

KATHERINE C. KELLOGG

MIT SLOAN SCHOOL OF MANAGEMENT
100 MAIN STREET, E62-324, CAMBRIDGE, MA 02142
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PRIMARY ACADEMIC POSITIONS

Massachusetts Institute of Technology, Sloan School of Management, Cambridge, MA
David J. McGrath jr (1959) Professor of Management and Innovation, 2017-present
Professor, Work and Organization Studies, 2015-2016
Associate Professor, Organization Studies, 2012-2014
Assistant Professor, Organization Studies, 2005-2011

VISITING ACADEMIC POSITIONS

Stanford University, 2017-2018 Palo Alto, CA
Visiting Scholar, Graduate School of Business; Management Science and Engineering

London Business School, 2008-2009 London, UK
Visiting Scholar

EDUCATION

Massachusetts Institute of Technology, Sloan School of Management, 2005 Cambridge, MA.
PhD in Organization Studies

Harvard Business School, 1990-1992 Cambridge, MA
M.B.A. in General Management

Dartmouth College, 1984-1988 Hanover, NH
B.A. in Biology modified with Psychology
Summa Cum Laude, Phi Beta Kappa, High Honors in Biology, Honors Thesis

PUBLICATIONS

Thesis

“Challenging Operations: Changing Identities, Interactions, and Institutions in a Surgical Teaching Hospital.” Submitted to the Department of Organization Studies, MIT/Sloan, May 2005.

Refereed Journal Articles

Kellogg, K. (2018) “Subordinate activation tactics for accomplishing change in professional organizations.” *Administrative Science Quarterly*, published online ahead of print. DOI: 10.1177/0001839218804527.

Kellogg, K., Gainer, L., Allen, A., O’Sullivan, T., and Singer, S. (2017). “An intraorganizational model for developing and spreading quality improvement innovations.” *Health Care Management Review*, 42 (4): 292-302.

Truelove, E. and Kellogg K. (2016) "How the Radical Flank Effect Can Enable Cross-occupational Collaboration for Technology Development during a Power Shift." *Administrative Science Quarterly*, 61 (4): 662-701.

Kellogg K. (2014) "Brokerage professions and implementing reform in an age of experts." *American Sociological Review*, 79 (5): 912-941

DiBenigno, J. and Kellogg, K. (2014) "Beyond occupational differences: The importance of demography and dyadic toolkits for collaboration in a US hospital." *Administrative Science Quarterly*, 59 (3): 375-408.

- Winner of the 2016 W. Richard Scott Outstanding Paper Award from the Organizations, Occupations, and Work Section of the American Sociological Association
- Selected for "ASQ Editor's Choice Collection" on Group Diversity and Performance
- Finalist for the 2015 "Outstanding Publication in Organizational Behavior" award in the Organizational Behavior Division of the Academy of Management

Kellogg K., (2012). "Making the cut: Using status-based countertactics to block social movement implementation and micro-institutional change in surgery." *Organization Science*, 23 (6): 1546-1570.

Briscoe, F. and Kellogg, K. (2011). "The initial assignment effect: Local employer practices and positive career outcomes for work-family program users." *American Sociological Review*, 76 (2): 291-319.

Kellogg, K., (2011). "Hot lights and cold steel: Cultural and political toolkits for practice change in surgery." *Organization Science*, 22 (2): 482-502.

Ahmadiyah, N., Cho, N., Kellogg K., Lipsitz, S., Moore, F., Ashley, S., Zinner, M., Breen E., (2010). "Career satisfaction of women in surgery: Perceptions, factors, strategies." *Journal of the American College of Surgeons*, 210 (1): 23-28.

Kellogg, K., (2009). "Operating room: Relational spaces and micro-institutional change in surgery." *American Journal of Sociology*, 115 (3), 657-711.

- Winner of the 2010 Best Published Paper Award from the Organization and Management Theory Division of the Academy of Management

Kellogg, K., Orlikowski, W. J. and Yates, J. (2006). "Life in the trading zone: Structuring coordination across boundaries in post-bureaucratic organizations." *Organization Science*, 17 (1), 22-44.

- Winner of the 2006 Best Published Paper Award from the Organizational Communication and Information Systems Division of the Academy of Management

Kellogg K., Breen E., Ferzoco SJ, Zinner MJ, Ashley SW. (2006). "Resistance to change in surgical residency: an ethnographic study of work hours reform." *Journal of the American College of Surgeons*, 202 (4): 630-636.

Hutter, M, Kellogg, K. and Abbott, W, (2006). "The impact of the 80-hour resident workweek on surgical residents and attending surgeons." *Annals of Surgery*, 243 (6): 864-875.

Ferguson, CM, Kellogg, KC, Hutter, MM, and Warshaw, AL. (2005). "Effect of work-hour reforms on operative case volume of surgical residents." *Current Surgery*, 62 (5): 535-538.

Books

Kellogg, K. (2011) Challenging operations: Medical reform and resistance in surgery, Chicago, IL, University of Chicago Press.

- Winner of the 2012 Max Weber Best Book Award from the Organizations, Occupations, and Work Section of the American Sociological Association
- Winner of the 2012 Sociology of Law Best Book Award from the Sociology of Law Division of the American Sociological Association

Publications in Progress and Pending Review

Kellogg, K. "Relational re-contracting for implementation of new technology in a professional organization." Under review at *Organization Science*.

Kellogg, K, Myers, J, Gainer, L. and Singer, S. "Switch-role training for frontline skill acquisition amidst technological change." Under review at *Organization Science*.

Jackson, S. and Kellogg, K. "Ecosystem disclaimers and upward influence of more powerful occupational groups in organizations." Paper in progress.

Myers, J. and Kellogg, K. "State-Intermediary Coalitions for Accomplishing Career Pathways at Scale." Paper in progress.

Articles in Refereed Conference Proceedings

Kellogg, K. (2005). "Resistance to change in surgical residency: An ethnographic study of work hours reform." 2005 American College of Surgeons Meeting.

Kellogg, K. (2003). "On the cutting edge: Identity transformation and institutional change among surgical residents." 2003 Academy of Management Conference.

Kellogg, K., Orlikowski, W.J., and Yates, J. (2002). "Enacting new ways of organizing: Exploring the activities and consequences of post-industrial work." 2002 Academy of Management Conference.

INVITED PRESENTATIONS

Kellogg, K. "Subordinate Activation Tactics for Accomplishing Change in Professional Organizations."

- Stanford Sociology and Graduate School of Business joint seminar, Palo Alto, CA, January, 2018
- Oxford Said Business School, Organization Studies seminar, Oxford, UK, March, 2017
- Kellogg School of Management, MORS seminar, Evanston, IL, October, 2016
- University of Michigan, ICOS Seminar, Ann Arbor, MI, April, 2016

Kellogg, K. "Organizational Change: Principles, Practice, and Application." ACGME Third Annual Symposium on Physician Well-Being, Chicago, IL, November, 2017.

Kellogg, K. Organizer of "Changing Institutions: Influencing and Adapting to New Logics, Reforms, and Labor Market Structures in Professional Organizations." Academy of Management Conference, Vancouver, Canada, August 2015.

Kellogg, K. "Subordinate Professionals and Reform Implementation in Primary Care."

- MIT Sloan Accelerating Innovation in the Health Industry Conference, New York, NY, March, 2015
- Stanford University, SCANCOR and WTO Seminar, February, 2015

Kellogg, K. Panelist for Harvard Law School Women's Law Association conference, February, 2015

Truelove, E. and Kellogg K. "How the Radical Flank Effect Can Enable Cross-occupational Collaboration for Technology Development during a Power Shift."

- Academy of Management Conference, Organization Management and Theory Division, Philadelphia, PA, August 2014.

Kellogg K. "Brokerage professions and implementing reform in an age of experts."

- University of California, San Diego, Sociology Colloquium, San Diego, CA, May 2014
- Yale School of Management, Organizations and Management Seminar, New Haven, CT, April, 2014
- University of Wisconsin, Madison, Sociology Seminar, Madison, WI, April, 2014
- Michigan, Ross School of Business, Speaker Series, Ann Arbor, MI, March, 2014
- Boston University, Sociology Seminar, Boston, MA, February, 2014
- Ohio State University, Sociology Seminar, Columbus, OH, January, 2014
- American Sociological Association Conference, New York, NY, August, 2013.
- Northwestern University, Sociology Colloquium, Chicago, IL, May 2013
- University of Chicago, Organizations and Markets Workshop, Chicago, IL, April, 2012
- Northwestern University, Management & Organizations Colloquium, Chicago, IL, April 2012

Kellogg, K. and Singer, S. "Innovation infrastructure and the spreading of reform inside of organizations."

Harvard University. Rigor and Relevance Conference, June, 2013.

Kellogg, K. Discussant for: "Sustainability and Organizational change: An institutionalist perspective." Harvard Business School Change and Sustainability Conference, May, 2013.

Kellogg, K. "Relational spaces and transformational change." Harvard University, Conference on Gender & Work, March, 2013.

Kellogg, K. Discussant for: "Instrumentalism and regulation: Source of success or Achilles heel?" MIT Anthropology Conference: Organizational Challenges to Regulatory Enforcement and Compliance, December, 2012.

Kellogg, K. "New directions in culture, work, and organizations." Harvard University, Harvard Culture Workshop, November, 2012

DiBenigno, J. and Kellogg, K. "Beyond occupational differences: The importance of demography and dyadic toolkits for collaboration in a US hospital."

- American Sociological Association Conference, Denver, CO, August, 2012.
- Academy of Management Conference, Organization Management and Theory Division, San Antonio, TX, August 2011.
- Stanford University Organizational Behavior Seminar, Palo Alto, CA, May, 2011.

Kellogg, K. Challenging operations: Medical reform and resistance in surgery, Chicago, IL, *University of Chicago Press*.

- Author Meets Critics. American Sociological Association Conference, Denver, CO, August, 2012.

Kellogg K., "Making the cut: Using status-based countertactics to block social movement implementation and micro-institutional change in surgery."

- Academy of Management Conference, Organization Management and Theory Division, Montreal, Canada, August, 2010.
- Organization Studies Summer Workshop, Margaux, France, May, 2010.
- American Sociological Association Conference, San Francisco, CA, August, 2009.

Briscoe, F. and Kellogg, K. "The initial assignment effect: Local employer practices and positive career outcomes for work-family program users."

- Labor and Employment Relations Association (LERA) Conference, Denver, CO, January, 2011.
- AOM Conference, Organization Management and Theory Division, Chicago, IL, August 2009.

Kellogg, K. "Hot lights and cold steel: Cultural and political toolkits for practice change in surgery."

- Academy of Management Conference, Anaheim, CA, August 2008
- Oxford University Organization Theory Seminar, Oxford, UK, January, 2009.

Kellogg, K. "Operating room: Relational spaces and micro-institutional change in surgery"

- London Business School Strategy Seminar, London, UK, October, 2008.
- Stanford University Organizational Behavior Seminar, Palo Alto, CA, April, 2008.
- Columbia University Business School Seminar, New York, NY, March, 2008.
- University of Chicago Organizations and Markets Workshop, Chicago, IL, May 2007.
- Work and Employment Relations Network Meeting, Chicago, IL, January 2007.
- Organization Science INFORMS Conference, Pittsburgh, PA, November 2006.
- University of Michigan ICOS Seminar, Ann Arbor, MI, October 2006.
- American Sociological Association Conference, Montreal, Canada, August 2006.

Kellogg, K. "How power is exercised." EGOS Conference, Institutions and Inequality Session, Amsterdam, June 2008.

Kellogg, K. "Exploring the cultural and political aspects of institutional action." EGOS Conference, Actors, Interests, and Power Session, Bergen, Norway, June 2006.

Kellogg, K. "Becoming "Weak: The De-institutionalization of Masculine Professional Logics, Practices and Identity in a Surgical Teaching Hospital."

- Eastern Sociological Society Conference in Boston, MA, February 2006.
- EGOS conference in Berlin, Germany, July 2005

Kellogg, K. "On the cutting edge: Identity transformation and institutional change among surgical residents." Presented at Academy of Management Conference, Organization and Management Theory Division in Seattle, WA, August 2003.

Kellogg, K., Orlikowski, W.J., and Yates, J. "Enacting new ways of organizing: Exploring the activities and consequences of post-industrial work." Presented at Academy of Management Conference, Organizational Communication and Information Systems Division in Washington DC, August 2002.

Kellogg, K. "Institutionalized frenzy: Routinized work activities, individual work-personal life integration, and employee creative thinking time in a knowledge-based organization." Presented at Persons, Processes and Places: Research on Families, Workplaces and Communities Conference in San Francisco, CA, February 2002.

RESEARCH HONORS AND AWARDS

Best Reviewer Award. Academy of Management Journal, August 2018.

Best Reviewer Award. Organization Science, August 2017.

Winner, W. Richard Scott Outstanding Paper. "'Beyond occupational differences: The importance of demography and dyadic toolkits for collaboration in a US hospital.'" published by *Administrative Science Quarterly*, awarded by the American Sociological Association Organizations, Occupations and Work Division, August, 2016.

Elected to the Macro-Organizational Behavior Society, October 2015

Winner, Max Weber Award, Best Book. Challenging operations: Medical reform and resistance in surgery, published by *University of Chicago Press*, awarded by the American Sociological Association Organizations, Occupations and Work Division, August, 2012.

Winner, Sociology of Law, Best Book. Challenging operations: Medical reform and resistance in surgery, published by *University of Chicago Press*, awarded by the American Sociological Association Sociology of Law Division, August, 2012.

Winner, Best Published Paper. "Operating Room: Relational Spaces and Microinstitutional Change in Surgery," published by *American Journal of Sociology*, awarded by the Academy of Management, Organization and Management Theory Division, August, 2010.

Winner, Best Published Paper. "Life in the Trading Zone: Structuring Coordination across Boundaries in Post-Bureaucratic Organizations," published by *Organization Science*, awarded by the Academy of Management, Organizational Communication and Information Systems Division, August 2006.

Winner, INFORMS Organization Science Dissertation Proposal Competition, 2004.

Best Reviewer Award. Academy of Management, Organization Theory and Management Division, August 2004

Runner up to Best Paper. "On the cutting edge: Identity transformation and institutional change among surgical residents." Academy of Management, Org Theory and Mgmt Division, August 2003

Runner up to Best Paper. "Enacting new ways of organizing: Exploring the activities and consequences of post-industrial work." With W.J. Orlikowski and J. Yates. Academy of Management, Organizational Communication and Information Systems Division, August 2002

Summa Cum Laude, Phi Beta Kappa, High Honors in Biology, Honors Thesis. Dartmouth College, May 1988

FELLOWSHIPS AND GRANTS

MIT/Sloan Research Fellowship (1999-2005)

Alfred P. Sloan Foundation Research Fellowship (2001-2004)

National Science Foundation Grant (2000-2001)

TEACHING

MBA Program

- Organizational Processes, MIT Sloan School of Management, 2005-2018.
- Master's Core Team Project, MIT Sloan School of Management, 2005-2018.

Undergraduate

- Managerial Psychology, Teaching Assistant for Professor Tom Allen, MIT, Spring, 2004.

PROFESSIONAL SERVICE

Editorial Board

- Academy of Management Journal (2016-present)
- Administrative Science Quarterly (2014-present)
- Organization Science (2008-present)
- Research in the Sociology of Work (2016-present)

Ad Hoc Reviewer

- Academy of Management Discoveries
- Academy of Management Review
- American Journal of Sociology
- American Sociological Review
- Health Care Management Review
- ILR Review
- Organization Studies
- Regulation and Governance
- Social Science & Medicine
- Work & Occupations

Awards Committees and Professional Association Leadership

- Chair, Ronald Burt Outstanding Student Paper Award Committee, American Sociological Association, 2018
- Chair, Max Weber Award Committee, American Sociological Association, 2016.
- Section Council Member, Organizations, Occupations, and Work, American Sociological Association, 2013-2015
- Chair, Thompson Award Committee, American Sociological Association, 2012.
- Chair, Max Weber Award Committee, American Sociological Association, 2013.
- Member, OMT Research Committee, Academy of Management, 2012-present.
- Member, OMT Awards Committee, Academy of Management, 2013-present.

Workshops

- Faculty Member, Summer Institute for Behavioral and Social Scientists on “Organizations and Their Effectiveness” at Stanford’s Center for Advanced Study in the Behavioral Sciences, 2016, 2017, 2018

MIT/SLOAN SERVICE

- Sloan Behavioral and Policy Sciences PhD Program Head, 2018-present
- Sloan Organization Studies Group PhD Program Head, 2018-present
- Sloan Behavioral and Policy Sciences Area Head, 2016-2017
- Sloan Faculty Director of the MBA Program, 2014-2017
- Sloan MBA Program Committee Chair, 2014-2017
- Sloan Promotions Subcommittee Department Representative for Matthew Amengual
- Sloan Promotions Subcommittee Representative for Itai Ashagli
- Sloan Professor: MBA Women’s Ambassadors Day, Spring and Fall 2016, 2017
- Sloan Co-Director of Healthcare Initiative, 2013-2015
- Sloan Mentor for Matthew Amengual, 2014-2016
- Sloan Interviewer for John Van Maanen MIT Sloan Great Thinkers Video, 2015
- Sloan Diversity Committee Member, 2012-2013
- Sloan Speaker at Alumni Annual Appreciation Dinner, 2013
- Sloan Admit Day Teacher, 2013-present
- MIT Committee on Academic Performance, 2013-2015
- Sloan MBA Program Committee Member, 2012-2013

DEPARTMENT SERVICE

- Organizational Processes Course Head, 2011-2015, 2018
- Department: Chair of OSG PhD Recruiting, 2012-2016, 2018
- Department Committee on Faculty Recruiting, 2012, 2013, 2015, 2016, 2018
- Organizer, Economic Sociology Conference, 2015
- Organizer, Boston Fieldworkers Conference, 2013, 2015, 2017
- Work and Organization Studies Seminar Participant
- Economic Sociology Seminar Participant

DISSERTATIONS

- Roman Galperin, “Organizational powers: Capture of professional jurisdiction in the case of U.S. retail clinics” (2012; 2nd reader)
- Oliver Hahl, “Turning back the clock in baseball: The increased prominence of extrinsic rewards and demand for authenticity” (2013; 2nd reader)
- Julia DiBenigno, “Counter Identification for Organizational Change in Response to Institutional Pressure: The Case of Army Mental Healthcare” (2016; Chair)
- Matt Beane, “Operating in the Shadows: The Productive Deviance Needed to Make Robotic Surgical Work” (2017; 2nd reader)
- Arvind Karunakaran, “Truce Structures: Examining Cross-Professional Coordination in the Wake of Technological and Institutional Change” (2018; 2nd reader)
- Minjae Kim, “A Man Is Known by His Cup: Signaling Commitment via Insincere Conformity” (2018; 2nd reader)
- Emily Truelove (in process; Chair)
- Summer Jackson (in process, Chair)
- Jenna Myers (in process, Chair)

PROFESSIONAL HISTORY

Harvard Business School, 1998-1999

Research Associate

Boston, MA

Health Advances, 1994-1998

Manager (Consulting)

Wellesley, MA

American Red Cross, Baltimore Washington Region, 1992-1994

Vice President, Donor Recruitment and Marketing

Baltimore, MD

Bain & Company, 1988-1990

Associate Consultant

Boston, MA