MIT SLOAN UNLOCKED: A ONE-STOP SHOP FOR CORPORATE ENGAGEMENT

Mark Newhall and Becca Souza – Co-Leads, Enterprise Relations Committee

Thursday, May 29, 2025





- 102 Engagement Opportunities
- Next Steps
- Questions

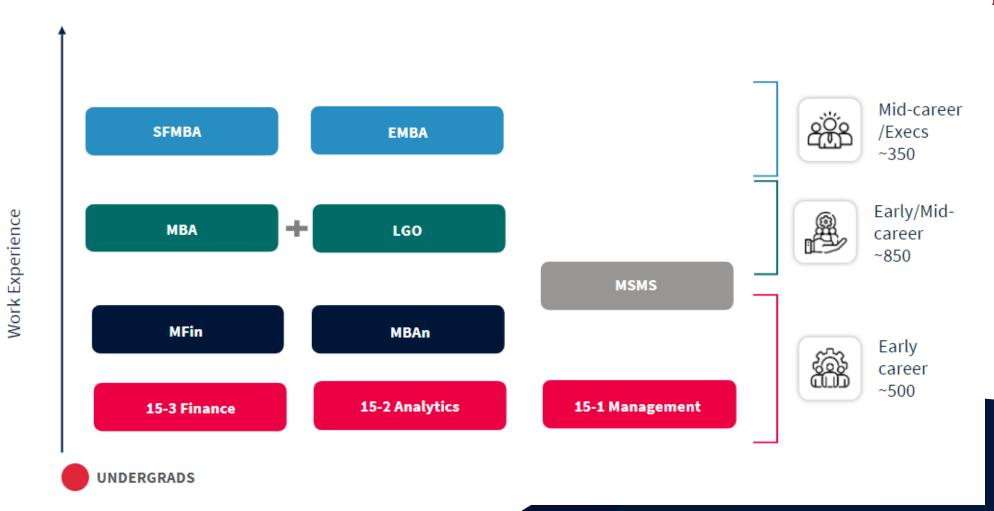






ONE SLOAN PROGRAMS - TODAY

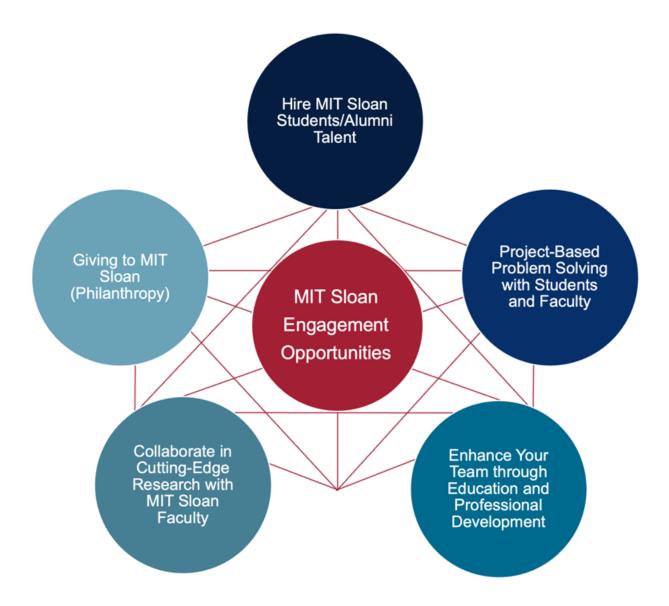




3

ENTERPRISE RELATIONS - HOW WE CREATE IMPACT







HIRE MIT SLOAN STUDENTS/ALUMNI TALENT





Recruitment Opportunities



Networking Opportunities

Internship Programs



Industry Partnerships





PROJECT BASED PROBLEM SOLVING





Faculty Involvement



Breath of Opportunity





Access to MIT Ecosystems





ENHANCE YOUR TEAM THROUGH EDUCATION AND PROFESSIONAL DEVELOPMENT





Tailored Degree Programs



Continuous Learning

Advanced Skills Acquisition



Networking Opportunities





COLLABORATE IN CUTTING-EDGE RESEARCH WITH MIT SLOAN FACULTY





Innovative Research Areas



Access to Resources





Global Network





GIVING TO MIT (PHILANTHROPY)





Impactful Giving



Community and Global Influence





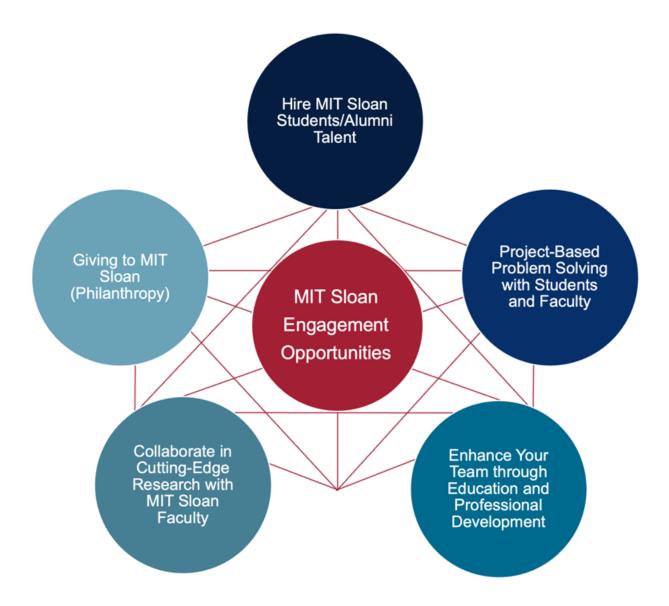
Corporate Partnerships





ENTERPRISE RELATIONS - HOW WE CREATE IMPACT







Two Parallel Strategic Efforts With Potential Synergies – ERC & CoP

B2B strategy focused on company-level business development and expanding engagement with MIT Sloan:

- Research
- Learning & development
- Project-based problem solving
- Hiring talent



expand

B2C strategy focused on segments of alumni and building community for:

- Ongoing learning & development
- Increasing studentalumni engagement
- Increasing access to opportunities
- Informing MIT Sloan's curriculum

NEXT STEPS



- Which ERC initiatives would most impact your business?
- Introduce us to your organization CEO, COO, Chief People Officer
- Invite us to present the ERC to your organization
- Engage with the ERC to streamline your company's engagement with MIT Sloan
- Email MITSIoanERC@mit.edu with questions/feedback



