



Claudia Steinwender

Email: csteinwe@mit.edu

Website: <https://sites.google.com/site/clsteinwender/>

CITIZENSHIP Austrian

ACADEMIC POSITIONS

2017– Assistant Professor, MIT Management Sloan School
2015–2017 Assistant Professor, Harvard Business School
2014–2015 IES Fellow, Princeton University
2014–2015 Post-Doctoral Fellow, Harvard Business School

EDUCATION

2010–2014 PhD in Economics, London School of Economics
2008–2010 MRes in Economics, London School of Economics
2002–2005 Diplomstudium (MSc equiv.) in Economic Mathematics, Vienna University of Technology
1998–2003 Diplomstudium (MSc equiv.) in International Business Administration, University of Vienna

RESEARCH AREAS International Trade, Innovation and Productivity, Applied Microeconomics, Economic History

AFFILIATIONS National Bureau of Economic Research (NBER)
Center for Economic and Policy Research (CEPR)
Centre for Economic Performance (CEP)
CESifo
National Economic Education Delegation (NEED)

PUBLICATIONS

Shu, Pian, and Steinwender, Claudia. 2019. **The Impact of Trade Liberalization on Firm Productivity and Innovation**, *NBER Book Series Innovation Policy and the Economy*, Volume 19, Editors: Josh Lerner and Scott Stern

Steinwender, Claudia. 2018. **Real Effects of Information Frictions: ‘When the States and the Kingdom became United’**, *American Economic Review* 108(3), 657-696

Garicano, Luis, and Steinwender, Claudia. 2016. **Survive Another Day: Using changes in the composition of investments to measure the cost of credit constraints**, *Review of Economics and Statistics* 98(5), 913-924

WORKING PAPERS

Organizing Supply Chains: Input Cost Shares and Vertical Integration
with Frank Pisch and Giuseppe Berlingieri; *NBER Working Paper No. 25286*
Revision resubmitted to Journal of European Economic Association

Import Competition, Heterogeneous Preferences of Managers, and Productivity

with Cheng Chen; *NBER Working Paper No. 25539*

R&R at Journal of International Economics

Spinning the Web: Codifiability, Information Frictions, and Trade

with Réka Juhász; *NBER Working Paper No. 24590*

All aboard: The Aggregate Effects of Port Development

with César Ducruet, Réka Juhász and Dávid Nagy

The Intellectual Spoils of War? Defense R&D, Productivity and International Technology Spillovers

with Enrico Moretti and John van Reenen, *NBER Working Paper No. 26483*

The Roles of Import Competition and Export Opportunities for Technical Change

CEP Discussion Paper No 1334

WORK IN PROGRESS

Omnia Juncta in Uno: Foreign Powers, Institutions, and Firms in Shanghai's Concession Era

with Laura Alfaro, Cathy Ge Bao, Maggie X. Chen, and Junjie Hong

Who Builds on the Shoulders of Chinese Giant Scientists?

with Pierre Azoulay, Shumin Qiu

INVITED SEMINARS AND CONFERENCES

2020	U Koeln; JKU Linz; CEU; Johns Hopkins SAIS; Boston College; Florida State University
2019	U of Southern California; TU Munich Workshop "Innovation, Technological Change, and International Trade"; UBC Vancouver; 2019 Ottawa Partners Meeting of the Productivity, Firms and Incomes Network; U Toronto; SED; NBER SI ITI; NBER SI Urban Economics; Galatina Summer Meetings; WU Wien; Penn State; George Washington U; Bank of Canada conference; NBER Organizational Economics fall meeting; U Koblenz; U Zurich; U St Gallen
2018	Sinergia Workshop "Globalization and Inequality" (Switzerland); Virginia; Tennessee; U of Oslo; U of Copenhagen; Norwegian Business School; MIT TIES; UC San Diego; UIBE; WEHC; FREIT SETC (keynote); MIT ILP Japan Mitsui MIRI Mission lunch talk; CREI/UPF; U of Mannheim; MIT/Harvard Econ Dev; LMU Munich; Quantagg workshop (cesifo Munich)
2017	UC Boulder; CEU; Harvard Economics; Boston University; SIOE; NBER ITI program meeting; NBER Summer Institute (ITI and DAE); NYU; NBER productivity seminar; EIIT; Georgetown; NOeG Winter Workshop
2016	AEA Annual Meeting; Toronto; CAGE Conference, Venice; Duke; MIT; HBS
2015	AEA Annual Meeting; Yale University; UCLA; IIES; George Washington; ERWIT; Worldbank/IMF; NBER SI; HBS; MIT; Stanford/Berkeley (joint)
2014	FREIT EIIT; Dartmouth; University of Vienna; ETSG Munich; Munich International Economics Seminar; 5th annual New Faces in International Economics Conference (invited); RES Annual Conference; University of Warwick, NYU Abu Dhabi, Harvard Business School, Princeton, Kellogg School of Management, Stanford, University College London, Columbia Economics department and Columbia Business School (joint), MIT, Wisconsin-Madison, UBC Sauder School of Business
2013	Econometric Society European Winter Meeting; ETSG Birmingham; European Historical Economics Society Conference; EEA-ESEM Gothenburg; CEP Annual Conference; Annual

	Meeting of the Austrian Economic Association; Princeton IES Student Trade Workshop; Princeton Labour Lunch Seminar; Midwest International Trade Conference; XIIIth RIEF Doctoral Meeting; Nottingham GEP Postgraduate Conference; EGIT – Economic Geography and International Trade Research Meeting
2012	Oxford International Trade Lunch Seminar; EDP Jamboree; GIST Summer School
2010	BeNA Seminar on Labor Research (Humboldt University)

AWARDS AND GRANTS

2019	JFRAP Award, MIT Sloan
2019	EFA Head Funds Award for Junior Faculty Research
2018	Excellence in Refereeing Award, American Economic Review
2018	Grant from Harvard China Fund
2018	JFRAP Award, MIT Sloan
2015	John Hicks Prize for Outstanding Doctoral Dissertation from the London School of Economics
2015	FIW Award
2014	2014 WTO Essay Award for Young Economists
2014	Klaus-Liebscher-Award of the Austrian National Bank
2013	Best Paper Award at RIEF XIIIth Doctoral Meeting, Paris
2012–2013	Royal Economic Society Junior Fellowship
2009–2013	Economic Research Studentship, LSE
2010–2014	Tutorial Fellowship, LSE
2009–2010	Scholarship of the Federation of Austrian Industry
2008–2009	Wilfrid Hewlett Scholarship, LSE
2005	Franz Weninger Award of the Austrian National Bank for MSc dissertation
2005	Merit Grant, University of Technology Vienna
2003	Merit Award of the Austrian Federal Ministry for Education, Science and Culture
2001	Merit Grant, University of Vienna

REFEREEING EXPERIENCE

Econometrica, Quarterly Journal of Economics, American Economic Review, Journal of Political Economy, The Review of Economic Studies, Review of Economics and Statistics, Journal of the European Economic Association, American Economic Journal: Microeconomics, American Economic Journal: Applied Economics, Journal of International Economics, Management Science, Labour Economics, Journal of Labor Economics, Explorations in Economic History, Journal of Public Economics, The RAND Journal of Economics, Economica, Journal of Economic Behavior & Organization, The Economic Journal, Journal of Development Economics, Economic Inquiry, International Journal of Industrial Organization, Journal of Law, Economics, and Organization; Review of International Economics

MEDIA COVERAGE

“How free trade changes domestic firms’ ability to innovate”, 2020, blogs.lse.ac.uk
 “Public investment in defence research can increase business innovation”, 2020, blogs.lse.ac.uk
 “The intellectual spoils of war: How government spending on defence research benefits the private sector”, 2019, voxeu.org
 “Import competition, family firms, and productivity”, 2019, voxeu.org

“Firm boundaries in global production networks”, 2019, voxeu.org
 “Cottoning on To Trade”, Trade Talks podcast by The Economist and PIIE, May 8, 2018
 “How information frictions affect trade and price patterns”, 2018, voxeu.org
 “Der Telegraf als Vorbote von Big Data”, Der Standard, May 17, 2014
 “Victorian internet: the trade impact of the transatlantic telegraph”, CentrePiece Spring 2014
 “Still crunching”, The Economist, March 3, 2013

OTHER WRITINGS

“Changing the fortunes of America’s workforce: A human capital challenge”, 2009, McKinsey Global Institute
 “The Development of Money”, 2006, Master’s dissertation; Franz Weninger Award of the Austrian National Bank
 “The Impact of Voice over IP on the Telecommunications Market”, 2003, Master's dissertation

TEACHING EXPERIENCE

2020	Organizational Economics (PhD), guest lectures, MIT Sloan
2018, 2019	Applied Macro and International Economics I (MBA, SF), MIT Sloan
2017, 2018, 2019	Leading in a Global Context: Macroeconomics and Global Markets (EMBA), MIT Sloan
2016	RC Strategy (MBA), HBS
2013–2014	Quantitative Approaches and Policy Analysis (graduate), LSE
2012–2013	Economic Policy Analysis (undergraduate), LSE
2010–2012	Quantitative Approaches and Policy Analysis (graduate), LSE
2010, 2011	Introductory Microeconomics (undergraduate), LSE Summer School
2009–2010	Labour Economics (undergraduate), LSE
2003–2005	Introductory Mathematics (undergraduate), University of Vienna

PRIOR POSITIONS HELD

2013–2014	Teaching Fellowship, LSE
2009–2014	Occasional Research Assistant at the Centre for Economic Performance, LSE (for John van Reenen, Steve Redding, Daniel Sturm, Alan Manning, Emanuel Ornelas)
2010–2012	Teaching Fellowship, LSE
2008	Research Fellow, McKinsey Global Institute, San Francisco
2006–2008	Consultant, McKinsey & Company, Austria
2003, 2004	Internships at McKinsey & Company
2002	Internship at the Office of the Commercial Counselor of Austria in Kuala Lumpur, Malaysia
2000–2003	Product Marketing Assistant, NextiraOne/Alcatel, Austria
2000	Internship, Deutsche Bank, Spain
1999–2000	TV show editor, Talk TV, Austria
1998, 1999	Internships as journalist, Kleine Zeitung/Styria Media Group, Austria

LANGUAGES

German (native), English, Spanish, Italian, French