



**Claudia Steinwender**

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**CITIZENSHIP** Austrian

**ACADEMIC POSITIONS**

2017– Assistant Professor, MIT Management Sloan School  
2015–2017 Assistant Professor, Harvard Business School  
2014–2015 IES Fellow, Princeton University  
2014–2015 Post-Doctoral Fellow, Harvard Business School

**EDUCATION**

2010–2014 PhD in Economics, London School of Economics  
2008–2010 MRes in Economics, London School of Economics  
2002–2005 Diplomstudium (MSc equiv.) in Economic Mathematics, Vienna University of Technology  
1998–2003 Diplomstudium (MSc equiv.) in International Business Administration, University of Vienna

**RESEARCH AREAS** International Trade, Innovation and Productivity, Applied Microeconomics, Economic History

**AFFILIATIONS** National Bureau of Economic Research (NBER)  
Center for Economic and Policy Research (CEPR)  
Centre for Economic Performance (CEP)  
CESifo  
National Economic Education Delegation (NEED)

**PUBLICATIONS**

Shu, Pian, and Steinwender, Claudia. 2019. **The Impact of Trade Liberalization on Firm Productivity and Innovation**, *NBER Book Series Innovation Policy and the Economy*, Volume 19, Editors: Josh Lerner and Scott Stern

Steinwender, Claudia. 2018. **Real Effects of Information Frictions: ‘When the States and the Kingdom became United’**, *American Economic Review* 108(3), 657-696

Garicano, Luis, and Steinwender, Claudia. 2016. **Survive Another Day: Using changes in the composition of investments to measure the cost of credit constraints**, *Review of Economics and Statistics* 98(5), 913-924

**WORKING PAPERS**

**Organizing Supply Chains: Input Cost Shares and Vertical Integration**  
with Frank Pisch and Giuseppe Berlingieri; *NBER Working Paper No. 25286*  
*Revision resubmitted to Journal of European Economic Association*



### **Import Competition, Heterogeneous Preferences of Managers, and Productivity**

with Cheng Chen; *NBER Working Paper No. 25539*

*R&R at Journal of International Economics*

### **Spinning the Web: Codifiability, Information Frictions, and Trade**

with Réka Juhász; *NBER Working Paper No. 24590*

### **All aboard: The Aggregate Effects of Port Development**

with César Ducruet, Réka Juhász and Dávid Nagy

### **The Intellectual Spoils of War? Defense R&D, Productivity and International Technology Spillovers**

with Enrico Moretti and John van Reenen, *NBER Working Paper No. 26483*

### **The Roles of Import Competition and Export Opportunities for Technical Change**

*CEP Discussion Paper No 1334*

## **WORK IN PROGRESS**

### **Omnia Juncta in Uno: Foreign Powers, Institutions, and Firms in Shanghai's Concession Era**

with Laura Alfaro, Cathy Ge Bao, Maggie X. Chen, and Junjie Hong

### **Who Builds on the Shoulders of Chinese Giant Scientists?**

with Pierre Azoulay, Shumin Qiu

## **INVITED SEMINARS AND CONFERENCES**

2020	U Koeln; JKU Linz; CEU; Johns Hopkins SAIS; Boston College; Florida State University
2019	U of Southern California; TU Munich Workshop "Innovation, Technological Change, and International Trade"; UBC Vancouver; 2019 Ottawa Partners Meeting of the Productivity, Firms and Incomes Network; U Toronto; SED; NBER SI ITI; NBER SI Urban Economics; Galatina Summer Meetings; WU Wien; Penn State; George Washington U; Bank of Canada conference; NBER Organizational Economics fall meeting; U Koblenz; U Zurich; U St Gallen
2018	Sinergia Workshop "Globalization and Inequality" (Switzerland); Virginia; Tennessee; U of Oslo; U of Copenhagen; Norwegian Business School; MIT TIES; UC San Diego; UIBE; WEHC; FREIT SETC (keynote); MIT ILP Japan Mitsui MIRI Mission lunch talk; CREI/UPF; U of Mannheim; MIT/Harvard Econ Dev; LMU Munich; Quantagg workshop (cesifo Munich)
2017	UC Boulder; CEU; Harvard Economics; Boston University; SIOE; NBER ITI program meeting; NBER Summer Institute (ITI and DAE); NYU; NBER productivity seminar; EIIT; Georgetown; NOeG Winter Workshop
2016	AEA Annual Meeting; Toronto; CAGE Conference, Venice; Duke; MIT; HBS
2015	AEA Annual Meeting; Yale University; UCLA; IIES; George Washington; ERWIT; Worldbank/IMF; NBER SI; HBS; MIT; Stanford/Berkeley (joint)
2014	FREIT EIIT; Dartmouth; University of Vienna; ETSG Munich; Munich International Economics Seminar; 5th annual New Faces in International Economics Conference (invited); RES Annual Conference; University of Warwick, NYU Abu Dhabi, Harvard Business School, Princeton, Kellogg School of Management, Stanford, University College London, Columbia Economics department and Columbia Business School (joint), MIT, Wisconsin-Madison, UBC Sauder School of Business
2013	Econometric Society European Winter Meeting; ETSG Birmingham; European Historical Economics Society Conference; EEA-ESEM Gothenburg; CEP Annual Conference; Annual

	Meeting of the Austrian Economic Association; Princeton IES Student Trade Workshop; Princeton Labour Lunch Seminar; Midwest International Trade Conference; XIIIth RIEF Doctoral Meeting; Nottingham GEP Postgraduate Conference; EGIT – Economic Geography and International Trade Research Meeting
2012	Oxford International Trade Lunch Seminar; EDP Jamboree; GIST Summer School
2010	BeNA Seminar on Labor Research (Humboldt University)

### **AWARDS AND GRANTS**

2019	JFRAP Award, MIT Sloan
2019	EFA Head Funds Award for Junior Faculty Research
2018	Excellence in Refereeing Award, American Economic Review
2018	Grant from Harvard China Fund
2018	JFRAP Award, MIT Sloan
2015	John Hicks Prize for Outstanding Doctoral Dissertation from the London School of Economics
2015	FIW Award
2014	2014 WTO Essay Award for Young Economists
2014	Klaus-Liebscher-Award of the Austrian National Bank
2013	Best Paper Award at RIEF XIIIth Doctoral Meeting, Paris
2012–2013	Royal Economic Society Junior Fellowship
2009–2013	Economic Research Studentship, LSE
2010–2014	Tutorial Fellowship, LSE
2009–2010	Scholarship of the Federation of Austrian Industry
2008–2009	Wilfrid Hewlett Scholarship, LSE
2005	Franz Weninger Award of the Austrian National Bank for MSc dissertation
2005	Merit Grant, University of Technology Vienna
2003	Merit Award of the Austrian Federal Ministry for Education, Science and Culture
2001	Merit Grant, University of Vienna

### **REFEREEING EXPERIENCE**

*Econometrica, Quarterly Journal of Economics, American Economic Review, Journal of Political Economy, The Review of Economic Studies, Review of Economics and Statistics, Journal of the European Economic Association, American Economic Journal: Microeconomics, American Economic Journal: Applied Economics, Journal of International Economics, Management Science, Labour Economics, Journal of Labor Economics, Explorations in Economic History, Journal of Public Economics, The RAND Journal of Economics, Economica, Journal of Economic Behavior & Organization, The Economic Journal, Journal of Development Economics, Economic Inquiry, International Journal of Industrial Organization, Journal of Law, Economics, and Organization; Review of International Economics*

### **MEDIA COVERAGE**

“How free trade changes domestic firms’ ability to innovate”, 2020, [blogs.lse.ac.uk](https://blogs.lse.ac.uk)  
 “Public investment in defence research can increase business innovation”, 2020, [blogs.lse.ac.uk](https://blogs.lse.ac.uk)  
 “The intellectual spoils of war: How government spending on defence research benefits the private sector”, 2019, [voxeu.org](https://voxeu.org)  
 “Import competition, family firms, and productivity”, 2019, [voxeu.org](https://voxeu.org)



“Firm boundaries in global production networks”, 2019, voxeu.org  
“Cottoning on To Trade”, Trade Talks podcast by The Economist and PII, May 8, 2018  
“How information frictions affect trade and price patterns”, 2018, voxeu.org  
“Der Telegraf als Vorbote von Big Data”, Der Standard, May 17, 2014  
“Victorian internet: the trade impact of the transatlantic telegraph”, CentrePiece Spring 2014  
“Still crunching”, The Economist, March 3, 2013

#### **OTHER WRITINGS**

“Changing the fortunes of America’s workforce: A human capital challenge”, 2009, McKinsey Global Institute  
“The Development of Money”, 2006, Master’s dissertation; Franz Weninger Award of the Austrian National Bank  
“The Impact of Voice over IP on the Telecommunications Market”, 2003, Master's dissertation

#### **TEACHING EXPERIENCE**

2020 Organizational Economics (PhD), guest lectures, MIT Sloan  
2018, 2019 Applied Macro and International Economics I (MBA, SF), MIT Sloan  
2017, 2018, 2019 Leading in a Global Context: Macroeconomics and Global Markets (EMBA), MIT Sloan  
2016 RC Strategy (MBA), HBS  
2013–2014 Quantitative Approaches and Policy Analysis (graduate), LSE  
2012–2013 Economic Policy Analysis (undergraduate), LSE  
2010–2012 Quantitative Approaches and Policy Analysis (graduate), LSE  
2010, 2011 Introductory Microeconomics (undergraduate), LSE Summer School  
2009–2010 Labour Economics (undergraduate), LSE  
2003–2005 Introductory Mathematics (undergraduate), University of Vienna

#### **PRIOR POSITIONS HELD**

2013–2014 Teaching Fellowship, LSE  
2009–2014 Occasional Research Assistant at the Centre for Economic Performance, LSE  
(for John van Reenen, Steve Redding, Daniel Sturm, Alan Manning, Emanuel Ornelas)  
2010–2012 Teaching Fellowship, LSE  
2008 Research Fellow, McKinsey Global Institute, San Francisco  
2006–2008 Consultant, McKinsey & Company, Austria  
2003, 2004 Internships at McKinsey & Company  
2002 Internship at the Office of the Commercial Counselor of Austria in Kuala Lumpur, Malaysia  
2000–2003 Product Marketing Assistant, NextiraOne/Alcatel, Austria  
2000 Internship, Deutsche Bank, Spain  
1999–2000 TV show editor, Talk TV, Austria  
1998, 1999 Internships as journalist, Kleine Zeitung/Styria Media Group, Austria

#### **LANGUAGES**

German (native), English, Spanish, Italian, French