



## VISITING FELLOWS PROGRAM

# EXPERIENCE MIT SLOAN

**The MIT Sloan Visiting Fellows Program** is a non-degree customized course of study for individuals who wish to focus on specific topics in management. Upon successful completion of the program of study, each Visiting Fellow receives a certificate from MIT Sloan.

**The Visiting Fellows program** is an opportunity to experience a vibrant and challenging academic environment and to enhance personal and professional networks. As fully-registered students, Visiting Fellows take courses with world-renowned MIT Sloan faculty, work and study with other MIT students, and participate in student clubs, conferences, and special seminars. In addition to the wide array of academic opportunities, Visiting Fellows also have access to a wealth of cultural, social, and recreational activities, both on campus and in the surrounding Cambridge and Boston area.

## COURSEWORK

Participants enroll as full-time MIT Sloan graduate students for one or two semesters. In consultation with a faculty adviser, each Visiting Fellow designs a course of study to meet her/his individual professional and academic interests. Visiting Fellows may take elective courses at MIT Sloan, throughout MIT, and are eligible to take courses at Harvard University.

Visiting Fellows may take any elective course at MIT Sloan except courses restricted to other programs. A few examples of courses taken by past Visiting Fellows are listed below. *(Please note course offerings are subject to change.)*

### FALL

- 15.369 Corporate Entrepreneurship: Strategies for Technology-Based New Business Development
- 15.434 Advanced Corporate Finance
- 15.615 Basic Business Law
- 15.833 Business to Business Marketing
- 15.871 Introduction to System Dynamics

### SPRING

- 15.431 Entrepreneurial Finance
- 15.665 Power and Negotiation
- 15.783 Product Design & Development
- 15.910 Innovation Strategy
- 15.914 Competitive Dynamics and Strategy — Winning in Technology Markets







## HOW TO APPLY

**Applicants must meet** the general admission requirements for advanced graduate study and must have the agreement of a Sloan faculty member to serve as their faculty advisor during the period of study. Enrollment in the Visiting Fellows Program does not imply subsequent admission into an MIT degree program.

### A complete application consists of the following items:

- ☐ Application Form
- ☐ Official Academic Transcripts
- ☐ Letter of Recommendation
- ☐ Resume/CV
- ☐ Essay/Statement of Purpose
- ☐ TOEFL or IELTS Scores for International Applicants, with a minimum TOEFL score of 95, and minimum IELTS score of 7.5.

### Please apply within the following dates:

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Spring semester  
(February through May):  
Apply between **August 1**  
and **October 1**

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Fall semester  
(September through  
December): Apply  
between **February 1**  
through **April 1**

### For information or an application form please contact:

Sandonei Chiodini, Assistant Director  
MIT Sloan School of Management  
Office of International Programs  
1 Broadway, E70-676  
Cambridge, MA, 02142  
Phone: 617-253-7168  
Email: [visitingfellows.mitsloan@mit.edu](mailto:visitingfellows.mitsloan@mit.edu)  
<http://mitsloan.mit.edu/visiting-fellows/>

