

**BUSINESS ANALYTICS** 

# ContractWise

# **Next-Gen Contract Management System**

**UNOPS Team:** Rory Collins, Nabeel Siddiqui Faculty Advisor: Yu Ma

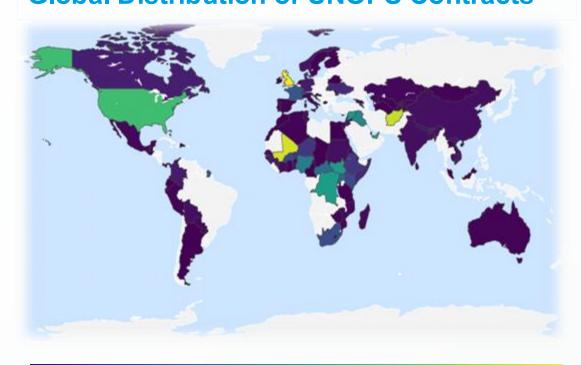




Rachel Wu Yu He

## Context & Scope

### **Global Distribution of UNOPS Contracts**



30

Management

40

50

60 70

\$1.58 billion **UNOPS** procurement in 2024

projects in countries

suppliers from countries

The United Nations Office for Project Services (UNOPS) manages a large and diverse portfolio of contracts worldwide to support procurement and project delivery across multiple sectors and regions.

80 90

# Objective









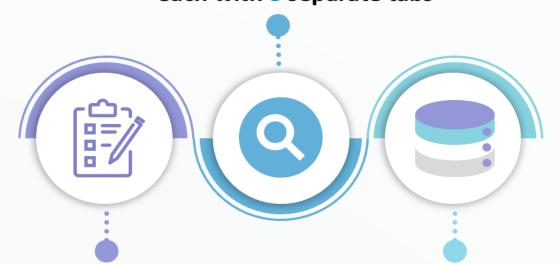
Digitalize Contract **Automate Supplier** Evaluation

**Enable Data-Driven Decision-Making** 

# **Problem Statement**

UNOPS Peace and Security Cluster currently relies on fragmented Google Sheets and manual workflows to manage contracts:

STEP 2 **Search through 234 Google Sheets** — each with 8 separate tabs



STEP 1 23 detailed questions

STEP 3 Fill out a Google Form with Manually sift through 20+ tables and 180+ data columns

### **Scattered Data**

no central database or direct search capability

## **Limited Visibility**

hard to track contract status & supplier performance

## Manual & Fragile

formulas break; errors propagate; slow updates

## Data

#### **Contract Metadata**

Contract value, scope, region, and payment terms

### **Supplier Performance**

Evaluation scores on timeliness, quality, compliance, and communication

### **Purchase Orders**

Detailed PO transactions, summaries, and linked deliverables

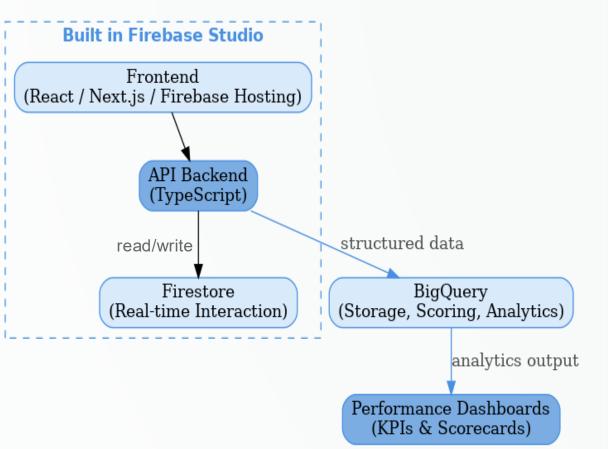
#### **Payments**

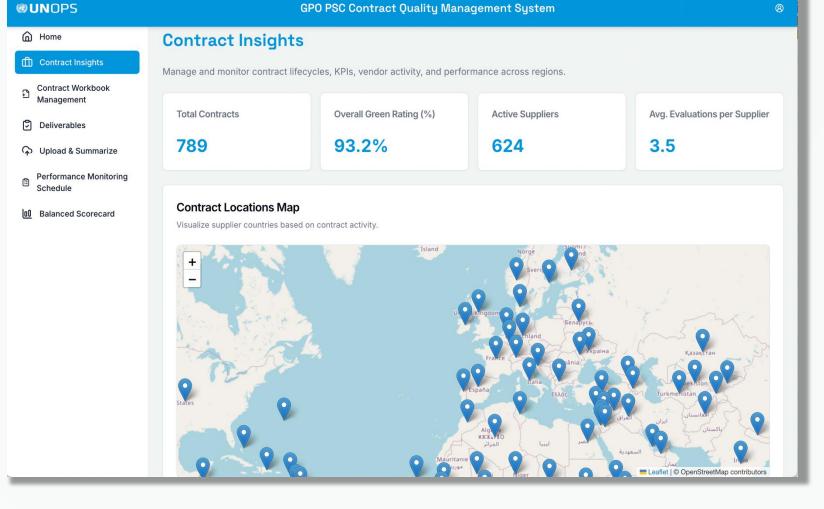
Invoice payment timelines and anomaly detection

# Approach 1- Contract Quality Management System

We built an integrated front-to-back contract management system with six core modules, enabling seamless editing, tracking, evaluation, and analytics.

## **System Architecture**





## **Contract insights**

Visualize KPIs, contract distributions and supller performance across couniles



**Key Functionalities** 

#### Management Create/retrieve workbooks

define deliverables, and set monitoring KPIs

**Contract Workbook** 



#### Upload & Summarize

Al-powered upload wilh instant summary of key terms, dates, obligations



#### **Deliverables** Track and manage all

deliverables, due dates, and payment associations



#### **Performance** Monitoring Schedule

Manage C3 reports and track tnem over time



## **Balanced Scorecard**

Interactive scorecard to rate milestones and calculate overall ratings

# Approach 2- Supplier Performance Prediction

We built machine learning models to analyze supplier performance and provide future project sourcing recommendations based on historical contract and purchase order data.

Model	Accuracy	Precision	Recall	AUC
Logistic Regression	0.940	0.970	0.965	0.918
Random Forest	0.966	0.974	0.989	0.953
Neural Network	0.960	0.974	0.983	0.942
XG Boost	0.966	0.975	0.989	0.967

**Model Performance Comparison** 

## **Top 8 SHAP Feature Importance - XGBoost** \* Order Status Terminated Supplier Total Orders Supplier Historical Average Order Amount Days Since First Order Fiscal Year 2023 \* Is Quarter 4 \* Is Quarter 3 -2 -1 0 1 2 SHAP value (impact on model output)



Counts High Average **Order Amounts** 







**High Risk Potential** 

## **Impact**

## **Efficiency Gains**

Reduced contract setup time from 2–3 hours to 30 minutes, saving ~80% time



**Continuous Monitoring** 

Supports year-round contract tracking with timely KPI and deliverable monitoring



## **Stability & Automation**

Upgraded from a crash-prone, error-prone sheet system to a stable, automated platform



## **Predictive Supplier Selection**

Recommend optimal suppliers to improve contract success rates and reduce risk

# **Next Steps**

- ☐ Finalizing predictive supplier selection deployment to fully integrate the model into the live contract management system.
- ☐ Establishing a feedback loop and ongoing maintenance to incorporate user insights and ensure sustained accuracy and usability.
- Automating data refresh and model retraining to keep supplier performance predictions up to date with the latest contract and engagement data.