

MBA **EMPLOYMENT** **REPORT** **2017**

MIT
MANAGEMENT
SLOAN SCHOOL



EMPLOYERS HIRING MEMBERS OF THE MBA CLASSES OF 2017 AND 2018

500 Startups	Converse	Latin American Partners	Relay Investments
A.T. Kearney	Corigin Ventures	Lemann Foundation	Rhapsody Venture Partners
AbbVie	Cornerstone Research	Lenovo	Rialto Capital
Abraaj Group, The	Cruise Automation	Lerer Hippeau Ventures	Riot Games
Acquia	CVS Health	Lincoln Center for the Performing Arts	Riot Ventures
Adobe Systems	D. Capital Partners	Lineage Logistics	Rocky Mountain Institute
Advent International	Danaher Corporation*	LYFE Capital	Rosemark Capital
AECOM Capital	Dell*	Malin PLC	Salesforce.com
Ascent Aerospace	Deloitte (Monitor)	Manifold Partners	Samsung Electronics America
Airbotics	Deloitte Consulting	MassMutual Financial Group	Samsung NEXT
Airtable	Delta Air Lines	MassVentures	Samsung Pay
Alex. Brown	DICK'S Sporting Goods	MasterClass	Samsung Strategy & Innovation Center
AlixPartners	Dimensional Fund Advisors	MathWorks, The	Sanergy
AltSchool	DoorDash	Matsing	Sanofi Genzyme*
Amadeus North America	Eastern Congo Initiative	McKinsey & Company	SAP
Amazon*	eBay	Medidata Solutions	Shell
Amazon Lab126	Elie Saab	MFS Investment Management	Shikapa
American Tower	Endeavor	Microsoft Corporation	Shire Pharmaceuticals
Amgen*	Engine, The	Millennium Challenge Corporation	Sirios Capital Management
Analysis Group	Enigma	Milliman	Situ Studio
Anheuser-Busch InBev Apple	Eventbrite	Ministry of Supply	Snap, Inc.
Artisan Partners	Evercore Partners	MIT Global Startup Labs	SoFi
Asian Development Bank	Eximchain	MIT Golub Center for Finance and Policy	Stash Invest
AT&T	Facebook	MIT Internet Research Policy Institute	Stem
athenahealth	Farmers Fridge	MIT Media Lab	Suntory Holdings
Bain & Company	FCFM Group	Mizuho Americas	SYPartners
Banco de Crédito del Perú	Fidelity Investments	Moelis & Company	TA Realty
Bank of America Merrill Lynch	Fidelity Investments—Fidelity Labs	Morgan Stanley	Takeda Pharmaceuticals
Barclays	Fifth Wall Ventures	MundiVentures	Target
Bay State Milling	FJ Labs	N12 Technologies	TellusLabs
Be Well	Flare	Nasdaq	Tencent Holdings
Beacon Capital Partners	Flex*	National Basketball Association	Tendril
Bechtel Enterprises	Flutterwave	National Freight Industries	Tesla Motors
Bell Helicopter*	FORA Space	National Grid*	Thermo Fisher Scientific
Bertelsmann	Ford Motor Company	National Park Service	Think Investments
Bessemer Venture Partners	ForUsAll	Navigant Consulting	Third Sector Capital Partners
Bill & Melinda Gates Foundation	FoxRock Properties	Nestle USA	Tinello Capital SAS
Biogen	FullStory	New Balance Athletics	TORq Interface
BioSys Laboratories	Gap	NextEra Energy	Trident Capital Cybersecurity
Bison Capital	GE Capital	Nike*	TripAdvisor
BlackRock	Genentech	Nimbus Therapeutics	Tulip Interfaces
Blue Origin	General Electric	Nissan Motor Company	Twitter
BlueWave Solar	General Motors*	Number 26	U.S. Department of Justice
Boeing*	Goldman Sachs Group	NVIDIA Corporation	Udemy
Bose Corporation	Google	Octant Technologies	Uncommon Schools
Boston Consulting Group, The	GP Investments	Office of the Secretary of Defense	Under Armour
Boston Scientific*	Gro Intelligence	Okta	Unity Technologies
Brandes Investment Partners	HEB Grocery Company	Olympus Capital Holdings Asia	Unum
Bridgespan Group, The	High Q Imaging	Omidyar Network	Verizon*
Bridgewater Associates	HubSpot	Oppenheimer Funds	Vertex Pharmaceuticals
BrightHouse	Humatics	Orbis Investment Management	Virtus Partners
Brizi	iAngels	Orlando Magic	Walt Disney Company, The
Brook Venture Partners	IBM	Pandora	Wayfair
Brookside Equity Partners	IDEO	Parthenon-EY	Weatherbie Capital
Bullrock Investment	IDG Capital Partners	Patagonia	Wellframe
C3 IoT	Impact Water	PayPal	Wellington Management
Carbon Lighthouse	Indaba Capital Management	Pearson Affordable Learning Fund	William Blair
CEC Entertainment	Inspiring Capital	Peninsula Participacoes	WS Development
Cencosud S.A.	Intel Corporation	Philips Healthcare	ZestFinance
Century Equity Partners	Intelligent Machines Lab	PillPack	Zillow
Charles River Laboratories	Inter-American Development Bank	PIMCO	Zugata
Christie & Associates	International Hotels Group	Piper Jaffray & Co.	ZX Ventures
Chubella	Intuit	Pivotal	
Cisco Systems	Invesco	Pluralsight	
Citi	INVISTA	Prospect Capital Management	
Citic PE	Jacaranda Health	Puls	
City on a Hill Public Charter Schools	Jet.com	PwC Strategy&	
Claritas Rx	Johnson & Johnson*	Quant Group, The	
Clutter	JPMorgan Chase & Co.	Rakuten	
CMPC Tissue S.A.	Juniper Networks	Raytheon*	
co:collective	K Squared Fund	Reaction Commerce	
Collaboration Capital	KAYAK	Red Ventures	
Coller Capital	Kinea Investimentos	REDF	
Comcast	Kraft Heinz Company, The		
ConsenSys	Kurt Salmon		
	L.E.K. Consulting		

Red = Employers hiring three or more MIT Sloan MBA students for full-time and/or summer positions.

*LGO Partner during 2016-2017 academic year.

MBA CLASS OF 2017 FULL-TIME EMPLOYMENT DATA

CLASS PROFILE ¹	
Number of Candidates	400
U.S. Citizens	62%
Non-U.S. Citizens	38%
Women	41%
Median GMAT Score	716
Average Undergraduate GPA (out of 4.0)	3.6
Average Age at Entry to MIT Sloan	28
Average Years Full-Time Work Experience Prior to MIT Sloan	5

¹ Class profile, as of matriculation, includes information for MBA students and students in the joint MBA/Leaders for Global Operations program.

EMPLOYMENT PROFILE ²	NUMBER	%
Seeking Employment	342	82.2
Not Seeking Employment	72	17.3
Sponsored & Returning to Company	45	10.8
Starting Own Business	19	4.6
Other Reason(s) for Not Seeking	0	0
Postponing Job Search	5	1.2
Continuing Education	3	0.7
No Information Available	2	0.5
Total	416	100

² All information based on data reported by students.

EMPLOYMENT OVERVIEW ³	
Median Base Salary	\$125,000
Range of Base Salary	\$48,250 - \$225,000

³ Full-time employment statistics based on job acceptances. 97.8% of reported acceptances included usable salary information.

TOP HIRERS OF MBA CLASS OF 2017

Amazon (30)

McKinsey & Company (26)

Boston Consulting Group, The (21)

Bain & Company (19)

Deloitte Consulting (11)

Microsoft Corporation (8)

Facebook (6)

Anheuser-Busch InBev (5)

Cisco (5)

IBM (5)

Nike (5)

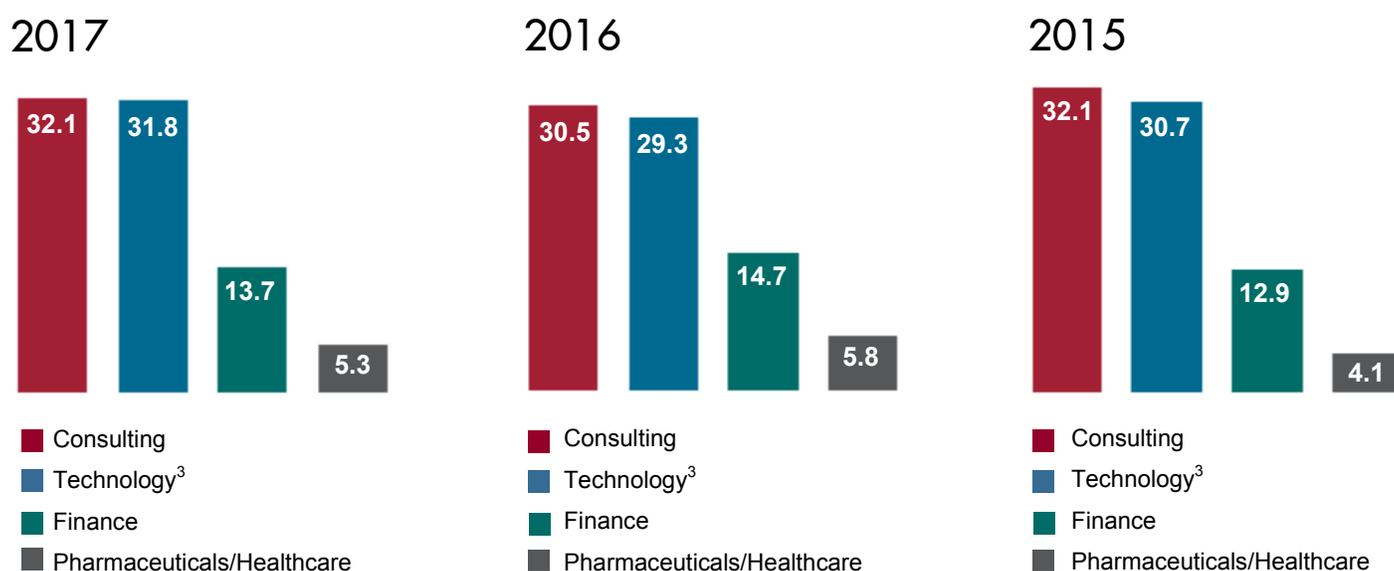


Class of 2017 MBA Base Salary by Industry

INDUSTRY	%	MEDIAN	MEAN	LOW	HIGH
SERVICE INDUSTRIES	76.1	\$130,000	\$130,562	\$48,250	\$225,000
Consulting	32.1	\$147,000	\$138,352	\$65,000	\$170,000
Software/Internet	26.2	\$123,000	\$126,058	\$66,000	\$160,000
Private Equity/Venture Capital	5.9	\$125,000	\$128,842	\$73,000	\$185,000
Investment Banking/Brokerage	3.1	\$125,000	\$127,500	\$125,000	\$150,000
Investment Management	3.1	\$125,000	\$125,000	\$75,000	\$225,000
Retail	2.5	\$120,000	\$115,000	\$95,000	\$125,000
Diversified Financial Services	1.6	\$110,000	\$112,000	\$100,00	\$130,000
Media/Entertainment	1.6	\$122,500	\$105,812	\$48,250	\$130,000
MANUFACTURING INDUSTRIES	21.1	\$125,000	\$124,232	\$50,000	\$180,000
Pharmaceutical/Healthcare	5.3	\$120,000	\$126,765	\$100,000	\$180,000
Computers/Electronics	4.1	\$130,000	\$123,077	\$50,000	\$151,000
Automotive/Aerospace	3.7	\$127,524	\$133,084	\$103,000	\$131,456
Manufacturing: Other ¹	3.7	\$125,000	\$124,166	\$100,000	\$140,000
Consumer Products	2.7	\$122,000	\$117,778	\$60,000	\$135,000
Oil/Energy	1.6	\$100,000	\$109,160	\$65,800	\$170,000
NONPROFIT	1.2	\$90,000	\$90,000	\$55,000	\$125,000
OTHER	1.6	\$107,398	\$101,199	\$65,000	\$125,000

¹ Manufacturing: Other includes Manufacturing, Telecommunications, and Transportation/Equipment/Defense.

Top Full-Time Industries



³ Technology includes Software/Internet, Computers/Electronics, and Telecommunications.

Class of 2017 MBA Base Salary by Function

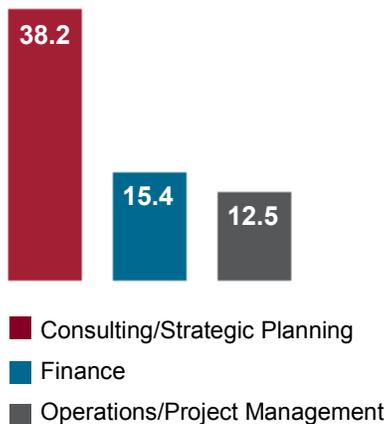
FUNCTION	%	MEDIAN	MEAN	LOW	HIGH
Consulting/Strategic Planning	38.2	\$145,000	\$136,572	\$65,000	\$180,000
Finance	15.4	\$125,000	\$123,688	\$73,000	\$225,000
Investment Management	5.1	\$125,000	\$123,200	\$73,000	\$225,000
Finance: Other ¹	3.8	\$116,000	\$112,417	\$80,000	\$140,000
Investment Banking	3.4	\$125,000	\$128,636	\$125,000	\$150,000
Venture Capital	2.8	\$140,000	\$138,889	\$100,000	\$185,000
Private Client Services/Wealth Management	0.3	-	-	-	-
Operations/Project Management	12.5	\$123,000	\$120,289	\$48,250	\$150,000
Product Management/Development	11.6	\$130,000	\$123,956	\$50,000	\$160,000
Leadership Development Program/General Management	8.8	\$120,000	\$123,457	\$91,785	\$170,000
Business Development	6.6	\$130,000	\$127,371	\$60,000	\$175,000
Marketing/Sales	4.1	\$125,000	\$122,000	\$85,000	\$135,000
Human Resources	0.9	- ²	-	-	-
Information Technology	0.6	- ²	-	-	-
Other	1.3	\$122,500	\$110,000	\$65,000	\$130,000

¹ Finance: Other includes Corporate Finance, Risk, Research, Treasury and Private Equity.

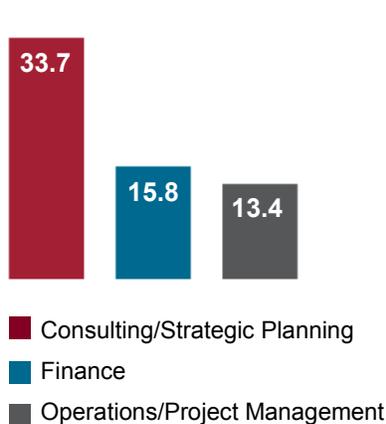
² Dash indicates fewer than three people, or less than 1% ,reported salary information.

Top Full-Time Functions

2017



2016



2015



Class of 2017 MBA Base Salary by Geographic Location

LOCATION	%	MEDIAN	MEAN	LOW	HIGH
NORTH AMERICA	89.1	\$130,000	\$131,471	\$48,250	\$225,000
USA	87.3	\$130,000	\$132,067	\$60,000	\$225,000
Northeast	37.8	\$130,000	\$132,513	\$60,000	\$225,000
Metro Boston	20.3	\$140,000	\$132,570	\$60,000	\$225,000
Metro NYC	12.2	\$130,000	\$133,671	\$100,000	\$170,000
West	34.4	\$130,000	\$131,041	\$66,000	\$170,000
San Francisco Bay Area	16.3	\$135,000	\$135,498	\$66,000	\$165,000
Midwest	4.4	\$140,000	\$134,357	\$108,000	\$160,000
Southwest	4.2	\$148,000	\$142,269	\$117,000	\$170,000
Mid-Atlantic	3.4	\$125,000	\$129,118	\$94,796	\$152,500
South	3.1	\$130,000	\$123,668	\$100,000	\$150,000
Mexico	0.9	- ¹	-	-	-
Canada	0.9	- ¹	-	-	-
REST OF THE WORLD	10.9	\$110,000	\$99,328	\$50,000	\$145,000
Asia	3.1	\$119,000	\$109,500	\$50,000	\$142,000
Latin America & the Caribbean	3.1	\$100,000	\$99,100	\$55,000	\$125,000
Europe including UK	3.1	\$95,893	\$98,424	\$65,000	\$120,000
London	1.3	\$108,226	\$107,059	\$91,785	\$120,000
Middle East	1.3	\$120,000	\$112,700	\$65,800	\$145,000
Africa	0.3	- ¹	-	-	-

¹ Dash indicates fewer than three people, or less than 1%, reported salary information.

Class of 2017 MBA Base Salary by Undergraduate Major

UNDERGRADUATE MAJOR	%	MEDIAN	MEAN	LOW	HIGH
Business	20.9	\$125,000	\$127,984	\$80,000	\$170,000
Engineering	33.5	\$125,000	\$127,500	\$48,250	\$185,000
Science & Mathematics	13.5	\$134,500	\$135,000	\$80,000	\$225,000
Social Sciences & Humanities	32.1	\$130,000	\$127,153	\$55,000	\$180,000

Class of 2017 MBA Base Salary by Professional Experience

PROFESSIONAL EXPERIENCE	%	MEDIAN	MEAN	LOW	HIGH
Less than 1 year, up to 1 year	0.5	- ²	-	-	-
More than 1 year, up to 3 years	23.1	\$125,000	\$126,008	\$65,800	\$152,500
More than 3 years, up to 5 years	47.8	\$125,000	\$129,015	\$60,000	\$225,000
More than 5 years	28.6	\$130,000	\$128,160	\$48,250	\$170,000

² Dash indicates fewer than three people, or less than 1%, reported this information.

Class of 2017 Signing Bonus Received by Job Function¹

FUNCTION	%	MEDIAN	MEAN	LOW	HIGH
Finance: Other ²	91.7	\$25,000	\$31,364	\$15,500	\$60,000
Investment Banking	90.1	\$45,000	\$47,500	\$40,000	\$60,000
Leadership Development Program/General Management	85.7	\$25,000	\$24,428	\$10,000	\$57,500
Consulting/Strategic Planning	74.6	\$25,000	\$28,065	\$5,000	\$75,000
Product Management/Development	67.6	\$25,000	\$24,960	\$10,000	\$50,000
Operations/Project Management	67.5	\$25,000	\$25,759	\$20,000	\$40,000
Marketing/Sales	61.5	\$25,000	\$25,625	\$5,000	\$60,000
Venture Capital	55.6	\$25,000	\$23,500	\$7,500	\$35,000
Investment Management	50.0	\$27,500	\$30,713	\$10,000	\$75,000
Business Development	42.9	\$20,000	\$22,222	\$5,000	\$45,000

¹ 72.3% of the students reporting usable salary data reported receiving a signing bonus.
Percentages represent the number of students who received a signing bonus in the function.

² Finance: Other includes Corporate Finance, Finance Operations, Treasury and M&A.

Class of 2017 MBA Other Guaranteed Compensation

	% Reporting	MEDIAN	MEAN	LOW	HIGH
	23.7	\$20,500	\$28,116	\$450	\$120,000

Class of 2017 MBA Timing of Job Offers

AT GRADUATION	THREE MONTHS AFTER GRADUATION
90.1%	97.1%

Class of 2017 MBA Timing of Job Acceptances¹

AT GRADUATION	THREE MONTHS AFTER GRADUATION
84.2%	93.9%

¹ One graduate, representing 0.2% of graduates, reneged on an accepted offer.

Class of 2017 MBA Reason for Accepting Position

REASON FOR ACCEPTING POSITION	%
Growth Potential	33.3
Job Function	19.8
People/Corporate Culture	9.6
Industry	9.3
Location	8.3
Job Content	7.9
Prestige of Firm	5.9
Commitment to Sustainability	3.3
Compensation	2.3
Other	0.3

Class of 2017 MBA Source of Job Offers

SOURCE OF JOB OFFERS	%
School-Facilitated Activities	75.7
Summer Internship	34.8
Interviews Scheduled Through On-Campus Recruiting	27.5
Job Postings (MIT or Sloan)	6.7
Alumni	2.8
Faculty/CDO/Sloan Student Referral	2.3
MIT/Sloan Sponsored Events	1.3
Resume Databases, Resume Referrals	0.3
Student-Facilitated Activities	22.4
Personal Network	11.3
Contacted Directly	5.7
Previous Employer	4.4
Newspaper, Magazine, Internet Job Boards	1.0
Other	1.9

MBA CLASS OF 2018 INTERNSHIP EMPLOYMENT DATA

CLASS PROFILE ¹	
Number of Candidates	409
U.S. Citizens	61%
Non-U.S. Citizens	39%
Women	40%
Median GMAT Score	724
Median Undergraduate GPA (out of 4.0)	3.5
Average Age at Entry to MIT Sloan	28
Average Years Full-Time Work Experience Prior to MIT Sloan	4.8

¹ Class profile, as of matriculation, includes information for MBA students and students in the joint MBA/Leaders for Global Operations program.

EMPLOYMENT PROFILE ²	NUMBER	%
Seeking Employment	326	77.8
Not Seeking Employment	93	22.2
Leaders for Global Operations	47	11.2
Starting a Business	27	6.4
Sponsored & Returning to Company	14	3.4
Postponing Job Search	2	0.5
Other Reason(s) for Not Seeking	3	0.7
Total	419	100

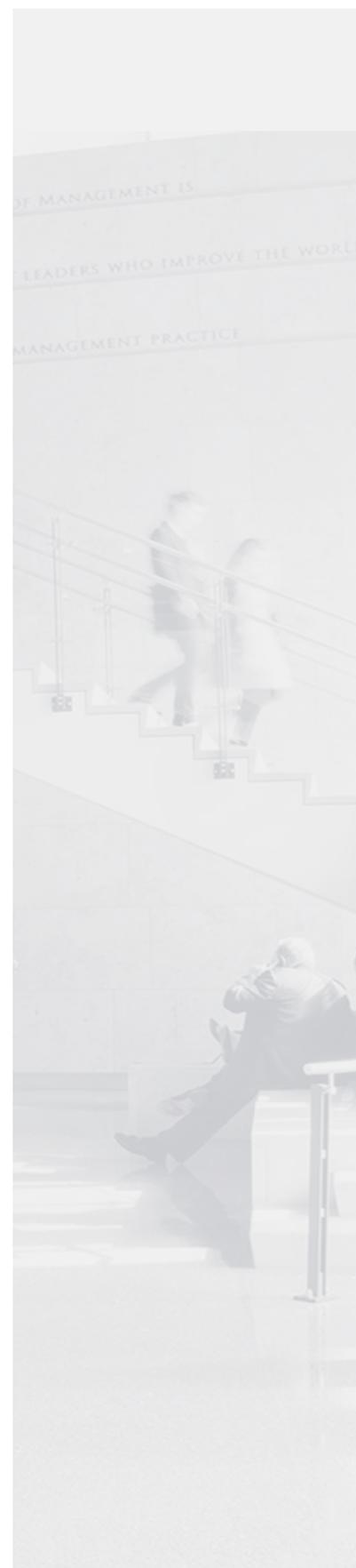
² All information based on data reported by students.

EMPLOYMENT OVERVIEW ³	
Median Monthly Base Salary	\$8,000
Range of Monthly Base Salary	\$500-\$20,500

³ Summer employment statistics based on internship acceptances. 88% of reported acceptances included usable salary information.

TOP HIRERS OF MBA CLASS OF 2018

- Amazon (24)
- Boston Consulting Group, The (24)
- McKinsey & Company (17)
- Bain & Company (10)
- Bridgewater Associates (6)
- Deloitte Consulting (6)
- Anheuser-Busch InBev (5)
- Goldman Sachs Group (5)
- Google (5)
- Microsoft Corporation (5)
- Nike (5)



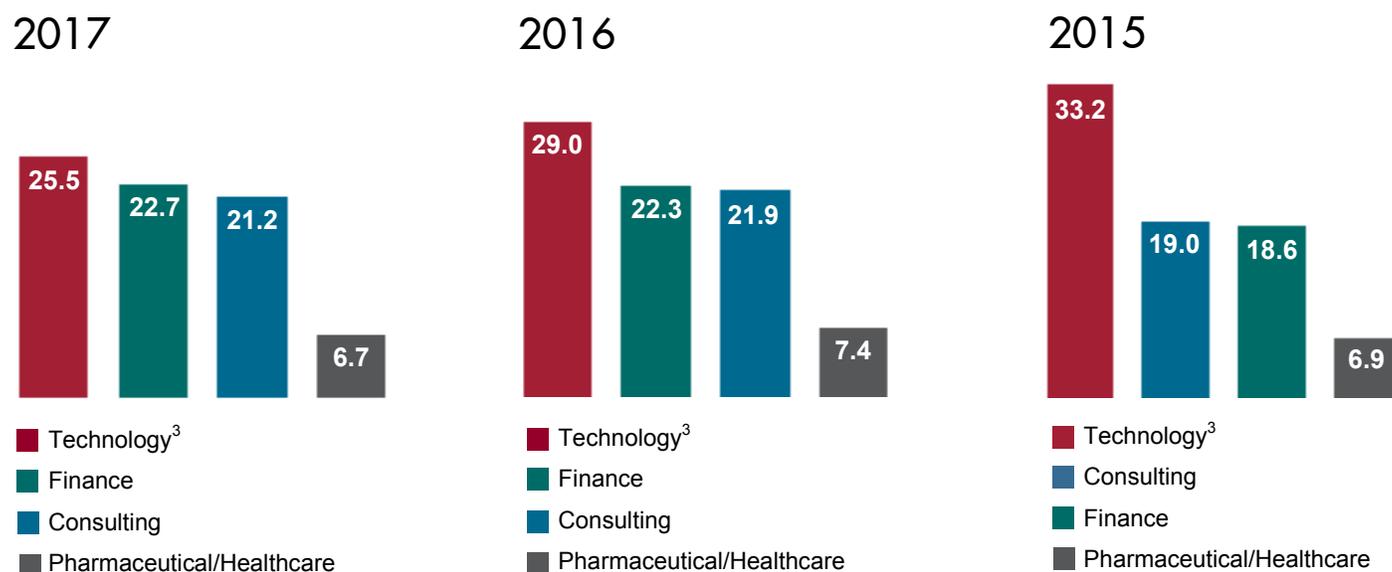
Class of 2018 MBA Monthly Salary by Industry

INDUSTRY	%	MEDIAN	MEAN	LOW	HIGH
SERVICE INDUSTRIES	73.0	\$8,000	\$8,568	\$500	\$20,500
Software/Internet	22.7	\$8,000	\$7,169	\$500	\$11,000
Consulting	21.2	\$12,100	\$11,236	\$2,000	\$20,500
Investment Banking/Brokerage	4.6	\$10,400	\$10,267	\$5,000	\$14,000
Venture Capital	4.9	\$3,400	\$4,320	\$1,760	\$8,000
Investment Management	8.6	\$10,400	\$9,759	\$2,000	\$16,667
Private Equity	2.5	\$6,000	\$5,786	\$2,000	\$10,000
Retail	3.9	\$7,000	\$6,358	\$3,000	\$9,615
Diversified Financial Services	2.1	\$5,000	\$5,900	\$4,000	\$8,400
Media/Entertainment/Sports	2.5	\$5,080	\$5,353	\$3,000	\$8,100
MANUFACTURING INDUSTRIES	18.4	\$7,700	\$7,719	\$1,100	\$11,300
Pharmaceutical/Healthcare	6.7	\$7,700	\$7,651	\$4,800	\$11,200
Computers/Electronics	2.5	\$7,700	\$6,900	\$2,500	\$9,600
Consumer Products	5.3	\$7,800	\$6,399	\$1,100	\$8,820
Oil/Energy	2.1	\$6,250	\$6,233	\$2,400	\$9,000
Manufacturing: Other ¹	1.8	\$8,500	\$8,960	\$6,700	\$11,300
GOVERNMENT/NONPROFIT	4.9	\$2,800	\$2,955	\$500	\$7,000
OTHER²	3.7	\$7,300	\$6,638	\$3,000	\$11,000

¹ Manufacturing: Other includes Manufacturing, Telecommunications, and Transportation/Equipment/Defense.

² Other includes Hospitality, Real Estate, and Education.

Top Internship Industries



³ Technology includes Software/Internet, Computers/Electronics, and Telecommunications.

Class of 2018 MBA Monthly Salary by Function

FUNCTION	%	MEDIAN	MEAN	LOW	HIGH
Consulting/Strategic Planning	32.1	\$11,200	\$9,839	\$500	\$20,500
Finance	22.9	\$8,167	\$7,777	\$1,760	\$16,667
Investment Management	7.7	\$9,583	\$8,963	\$2,000	\$16,667
Finance: Other ¹	6.0	\$8,000	\$7,324	\$2,000	\$12,500
Investment Banking	3.8	\$10,000	\$9,348	\$5,000	\$12,500
Venture Capital	3.5	\$3,600	\$4,756	\$1,760	\$9,600
Research	1.9	\$2,800	\$7,200	\$2,000	\$15,000
Product Management/Development	10.5	\$8,000	\$7,199	\$500	\$11,000
Marketing/Sales	9.8	\$7,500	\$6,968	\$1,900	\$9,000
Business Development	9.5	\$6,250	\$5,952	\$1,100	\$9,152
Operations/Project Management	8.9	\$6,700	\$6,286	\$2,600	\$8,820
Leadership Development Program/General Management	5.4	\$8,000	\$8,268	\$6,000	\$12,000
Other ²	0.9	-	-	-	-

¹ Finance: Other includes Sales & Trading, Corporate Finance, Private Client Services/Wealth Management and Treasury.

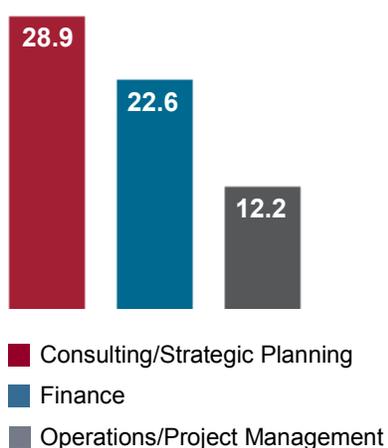
² Other includes Human Resources, Sustainability and Real Estate.

Top Internship Functions

2017



2016



2015



Class of 2018 MBA Monthly Salary by Geographic Location

LOCATION	%	MEDIAN	MEAN	LOW	HIGH
NORTH AMERICA	86.4	\$8,000	\$8,306	\$1,000	\$20,500
USA	85.2	\$8,000	\$8,305	\$1,000	\$20,500
Northeast	42.9	\$8,000	\$8,428	\$1,000	\$20,500
Metro Boston	22.5	\$8,000	\$8,626	\$2,240	\$20,500
Metro NYC	13.3	\$8,050	\$8,314	\$1,000	\$14,000
West	29.0	\$8,000	\$7,986	\$1,900	\$16,667
San Francisco Bay Area	14.2	\$7,700	\$7,758	\$1,900	\$16,667
Southwest	3.7	\$12,250	\$9,744	\$2,900	\$12,500
Mid-Atlantic	3.4	\$9,650	\$9,557	\$6,000	\$12,500
Midwest	3.1	\$7,650	\$7,422	\$3,500	\$12,250
South	3.1	\$8,600	\$7,902	\$3,000	\$12,500
Mexico	1.2	\$9,000	\$8,367	\$4,000	\$12,100
REST OF THE WORLD	13.6	\$6,842	\$5,975	\$500	\$10,000
Asia	5.9	\$7,150	\$7,727	\$2,500	\$10,000
Europe	3.4	\$6,942	\$6,598	\$2,400	\$10,000
Africa	1.9	\$1,250	\$1,250	\$500	\$2,000
Latin America & the Caribbean	1.5	\$8,000	\$6,583	\$3,750	\$8,000
Middle East	0.9	- ¹	-	-	-

¹ Dash indicates fewer than three people, or less than 1%, reported salary information.

Class of 2018 MBA Monthly Salary by Undergraduate Major

UNDERGRADUATE MAJOR	%	MEDIAN	MEAN	LOW	HIGH
Business	19.2	\$8,000	\$8,275	\$2,000	\$16,667
Engineering	30.8	\$8,000	\$7,735	\$500	\$14,000
Science & Mathematics	10.0	\$8,000	\$8,720	\$1,760	\$12,500
Social Sciences & Humanities	40.0	\$8,000	\$8,153	\$1,900	\$20,500

Class of 2018 MBA Monthly Salary by Professional Experience

PROFESSIONAL EXPERIENCE	%	MEDIAN	MEAN	LOW	HIGH
Less than 1 year, up to 1 year	5.0	\$7,925	\$7,938	\$1,900	\$14,000
More than 1 year, up to 3 years	21.5	\$7,500	\$7,249	\$500	\$12,250
More than 3 years, up to 5 years	43.5	\$8,000	\$7,763	\$1,100	\$20,500
More than 5 years	30.0	\$8,000	\$8,376	\$500	\$16,667

Class of 2018 MBA Reason for Accepting Position

REASON FOR ACCEPTING POSITION	%
Job Function	27.0
Industry	22.2
Growth Potential	14.7
Job Content	10.6
People/Corporate Culture	9.9
Prestige of Firm	8.3
Location	4.2
Commitment to Sustainability	1.7
Compensation	0.7
Other	0.7

Class of 2018 MBA Source of Job Offers

SOURCE OF JOB OFFERS	%
School-Facilitated Activities	73.7
Interviews Scheduled Through On-Campus Recruiting	40.8
Job Postings (MIT or Sloan)	19.0
MIT/Sloan Sponsored Events	7.6
Faculty/CDO/Sloan Student Referral	3.0
Alumni	2.6
Resume Databases, Resume Referrals	0.7
Student-Facilitated Activities	24.3
Contacted Directly	11.1
Personal Network	8.9
Newspaper, Magazine, Internet Job Boards	3.6
Previous Employer	0.7
Other	2.0

Accuracy in Reporting Employment Statistics

The MIT Sloan School of Management adheres to the MBA Career Services & Employer Alliance (MBA CSEA) Standards for Reporting MBA Employment Statistics (mbacsea.org). Conformance to this business school industry standard ensures accurate and comparable employment data. Currently, the majority of the leading MBA programs adhere to these accepted reporting standards. MIT Sloan takes a leadership role to promote the importance of accurate and comparable employment and salary statistics to prospective students and employers.

Nondiscrimination Policy

The Massachusetts Institute of Technology is committed to the principle of equal opportunity in education and employment. The Institute prohibits discrimination against individuals on the basis of race, color, sex, sexual orientation, gender identity, religion, disability, age, genetic information, veteran status, or national or ethnic origin in the administration of its educational policies, admissions policies, employment policies, scholarship and loan programs, and other Institute administered programs and activities; the Institute may, however, favor US citizens or residents in admissions and financial aid.*

The Vice President for Human Resources is designated as the Institute's Equal Opportunity Officer. Inquiries concerning the Institute's policies, compliance with applicable laws, statutes, and regulations, and complaints may be directed to Lorraine Goffe, Vice President for Human Resources, NE49-5000, 617-253-6512. In addition, inquiries about Title IX (which prohibits discrimination on the basis of sex) may be directed to the Institute's Title IX Coordinator, Sarah Rankin, Room W31-223, 617-324-7526, titleIX@mit.edu. Inquiries about the laws and about compliance may also be directed to the United States Department of Education, Office for Civil Rights, Region I, 5 Post Office Square, 8th Floor, Boston, MA 02109-3921, 617-289-0111, OCR.Boston@ed.gov.

**The ROTC programs at MIT are operated under Department of Defense (DoD) policies and regulations, and do not comply fully with MIT's policy of nondiscrimination with regard to gender identity. MIT continues to advocate for a change in DoD policies and regulations concerning gender identity, and will replace scholarships of students who lose ROTC financial aid because of these DoD policies and regulations.*