Washington</li> </ul>
Tax Economists Forum, Washington, D.C.2010University of Washington
Texas A&M University Georgetown University
University of Southern California
Chiveisity of Southern Cumornia
2009 University of North Carolina Tax Symposium
Yale University
Journal of Accounting and Economics Conference
2008 Duke University
Boston College
Boston University
University of Tennessee, Taxes and Mobility Conference
University of Notre Dame
Washington University in St. Louis
CESifo Summer Institute, Venice, Italy Tax Economists Forum
2007 Said Business School – Oxford University
Stanford University
University of California-Berkeley
University of Arizona
University of Georgia The National Economists Club
The American Tax Policy Institute
NBER Financial Accounting and Taxation Conference

# **Invited Research Presentations, continued**

2006	Harvard Business School
	University of North Carolina
	University of Missouri at Columbia
	International Tax Policy Forum
2005	Columbia University
	Northwestern University
	Massachusetts Institute of Technology
	University of Florida
	Arizona State University
	University of California Los Angeles
	Public Finance Seminar (Michigan)
2004	NBER Tax Policy and the Economy Conference
2003	The Ohio State University
	Texas A&M University
	AAA Midwest Meeting
	University of North Carolina at Chapel Hill
	The Brookings Institute
	University of Texas at Austin
	University of Oregon
	University of Colorado at Boulder
	Michigan State University
2002	University of Georgia
	Indiana University
	Washington University–St. Louis
	University of Illinois (Urbana-Champaign)
	University of Iowa
	University of Pennsylvania
	Massachusetts Institute of Technology
	Stanford University
	University of Chicago
	University of Michigan
	Rochester University
	University of Arizona

# Keynote Speeches, Discussions, Doctoral Consortium Talks, Panels, and Other Talks

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2021	Congressional Staff Briefing on President Biden's Book-Minimum Tax
	Featured Guest on "The Prescription: Fiscal Policy for Today's Economy with Michelle
	Hanlon" Tax Policy Center, Urban Institute and Brookings Institution
	Keynote talk at the China Journal of Accounting Research Conference "Behavioral
	Economics of Accounting: Individual Decision Makers"
	Presented to the Dean's Executive Committees: "Climate-Risk Disclosures"
	Panel "Minimum Taxes" University of Chicago Law School Federal Tax Conference
	Panel "Should There be a Tax on Corporate Book Income?" at the event entitled "What are
	the Effects of the Biden Administration's Corporate Tax Proposals?" hosted by the Tax
	Policy Center and the University of North Carolina. (June 9th)
	Panel "Global Goliaths: Multinational Corporations in the 21st Century Economy",
	Brookings Institution
	Panel "Putting President Biden's Corporate Tax Agenda in Context", Tax Foundation
	Panel "Taxing Profit in a Global Economy", Oxford University
	CFO Leadership Conference, Moderated discussion with the CFO of Feeding America
	Editor Panel, American Taxation Association Mid-Year Meeting Doctoral Consortium
2020	Presidential Scholar Address, American Accounting Association Annual Meeting
2018	University of Chicago Law School Annual Tax Conference, Panelist
	Keynote talk at the 5th Annual Mannheim Tax (MaTax) Conference, Germany
	International Institute of Public Finance Annual Congress, Panel Presenter in the Session
	entitled "U.S. Tax Reform and the Implications for the EU," Finland
	MBA Last Lecture, one of three professors voted on by the MBA class of 2018 to deliver a
	'Last Lecture' talk to the class
	Faculty Research Presentation at MIT Sloan Reunion Weekend
	Harvard Business School, IMO Conference, Discussion of "Corporate Tax Cuts Increase
	Income Inequality" by Nallareddy, Rouen, and Suarez Serrato
	NTA Meetings, Washington, DC, Opening Panel "The Tax Cuts and Jobs Act: A Tax
	System for the 21st Century?"
	Duke-UNC CFO Roundtable (presentation to CFOs about tax reform)
	UNC Tax Doctoral Consortium (every year)
2017	Mens et Manus, 2017 joint presentation with Jim Poterba entitled "U.S. Tax Reform:
	Options and Impediments"
	Faculty presentation, MBA Town Hall, March 2017
	Presentations to Sloan staff, Roth 401K Option
	Keynote talk at The Research Forum on Taxation - SKATTEFORUM 2017, The Research
	Council of Norway, at Granavolden Gjæstgiveri, Gran, Hadeland.
	Keynote talks (2) at Xiamen University, Xiamen, China (resident faculty)
	Discussion of "Accounting for Behavioral Considerations in Business Tax Reform: The Case
	of Expensing" by Lily Batchelder at the International Tax Policy Forum Meeting, June
	2017.
	Presentation at the National Tax Association Spring Symposium, "Accounting for and
	Perceptions of Expensing," Washington DC.
	Discussion of "Taxes, Pledgeable Income and Innovation" by Julian Atanassov and Xiaoding

# Keynote Speeches, Discussions, Doctoral Consortium Talks, Panels, and Other Talks, continued

2016	
2016	Keynote Presentation, 2016 Hong Kong UST Accounting Research Symposium
	Discussion of "Accounting for Behavioral Biases in Tax Reform: The Case of Expensing" by
	Lily Batchelder, JFLA 2016 Annual Conference, Northwestern University Pitzker
	School of Law
	Discussion of "Destination Based Cash Flow Tax" by A. Auerbach and M. Devereux at the
	Public Economics – UK Annual Conference, Oxford University
	Keynote talks (3) at Xiamen University Accounting & Finance Symposium, Xiamen
	University, China (resident faculty)
	MIT Asia Conference, Discussion of "Corporate In-house Human Capital Investment in Tax
	Planning" by Chen, Cheng, Chow, and Liu
	MIT Asia Conference, Doctoral Consortium, Co-Leader
	MIT Asia Conference, Panelist, Editor's Panel
	Presentations to Sloan staff, Roth 401K Option
	Discussion of "Corporate Inversions: A Case of Having the Cake and Eating It Too" by
	Felipe Cortes, Armando Gomes, and Radhakrishnan Gopalan, SFS Finance Cavalcade
	Conference, Toronto, Canada
	Panelist and small group facilitator, ATA Doctoral Consortium
	Discussion of "Corporate Tax Havens and Transparency" by Morten Bennedsen and Stefan
	Zeume. American Finance Association Meetings, San Francisco, CA.
	Panelist, American Accounting Association New Faculty Consortium
2014	Discussion of "Unprofitable Affiliates and Income Shifting Behavior" by De Simone,
	Klassen, and Seidman. University of Texas conference on International Taxation
	Speaker, Editors' Panel, American Accounting Association Meetings
	Resident Faculty - PwC Summer Doctoral Symposium at MSU
	Discussion of "Reporting What You Can't Hide: How Credit Card Information Reporting
	Affects Small Business Tax Compliance" Said Business School, Oxford University,
	Oxford, U.K.
2013	Discussion of "Tax Evasion Across Industries: Soft Credit Evidence from Greece," by
	Artavanis, Morse, and Tsoutsoura, Western Finance Association Meetings, Lake Tahoe
	Panel presenter, session title: "The Road Ahead: Tax Reform and U.S. Source Intangible
	Income" at the Tax Council Policy Institute Conference entitled "Taxation of
	Intangibles: Implications for Growth, Jobs and Competitiveness," Washington D.C.
	Discussion of "Assessing the Quality of the Income Tax Accrual," by Choudhary, Koester,
	and Shevlin, FARS Conference
	Presenter, Editor's Session, ATA Doctoral Consortium
	Presenter, PechaKucha Research Session, ATA Mid-Year Meeting
2012	Discussion of "Investment, Accounting, and the Salience of the Corporate Income Tax" at
	the Trans-Atlantic Public Economics Seminar Conference on Business Taxation,"
	sponsored by the NBER and University of Oxford, held at Oxford University, UK
	Speaker, panelist, and group leader at the AAA Doctoral Consortium, Lake Tahoe
	Speaker at the KPMG PhD Project Doctoral Consortium
	Resident faculty, Verband der Hochschullehrer für Betriebswirtschaft (VHB) Seminar in
	empirical tax research, Vienna, Austria

#### Keynote Speeches, Discussions, Doctoral Consortium Talks, Panels, and Other Talks, continued

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2011	Speaker at forum entitled "Are Investment Incentives Necessary in Corporate Tax Reform?"
	held at the Russell Senate Office Building, Washington, D.C.
	Keynote Speaker, European Institute for Advanced Studies in Management Conference
	"Workshop on Current Research in Taxation," Muenster, Germany
	Resident faculty, PhD Seminar, University of Muenster, Germany
	American Taxation Association, Doctoral Consortium, speaker
2010	Centre for Business Taxation Summer Symposium-Said Business School Oxford
	University, discussant
	Financial Accounting and Reporting Section of the American Accounting
	Association, Doctoral Consortium, speaker
	American Accounting Association, New Faculty Consortium
2009	American Taxation Association Meeting, discussant
	Journal of Accounting, Auditing, and Finance conference, discussant
2007	American Taxation Association meetings, panel presenter
2006	American Taxation Association Doctoral Consortium, speaker
	American Accounting Association, New Faculty Consortium
2005	American Finance Association Meetings, discussant
	American Accounting Association, New Faculty Consortium
	American Taxation Association Mid-Year Meeting, speaker

#### Invited Participation at Conferences (excluding academic conferences attended annually)

Stanford Summer Camp, 2019, 2021

Chicago Law School Tax Conference, 2018, 2020 International Institute of Public Finance, Annual Congress, 2016, 2018, and 2019

ITPF Meetings, Washington, D.C., February, June, and September, 2016-present

ITPF and Georgetown Law School, Tax Conference, Washington, D.C., 2016, 2017, 2018, 2019

MIT Sloan, CFO Summit, Moderator of session entitled "Where Finance meets Communication", November, 2014

Young Leaders Conference, Basel, Switzerland, American Swiss Foundation, 2010

UNC-Duke Fall Camp, 2010

Centre for Business Taxation Symposium, Said Business School Oxford University, 2010, 2012, 2014

Do Yesterday's Taxes Fit Today's Economy, at the University of Tennessee, 2008

Taxation of Multinational Firms, CESifo Summer Institute, Venice, Italy, 2008

Corporation Tax: Battling the Boundaries - Said Business School, Oxford, 2007

Tax Policy and the Economy Conference, National Bureau of Economic Research, Washington, D.C. Invited author and presenter, 2004

Conference entitled "Public Disclosure of Corporate Tax Returns: Issues and Opinions," held at the Brookings Institute, 2003

Stanford Summer Camp, 2001

Deloitte Doctoral Consortium Fellow, 2001

PAC 10 Accounting Conference Doctoral Fellow, 2001

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- Bloomberg Law Daily Tax Report, December 6, 2021. "Companies Poised to Lobby Accounting Boards Harder Over Tax Pact."
- Tax Notes Federal, November 9, 2021. "Minimum Corporate Book Tax Raises Red Flags for Academics."
- The Wall Street Journal, November 9, 2021. "Companies Lobby Against Democrats' Interest-Deduction Limits" <u>https://www.wsj.com/articles/companies-lobby-against-democrats-interest-deduction-limits-</u> <u>11636453801?mod=Searchresults\_pos1&page=1</u>
- The Wall Street Journal, November 5, 2021. "Accounting Experts Ask Congress to Change Proposal on Minimum Corporate Tax." <u>https://www.wsj.com/articles/accounting-experts-ask-congress-to-change-proposal-on-minimum-corporate-tax-11636157095?mod=Searchresults\_pos2&page=1</u>
- Tax Notes Federal, June 14, 2021. "Tax Games, the G-7 Agreement, and the Biden Budget."
- Tax Notes Today, June 10, 2021. "Minimum Book Tax Could Spur Increased Tax Disclosures."
- Law360 Tax Authority, April 21, 2021. "Corporate AMT Plan Revives Specter of Earnings Distortion."
- Tax Notes Today, March 19, 2021. "Tax on Book Income has 'Curb Appeal,' but Details Could Confound."
- The Detroit News, March 16, 2021. "Ford asks Congress for Tax Incentives to Support Electric Vehicle Development." Ford asks Congress for tax incentives to support electric vehicle development (detroitnews.com)
- Law360 Tax Authority, August 28, 2020 "OECD Draft Reveals Pitfalls Of Merging Tax, Financial Data" <u>https://www.law360.com/tax-authority/articles/1305385/oecd-draft-reveals-pitfalls-of-merging-tax-financial-data</u>
- The Wall Street Journal, July 27, 2020 "Biden Tax Plan Targets Profitable Companies That Pay Almost Nothing" <u>https://www.wsj.com/articles/biden-tax-plan-targets-profitable-companies-that-pay-almost-nothing-11595848477</u>
- Bloomberg Daily Tax Report, December 17, 2019 "Tax Perk to Boost Investment May Work for Small Businesses" <u>https://news.bloomberglaw.com/daily-tax-report/tax-perk-to-boost-investment-may-work-for-small-businesses</u>
- NPR, Marketplace, August 8, 2019, "Kraft Heinz Loses Millions in "Goodwill." What Does That Mean?", <u>https://www.marketplace.org/2019/08/08/kraft-heinz-lost-millions-goodwill-what-is-it/</u>
- The Hill, Opinion, April 19, 2019 "Warren's Corporate Tax Solution is Fundamentally Flawed" https://thehill.com/opinion/finance/439693-warrens-corporate-tax-solution-is-fundamentally-flawed
- Wall Street Journal, April 11, 2019, "Elizabeth Warren Proposes New Corporate Tax" <u>https://www.wsj.com/articles/elizabeth-warren-proposes-new-corporate-tax-</u> <u>11554987601?mod=searchresults&page=1&pos=1</u>
- Wall Street Journal, January 13, 2019, "Tax Cut Helped Banks' Earnings Growth—But Not for Much Longer" <u>https://www.wsj.com/articles/tax-cut-helped-banks-earnings-growthbut-not-for-much-longer-11547388001?mod=searchresults&page=1&pos=4</u>
- Bloomberg, BNA, March 13, 2018 "Some Tax Law Provisions Could Make for a Tougher Recession" https://www.bna.com/tax-law-provisions-n57982089815/
- Wall Street Journal, April 26, 2017. "Tax Cut Would Cost BofA, Citi Billions. Here's Why They Still Win." https://www.wsj.com/articles/tax-cut-will-cost-bofa-citi-billions-heres-why-they-still-win-1493221515?mod=vocus&tesla=y
- PRI The World, April 12, 2017, "Can you guess which country's businesses face the highest taxes?" https://www.pri.org/stories/2017-04-12/can-you-guess-which-country-s-businesses-face-highest-taxes

Fortune.com, December 5, 2016 (<u>http://fortune.com/2016/12/05/trumps-latest-tweetstorm/</u>)

Crain's Chicago Business, Letter to the Editor, "Why the Good People of Illinois Should care about a Puerto Rico Bailout," coauthored with Ike Brannon, April 14, 2016 http://www.chicagobusiness.com/article/20160414/OPINION/160419929/why-the-good-people-of-illinois-should-care-about-a-puerto-rico-bailout

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