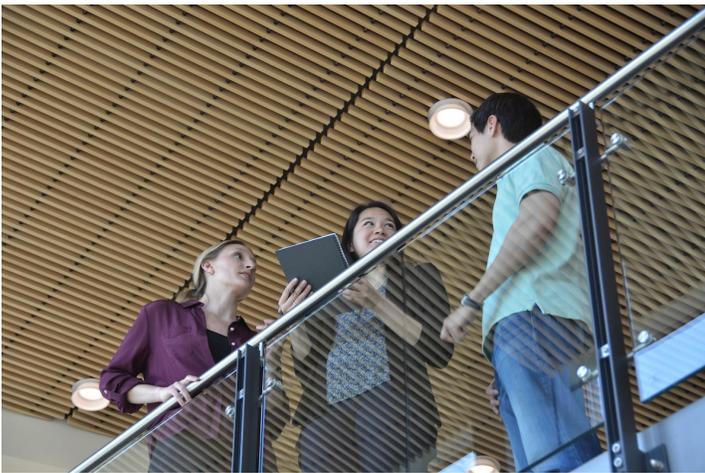


# **MBA** **EMPLOYMENT REPORT** **2018-2019**



# EMPLOYERS HIRING MEMBERS OF THE MBA CLASSES OF 2018 AND 2019

Abac Capital	<b>Dimensional Fund Advisors</b>	NVIDIA Corporation	Twitter
Accion Systems	eBay	Obama Foundation	Uber Technologies
Acquia	Education Pioneers	Occidental Petroleum Corporation	Under Armour
ACS Infrastructure Development	El Celler de Can Roca	OECD	United Pipes and Steel Co.
Activision Blizzard	Ellington Management Group	Okta	United Technologies - Pratt & Whitney
Adobe Systems	Embr Labs	Omni	Unity Technologies
Aeris Partners	Emerson Electric Co.	Open Sesafi	Verizon Communications*
Air Products and Chemicals	EnerNOC	Optiver	Vertex Pharmaceuticals
Altman Vilandrie & Company	Engine, The	PAAMCO	Virta Health
<b>Amazon*</b>	EnglishHelper	<b>Parthenon- EY</b>	VOX Space
American Express Company	Epic Games	PathAI	Walt Disney Company, The
<b>American Industrial Partners*</b>	Evercore Partners	PayPal	Watermill Group, The
Amgen	Evidation Health	Peernova	<b>Wayfair</b>
Amplify	<b>Facebook</b>	People.ai	Wellington Management Company
<b>Analysis Group</b>	Farmer's Fridge	Philips Healthcare	WeWork
<b>Anheuser-Busch InBev</b>	<b>Fidelity Investments</b>	PIMCO	William Blair & Company
<b>Apple</b>	FIT Big Data	Plug and Play Tech Center	WorldQuant
Applied Materials	FJ Labs	Poly6	Year Up
AppNexus	Flybridge Capital Partners	Prinsiri	YOOX Net-a-Porter Group
Aspen Institute, The	<b>Ford Motor Company</b>	Production Board, The	Yotpo
<b>Bain &amp; Company</b>	FoxRock Properties	Proteus Digital Health	Zeitgold
<b>Bank of America Merrill Lynch</b>	Frontier Capital Management Company	<b>PwC Strategy&amp;</b>	ZestFinance
Barclays Capital	Genentech	Quantopian	<b>ZX Ventures</b>
<b>BCG Digital Ventures</b>	Beacon Capital Partners	Reaction Commerce	
Beacon Capital Partners	<b>Goldman Sachs</b>	Recruit Holdings Co.	
Beautycounter	<b>Google</b>	RedStone Haute Couture	
Bechtel Enterprises	Gorton's	REI Systems	
Bell Helicopters*	Hashdex Ltd.	Relay Investment Management	
Bigfoot Biomedical	Hedera Hashgraph	Rent the Runway	
Bill & Melinda Gates Foundation	Hilton Worldwide	<b>Restaurant Brands International</b>	
Bimbo Group	Honeywell International	Riot Games	
Biobot Analytics	Houston Astros	Rise Accelerator	
BlackRock	<b>HubSpot</b>	Roland Berger	
Blue Like an Orange Sustainable Capital	<b>IBM</b>	Rubrik	
<b>Blue Origin</b>	IDEO	Salesforce.com	
<b>Boeing*</b>	Impossible Foods	<b>Samsung</b>	
Boston Children's Hospital	<b>Indigo</b>	SAP	
<b>Boston Consulting Group, The</b>	Invesco	SCG	
Brandes Investment Partners	Jobs for the Future	Schlumberger	
Brattle Group, The	<b>JPMorgan Chase</b>	Schneider Electric	
Brava Home	Kasikorn Business-Technology Group	Scrum Ventures	
Bridgespan Group, The	Katerra	Shire Pharmaceuticals	
<b>Bridgewater Associates</b>	KeyBanc Capital Markets	Sidewalk Labs	
Bristol-Myers Squibb	Kresge Foundation, The	Siemens AG	
C3 IoT	<b>L.E.K. Consulting</b>	Simon-Kucher & Partners	
Capital Group Companies, The	Lamborghini	Snap	
Carabao Tawandang	Lerer Hippeau	Solgas	
Carbon	Liberty Mutual Insurance	Sonoma Brands	
CarGurus	LinkedIn	Sound Ventures	
Carlyle Group	Living Earth	SpaceKnow	
Casa Verde Capital	LogMeln	SpaceX	
Catalia Health	Macquarie	Spirit Aerosystems	
Catch	Major League Baseball	Spotify	
Cencosud SA	Marathon Venture Partners	Squarepoint Ops	
CFLD International	Massachusetts Clean Energy Center	Staples	
Climate Corporation, The	MasterCard Worldwide	Starbucks Coffee Company	
<b>Cisco Systems</b>	<b>McKinsey &amp; Company</b>	State Street	
Clarifai	Meituan Dianping	Street Diligence	
Clarion Healthcare	Menlo Security	STRIVR Labs	
Clark Construction Group	MFS Investment Management	StubHub	
CMA CGM	MGM Resorts	Sumo Logic	
CoinFund	<b>Microsoft</b>	SunShare	
CoinList	MISTI	TA Realty	
Community Investment Management	MIT AgeLab	TATCHA	
Coolship.io	Mondelez International	TDF Ventures	
Cornerstone Research	Morgan Stanley	<b>Tesla Motors</b>	
Corning	Moveworks	Thailand Action Learning	
<b>Credit Suisse</b>	National Basketball Association	ThayerMahan	
Culture Amp	National Grid*	Thermo Fisher Scientific	
CustomerFirst Renewables	Navis Capital Partners	THINX	
Dalberg Global Development Advisors	New Balance Athletic Shoe	Thomas H. Lee Partners	
<b>Danaher Corporation*</b>	New York City Economic Development Corporation	Thomson Reuters	
DarcMatter	New York Hockey Holdings	Three Hills Capital Partners	
DataWallet	<b>NextEra Energy</b>	Tiger Global Management	
Dell EMC*	<b>Nike*</b>	T-Mobile USA	
<b>Deloitte Consulting</b>	Nova Escola	Toyota Research Institute	
Deutsche Bank		TripAdvisor	
		TrueVault	
		Twilio	

**Red** = Employers hiring three or more MIT Sloan MBA students for full-time and/or summer positions.

\*LGO Partner during 2017-2018 academic year.

# MBA CLASS OF 2018 FULL-TIME EMPLOYMENT DATA

## EMPLOYMENT OVERVIEW<sup>1</sup>

**\$135,000** Median Base Salary

\$50,000—\$250,000 Range of Base Salary

<sup>1</sup> Full-time employment statistics based on job acceptances. 98.3% of reported acceptances included usable salary information.

## CLASS PROFILE<sup>2</sup>

Number of Candidates	409
U.S. Citizens	61%
Non-U.S. Citizens	39%
Women	40%
Median GMAT Score	724
Average Undergraduate GPA (out of 4.0)	3.5
Average Age at Entry to MIT Sloan	28
Average Years Full-Time Work Experience Prior to MIT Sloan	4.8

<sup>2</sup> Class profile, as of matriculation, includes information for MBA students and students in the joint MBA/Leaders for Global Operations program.

## EMPLOYMENT PROFILE<sup>3</sup>

	NUMBER	%
Seeking Employment	307	76.4
Not Seeking Employment	92	22.9
Sponsored & Returning to Company	44	11.0
Starting Own Business	39	9.7
Postponing Job Search	2	0.5
Continuing Education	7	1.7
No Information Available	3	0.8
<b>Total</b>	<b>402</b>	<b>100</b>

<sup>3</sup> All information based on data reported by students.

## TOP EMPLOYERS OF MBA CLASS OF 2018

Amazon (27)

Boston Consulting Group, The (24)

McKinsey & Company (22)

Bain & Company (15)

Google (10)

Deloitte Consulting (9)

Fidelity Investments (6)

Goldman Sachs Group (6)

Analysis Group (5)

Microsoft Corporation (5)

Tesla Motors (5)

Wayfair (5)

Ford Motor Company (4)

IBM (4)

Inventing the future.

**41%**

STEM Undergrad



**30%**

Accepted offers in technology



**40%**

Women



**10%**

Started a business

## Class of 2018 MBA Base Salary by Industry

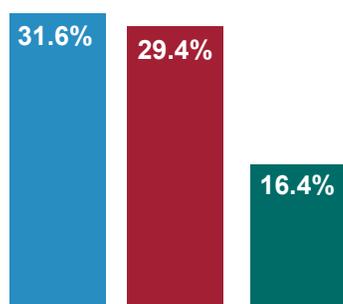
INDUSTRY	%	MEDIAN	MEAN	LOW	HIGH
<b>SERVICE INDUSTRIES</b>	<b>78.7</b>	<b>\$135,000</b>	<b>\$136,690</b>	<b>\$50,000</b>	<b>\$230,000</b>
Consulting	31.6	\$147,000	\$142,988	\$73,677	\$185,000
Software/Internet	26.7	\$130,000	\$133,317	\$115,000	\$199,999
Investment Management	6.9	\$132,500	\$139,000	\$115,000	\$230,000
Private Equity/Venture Capital	3.8	\$125,000	\$133,727	\$60,000	\$175,000
Investment Banking/Brokerage	3.8	\$125,000	\$133,636	\$125,000	\$150,000
Retail	2.8	\$120,000	\$125,625	\$100,000	\$150,000
Diversified Financial Services	1.7	\$115,000	\$113,000	\$95,000	\$130,000
Media/Entertainment/Sports	1.4	\$125,000	\$110,000	\$50,000	\$140,000
<b>MANUFACTURING INDUSTRIES</b>	<b>18.8</b>	<b>\$125,000</b>	<b>\$128,370</b>	<b>\$85,000</b>	<b>\$170,000</b>
Automotive/Aerospace	5.6	\$135,000	\$138,125	\$115,000	\$170,000
Oil/Energy	4.2	\$120,000	\$116,667	\$85,000	\$130,000
Consumer Products	3.1	\$122,000	\$120,556	\$90,000	\$138,000
Manufacturing: Other <sup>1</sup>	2.8	\$122,500	\$124,375	\$120,000	\$135,000
Pharmaceutical/Healthcare	1.7	\$130,000	\$133,400	\$120,000	\$160,000
Computers/Electronics	1.4	\$140,000	\$143,750	\$140,000	\$155,000
<b>NONPROFIT</b>	<b>1.4</b>	<b>\$90,000</b>	<b>\$92,000</b>	<b>\$72,000</b>	<b>\$116,000</b>
<b>OTHER<sup>2</sup></b>	<b>1.1</b>	<b>\$155,000</b>	<b>\$182,500</b>	<b>\$142,000</b>	<b>\$250,000</b>

<sup>1</sup> Manufacturing: Other includes Manufacturing, Telecommunications, and Transportation/Equipment/Defense.

<sup>2</sup> Other includes Government and Real Estate.

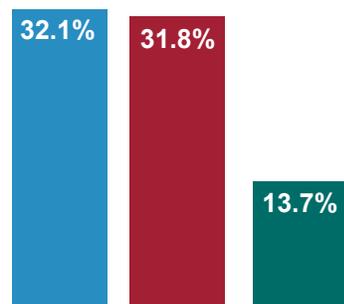
## Top Full-Time Industries

2018



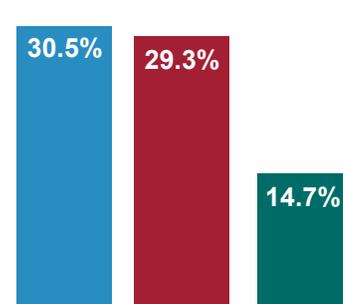
■ Consulting  
■ Technology<sup>3</sup>  
■ Finance

2017



■ Consulting  
■ Technology<sup>3</sup>  
■ Finance

2016



■ Consulting  
■ Technology<sup>3</sup>  
■ Finance

<sup>3</sup> Technology includes Software/Internet, Computers/Electronics, and Telecommunications.

## Class of 2018 MBA Base Salary by Function

FUNCTION	%	MEDIAN	MEAN	LOW	HIGH
Consulting/Strategic Planning	38.5	\$147,000	\$139,186	\$50,000	\$185,000
Product Management/Development	14.7	\$135,000	\$136,795	\$120,000	\$199,999
Finance	14.0	\$125,000	\$129,256	\$60,000	\$230,000
Investment Management	5.6	\$127,500	\$138,750	\$115,000	\$230,000
Finance: Other <sup>1</sup>	3.4	\$125,000	\$125,111	\$111,000	\$130,000
Investment Banking	2.1	\$137,500	\$137,500	\$125,000	\$150,000
Venture Capital	1.8	\$85,000	\$100,000	\$60,000	\$170,000
Sales & Trading	1.1	\$130,000	\$123,333	\$105,000	\$135,000
Operations/Project Management	12.9	\$130,000	\$133,919	\$95,000	\$175,000
Leadership Development Program/General Management	9.8	\$122,500	\$126,786	\$95,000	\$150,000
Marketing/Sales	4.9	\$127,500	\$130,143	\$115,000	\$150,000
Business Development	3.2	\$130,000	\$131,667	\$100,000	\$160,000
Other <sup>2</sup>	2.0	\$127,500	\$142,917	\$85,000	\$250,000

<sup>1</sup> Finance: Other includes Private Client Services and Wealth Management.

<sup>2</sup> Other includes Information Technology.

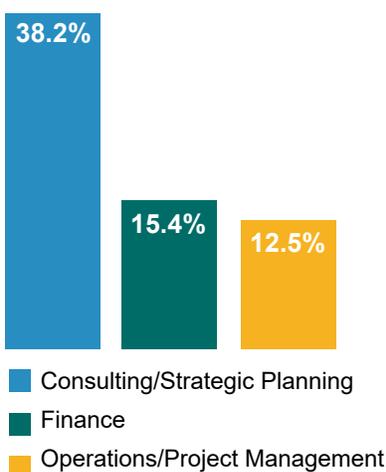


## Top Full-Time Functions

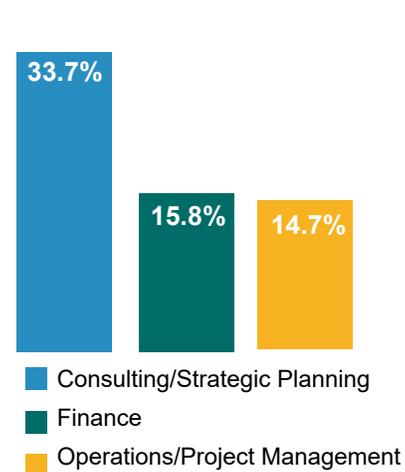
2018



2017



2016



## Class of 2018 MBA Base Salary by Geographic Location

LOCATION	%	MEDIAN	MEAN	LOW	HIGH
<b>NORTH AMERICA</b>	<b>90.7</b>	<b>\$135,000</b>	<b>\$136,892</b>	<b>\$50,000</b>	<b>\$250,000</b>
<b>USA</b>	<b>88.9</b>	<b>\$135,000</b>	<b>\$137,408</b>	<b>\$50,000</b>	<b>\$250,000</b>
Northeast	42.5	\$140,000	\$140,966	\$72,000	\$250,000
Metro Boston	24.3	\$142,250	\$140,750	\$85,000	\$250,000
Metro NYC	13.6	\$137,500	\$142,303	\$72,000	\$230,000
West	30.0	\$130,000	\$133,720	\$60,000	\$170,000
San Francisco Bay Area	13.2	\$135,000	\$137,946	\$115,000	\$170,000
Southwest	5.7	\$135,000	\$133,031	\$50,000	\$155,000
Midwest	4.6	\$130,000	\$134,769	\$105,000	\$165,000
Mid-Atlantic	3.6	\$147,000	\$137,050	\$95,000	\$155,000
South	2.5	\$145,000	\$136,571	\$115,000	\$152,000
<b>Mexico</b>	<b>1.4</b>	<b>\$109,000</b>	<b>\$110,250</b>	<b>\$105,000</b>	<b>\$118,000</b>
<b>Canada</b>	<b>0.4</b>	<b>-<sup>1</sup></b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>REST OF THE WORLD</b>	<b>9.3</b>	<b>\$120,000</b>	<b>\$115,979</b>	<b>\$60,000</b>	<b>\$175,000</b>
Europe including UK	3.6	\$128,000	\$127,018	\$100,000	\$150,000
Asia	3.2	\$120,000	\$111,520	\$60,000	\$175,000
Latin America & the Caribbean	1.8	\$100,000	\$94,319	\$80,000	\$101,593
Middle East	0.4	- <sup>1</sup>	-	-	-
Oceania	0.3	- <sup>1</sup>	-	-	-

<sup>1</sup> Dash indicates fewer than three people, or less than 1%, reported salary information.

## Class of 2018 MBA Base Salary by Undergraduate Major

UNDERGRADUATE MAJOR	%	MEDIAN	MEAN	LOW	HIGH
Business	19.2	\$140,000	\$133,875	\$50,000	\$185,000
Engineering	30.8	\$135,000	\$134,389	\$60,000	\$175,000
Science & Mathematics	10.0	\$137,500	\$136,712	\$85,000	\$180,000
Social Sciences & Humanities	40.0	\$130,000	\$135,317	\$60,000	\$250,000

## Class of 2018 MBA Base Salary by Professional Experience

PROFESSIONAL EXPERIENCE	%	MEDIAN	MEAN	LOW	HIGH
Less than 1 year, up to 1 year	5	-	-	-	-
More than 1 year, up to 3 years	21.5	\$147,000	\$146,917	\$120,000	\$175,000
More than 3 years, up to 5 years	43.5	\$130,000	\$132,431	\$50,000	\$250,000
More than 5 years	30.0	\$135,000	\$135,923	\$60,000	\$230,000

## Class of 2018 Signing Bonus Received by Job Function<sup>1</sup>

FUNCTION	%	MEDIAN	MEAN	LOW	HIGH
Investment Banking	100.0	\$52,500	\$50,833	\$40,000	\$60,000
Product Management/Development	82.5	\$35,000	\$44,660	\$10,000	\$100,000
Leadership Development Program/General Management	82.1	\$30,000	\$33,964	\$20,000	\$70,000
Marketing/Sales	71.4	\$40,000	\$35,727	\$5,000	\$60,000
Consulting/Strategic Planning	70.3	\$30,000	\$31,823	\$6,000	\$100,000
Operations/Project Management	70.3	\$35,000	\$42,824	\$7,500	\$90,000
Finance: Other <sup>2</sup>	70.0	\$25,000	\$23,571	\$5,000	\$35,000
Investment Management	58.8	\$30,000	\$36,818	\$10,000	\$70,000
Business Development	50.0	\$20,000	\$20,400	\$10,000	\$42,000
Venture Capital	20.0	\$25,000	\$25,000	\$25,000	\$25,000

<sup>1</sup> 70.3% of the students reporting usable salary data reported receiving a signing bonus. Percentages represent the number of students who received a signing bonus in the function.

<sup>2</sup> Finance: Other includes Corporate Finance, Finance Operations, Treasury and M&A.

## Class of 2018 MBA Other Guaranteed Compensation

	% Reporting	MEDIAN	MEAN	LOW	HIGH
	19.6	\$27,000	\$40,976	\$7,000	\$450,000

### Class of 2018 MBA Timing of Job Offers

AT GRADUATION	THREE MONTHS AFTER GRADUATION
90.9%	97.0%

### Class of 2018 MBA Timing of Job Acceptances

AT GRADUATION	THREE MONTHS
85.9%	93.6%

### Class of 2018 MBA Reason for Accepting Position

REASON FOR ACCEPTING POSITION	%
Growth Potential	35.3
Job Function	22.9
Industry	16.0
People/Corporate Culture	10.5
Prestige of Firm	5.8
Location	4.4
Compensation	1.5
Commitment to Sustainability	0.4
Other	3.2

### Class of 2018 MBA Source of Job Offers

SOURCE OF JOB OFFERS	%
<b>School-Facilitated Activities</b>	<b>72.5</b>
Summer Internship	33.9
On-Campus Interviews	20.3
Job Postings (MIT or Sloan)	5.4
Faculty/CDO/Sloan Student Referral	5.0
Alumni	3.6
MIT/Sloan Sponsored Events	3.2
Resume Databases, Resume Referrals	1.1
<b>Student-Facilitated Activities</b>	<b>24.6</b>
Contacted Directly	8.5
Personal Network	7.9
Previous Employer	3.9
Summer Internship	2.9
Newspaper, Magazine, Internet Job Boards	1.4
<b>Other</b>	<b>2.9</b>

# MBA CLASS OF 2019 INTERNSHIP EMPLOYMENT DATA

## CLASS PROFILE<sup>1</sup>

Number of Candidates	404
U.S. Citizens	67%
Non-U.S. Citizens	33%
Women	42%
Median GMAT Score	722
Median Undergraduate GPA (out of 4.0)	3.5
Average Age at Entry to MIT Sloan	29
Average Years Full-Time Work Experience Prior to MIT Sloan	4.9

<sup>1</sup> Class profile, as of matriculation, includes information for MBA students and students in the joint MBA/Leaders for Global Operations program.

## EMPLOYMENT PROFILE<sup>2</sup>

	NUMBER	%
Seeking Employment	305	77.0
Not Seeking Employment	91	23.0
Leaders for Global Operations	50	12.6
Starting a Business	22	5.6
Sponsored & Returning to Company	16	4.1
Postponing Job Search	2	0.5
Other Reason(s) for Not Seeking	1	0.2
<b>Total</b>	<b>396</b>	<b>100</b>

<sup>2</sup> All information based on data reported by students.

## EMPLOYMENT OVERVIEW<sup>3</sup>

Median Monthly Base Salary	\$8,000
Range of Monthly Base Salary	\$800 - \$32,000

<sup>3</sup> Summer employment statistics based on internship acceptances. 97.2% of reported acceptances included usable salary information.

## TOP EMPLOYERS OF MBA CLASS OF 2019

**Boston Consulting Group, The (25)**

**Amazon (14)**

**Google (13)**

**Bain & Company (11)**

**Anheuser-Busch InBev (7)**

**Bridgewater Associates (7)**

**JPMorgan Chase (7)**

**Tesla Motors (7)**

**Goldman Sachs (5)**

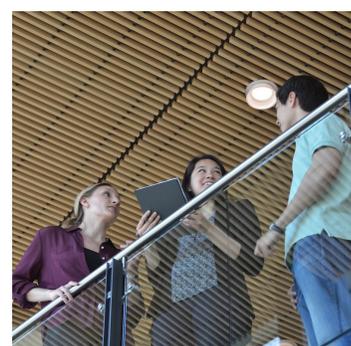
**McKinsey & Company (5)**

**Nike (5)**

**Wayfair (5)**

**Deloitte Consulting (4)**

**Parthenon-EY (4)**



## Class of 2019 MBA Monthly Salary by Industry

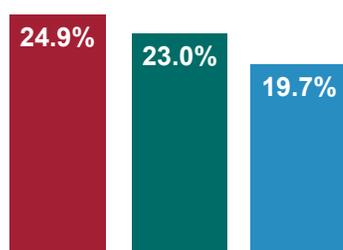
INDUSTRY	%	MEDIAN	MEAN	LOW	HIGH
<b>SERVICE INDUSTRIES</b>	<b>71.1</b>	<b>\$8,900</b>	<b>\$8,967</b>	<b>\$1,000</b>	<b>\$32,000</b>
Software/Internet	23.0	\$8,000	\$8,090	\$2,000	\$32,000
Consulting	19.7	\$11,560	\$10,763	\$2,500	\$13,050
Investment Banking/Brokerage	6.9	\$10,416	\$10,435	\$5,000	\$20,000
Investment Management	6.2	\$11,100	\$9,744	\$3,500	\$12,000
Venture Capital	4.3	\$6,250	\$5,717	\$1,000	\$9,400
Diversified Financial Services	3.6	\$9,050	\$9,080	\$2,000	\$20,000
Retail	3.3	\$5,500	\$6,150	\$1,600	\$10,800
Media/Entertainment/Sports	2.3	\$6,000	\$4,857	\$1,000	\$7,400
Private Equity	2.0	\$8,750	\$8,375	\$6,000	\$10,000
<b>MANUFACTURING INDUSTRIES</b>	<b>22.0</b>	<b>\$6,500</b>	<b>\$6,587</b>	<b>\$934</b>	<b>\$9,800</b>
Consumer Products	6.9	\$6,500	\$6,381	\$3,500	\$9,000
Pharmaceutical/Healthcare	4.6	\$6,790	\$6,756	\$3,600	\$9,800
Oil/Energy	3.9	\$7,600	\$7,163	\$4,416	\$9,100
Manufacturing: Other <sup>1</sup>	3.0	\$7,500	\$7,029	\$4,000	\$9,500
Automotive/Aerospace	2.3	\$5,050	\$4,989	\$934	\$8,000
Computers/Electronics	1.3	\$7,586	\$7,203	\$4,640	\$9,000
<b>GOVERNMENT/NONPROFIT</b>	<b>2.3</b>	<b>\$2,190</b>	<b>\$2,863</b>	<b>\$800</b>	<b>\$7,000</b>
<b>OTHER<sup>2</sup></b>	<b>4.6</b>	<b>\$6,750</b>	<b>\$5,683</b>	<b>\$1,000</b>	<b>\$9,500</b>

<sup>1</sup> Manufacturing: Other includes Manufacturing, Telecommunications, and Transportation/Equipment/Defense.

<sup>2</sup> Other includes Hospitality, Real Estate, and Education.

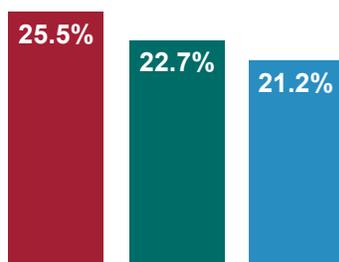
## Top Internship Industries

2018



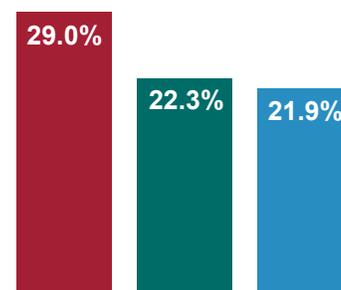
Technology<sup>3</sup>  
Finance  
Consulting

2017



Technology<sup>3</sup>  
Finance  
Consulting

2016



Technology<sup>3</sup>  
Finance  
Consulting

<sup>3</sup> Technology includes Software/Internet, Computers/Electronics, and Telecommunications.

## Class of 2019 MBA Monthly Salary by Function

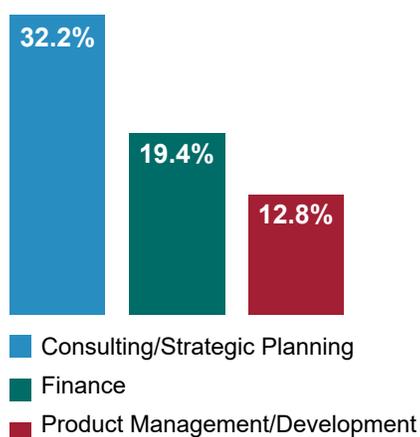
FUNCTION	%	MEDIAN	MEAN	LOW	HIGH
Consulting/Strategic Planning	32.2	\$10,100	\$9,484	\$1,000	\$13,050
<b>Finance</b>	<b>19.4</b>	<b>\$8,600</b>	<b>\$8,688</b>	<b>\$1,000</b>	<b>\$20,000</b>
Investment Banking	5.9	\$10,417	\$10,599	\$5,000	\$20,000
Finance: Other <sup>1</sup>	4.5	\$7,750	\$7,622	\$3,500	\$12,500
Venture Capital	4.2	\$5,600	\$5,456	\$1,000	\$8,000
Investment Management	3.8	\$9,333	\$10,080	\$5,000	\$20,000
Research	1.0	\$10,000	\$9,333	\$8,000	\$10,000
Product Management/Development	12.8	\$8,000	\$7,621	\$2,000	\$11,750
Operations/Project Management	9.7	\$6,080	\$7,028	\$1,600	\$32,000
Business Development	8.7	\$6,500	\$6,302	\$934	\$10,000
Marketing/Sales	7.6	\$7,680	\$6,986	\$1,000	\$10,800
Leadership Development Program/General Management	5.9	\$8,500	\$8,851	\$4,800	\$12,000
Other <sup>2</sup>	3.7	\$6,500	\$6,000	\$800	\$9,000

<sup>1</sup> Finance: Other includes Sales & Trading, Corporate Finance, Private Client Services/Wealth Management and Treasury.

<sup>2</sup> Other includes Human Resources, Sustainability and Real Estate.

## Top Internship Functions

2018



2017



2016



## Class of 2019 MBA Monthly Salary by Geographic Location

LOCATION	%	MEDIAN	MEAN	LOW	HIGH
<b>NORTH AMERICA</b>	<b>87.5</b>	<b>\$8,000</b>	<b>\$8,295</b>	<b>\$1,000</b>	<b>\$32,000</b>
<b>USA</b>	<b>86.6</b>	<b>\$8,000</b>	<b>\$8,280</b>	<b>\$1,000</b>	<b>\$32,000</b>
Northeast	40.7	\$8,600	\$8,650	\$1,000	\$13,050
Metro Boston	24.6	\$8,250	\$8,391	\$1,000	\$13,050
Metro NYC	12.5	\$8,000	\$8,461	\$1,000	\$13,000
West	35.4	\$8,000	\$7,967	\$1,500	\$32,000
San Francisco Bay Area	21.0	\$7,680	\$7,848	\$1,500	\$32,000
Midwest	3.3	\$7,450	\$7,076	\$1,000	\$12,500
South	3.3	\$8,383	\$8,432	\$3,000	\$12,500
Southwest	2.0	\$10,000	\$9,628	\$6,500	\$12,250
Mid-Atlantic	2.0	\$7,000	\$7,410	\$5,000	\$11,460
<b>Mexico</b>	<b>1.0</b>	<b>\$12,000</b>	<b>\$9,500</b>	<b>\$3,500</b>	<b>\$13,000</b>
<b>REST OF THE WORLD</b>	<b>12.5</b>	<b>\$7,794</b>	<b>\$7,479</b>	<b>\$800</b>	<b>\$20,000</b>
Asia	6.6	\$8,850	\$9,505	\$4,000	\$20,000
Europe	3.0	\$4,500	\$4,983	\$800	\$12,000
Latin America & the Caribbean	2.3	\$5,000	\$5,133	\$2,000	\$8,000
Africa	0.3	- <sup>1</sup>	-	-	-
Middle East	0.3	- <sup>1</sup>	-	-	-

<sup>1</sup> Dash indicates fewer than three people, or less than 1%, reported salary information.

## Class of 2019 MBA Monthly Salary by Undergraduate Major

UNDERGRADUATE MAJOR	%	MEDIAN	MEAN	LOW	HIGH
Business	19	\$8,000	\$7,562	\$2,880	\$12,250
Engineering	31	\$8,120	\$8,047	\$934	\$13,000
Science & Mathematics	13	\$8,600	\$8,401	\$4,250	\$12,500
Social Sciences & Humanities	37	\$8,000	\$7,930	\$1,000	\$13,000

## Class of 2019 MBA Monthly Salary by Professional Experience

PROFESSIONAL EXPERIENCE	%	MEDIAN	MEAN	LOW	HIGH
Less than 1 year, up to 1 year	2.9	\$7,500	\$8,300	\$6,500	\$12,500
More than 1 year, up to 3 years	12.3	\$8,000	\$7,861	\$934	\$20,000
More than 3 years, up to 5 years	47.0	\$8,000	\$8,254	\$1,000	\$32,000
More than 5 years	37.8	\$8,000	\$8,479	\$1,600	\$12,500

## Class of 2019 MBA Reason for Accepting Position

REASON FOR ACCEPTING POSITION	%
Job Function	26.5
Industry	25.1
Growth Potential	21.5
Prestige of Firm	11.3
People/Corporate Culture	7.4
Other	3.2
Location	2.5
Commitment to Sustainability	2.5

## Class of 2019 MBA Source of Job Offers

SOURCE OF JOB OFFERS	%
<b>School-Facilitated Activities</b>	<b>74.0</b>
On-Campus Interviews	37.0
Job Postings (MIT or Sloan)	22.5
MIT/Sloan Sponsored Events	5.9
Faculty/CDO/Sloan Student Referral	3.5
Alumni	2.8
Club Event	1.7
Resume Databases, Resume Referrals	0.7
<b>Student-Facilitated Activities</b>	<b>24.6</b>
Contacted Directly	14.5
Personal Network	9.0
Newspaper, Magazine, Internet Job Boards	1.0
<b>Other</b>	<b>1.4</b>



### Accuracy in Reporting Employment Statistics

The MIT Sloan School of Management adheres to the MBA Career Services & Employer Alliance (MBA CSEA) Standards for Reporting MBA Employment Statistics ([mbacsea.org](http://mbacsea.org)). Conformance to this business school industry standard ensures accurate and comparable employment data. Currently, the majority of the leading MBA programs adhere to these accepted reporting standards. MIT Sloan takes a leadership role to promote the importance of accurate and comparable employment and salary statistics to prospective students and employers.

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\* The ROTC programs at MIT are operated under Department of Defense (DoD) policies and regulations, and do not comply fully with MIT's policy of nondiscrimination with regard to gender identity. MIT continues to advocate for a change in DoD policies and regulations concerning gender identity, and is committed to providing alternative financial assistance under a needs-based assessment to any MIT student who loses ROTC financial aid because of these DoD policies and regulations.